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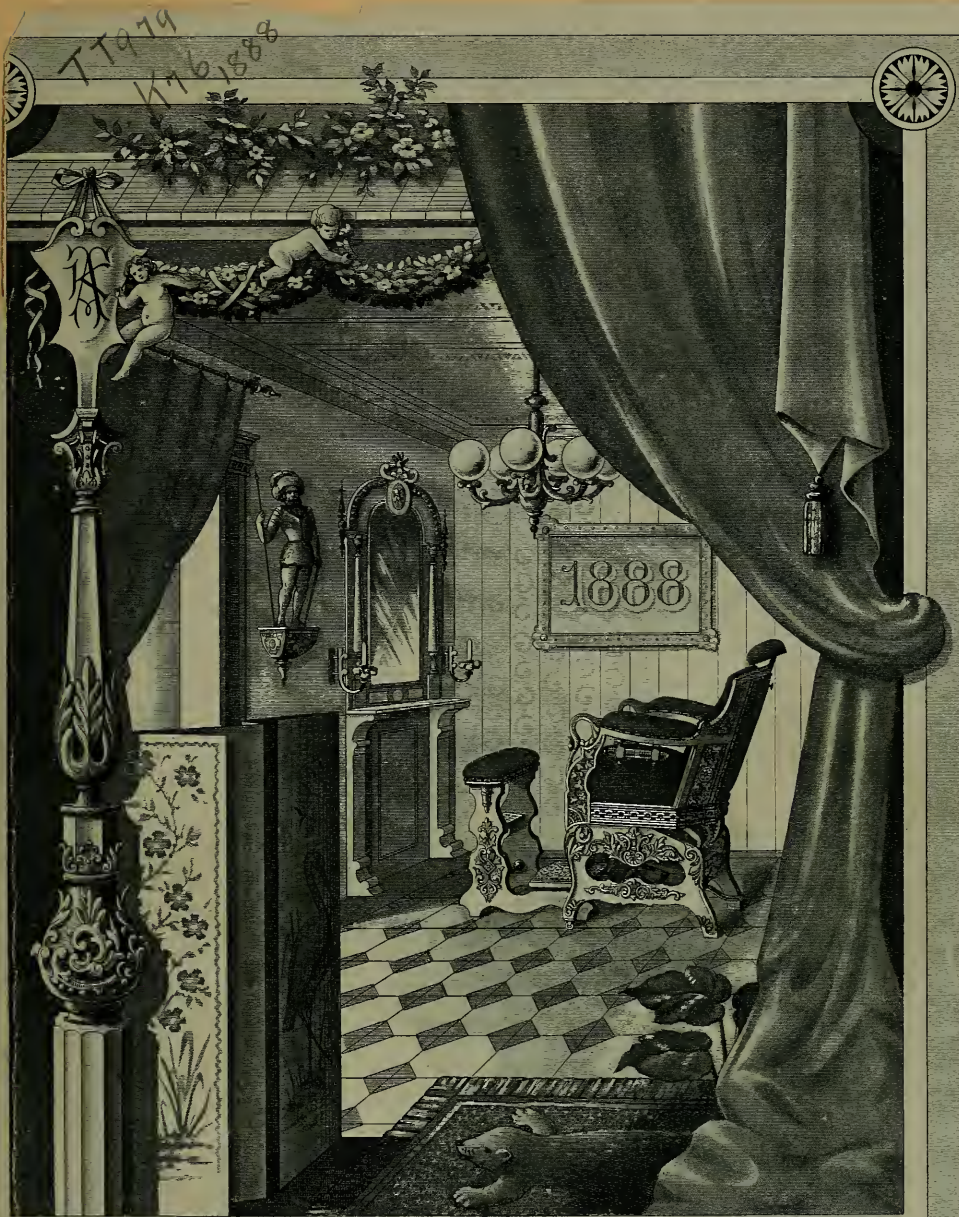
Kocks, Theo, a.

.K76

1888



Catalogue



Theo. A. Kochs
Barbers' Supplies
Chicago.

© SPRING, 1888. ©

ILLUSTRATED CATALOGUE

OF

Barbers' Supplies,

INCLUDING

BARBERS' CHAIRS,

STEAM GRINDING,

BARBERS' FURNITURE,

DECORATED CHINA,

BATH ROOM OUTFITS,

SOAPS, PERFUMERY

AND

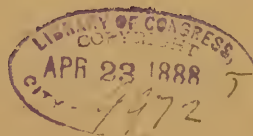
GENERAL BARBERS' SUPPLIES.

MANUFACTURED AND IMPORTED BY

THEO. A. KOCHS,

158, 160, 162 AND 164 WELLS STREET, CORNER OF ERIE,

CHICAGO.



TERMS.

Our terms are Cash, C. O. D. We pay the *return charges* on orders of \$5.00 and over.


By *return charges* are meant the charges made by the express company for returning to us the money collected by them.

On orders of \$2.00 and less, please remit money with order.

On bills of \$20.00 and over, we allow a DISCOUNT of 5 per cent.

No goods will be shipped to the far-off States and Territories, *unless a sufficient deposit or the entire amount is sent with the order*. Orders for goods from points *outside* the United States must be accompanied by the entire amount.

All orders for *Barbers' Chairs, Furniture, and Bath Outfits*, must be accompanied by a *Deposit* sufficient to cover transportation charges both ways, as a *guarantee* that the goods will be taken upon arrival.

 In making selection of Chairs and Furniture, please note carefully in what kind of woods they are made. Some goods are made in Walnut only, while others again are made in Cherry, or in a variety of woods.

SHIPPING INSTRUCTIONS.—In ordering Chairs or Furniture, please state if they are to be shipped by *Express* or *Freight*, and if there is more than one route, designate by which one you wish goods sent.

We make no charge for boxing or cartage. We always make it a point to secure for our patrons the *lowest* rates of freight obtainable.

NOTICE.—Should any of our customers have any objection to having the Express Agent see the bill for goods, which we ship C. O. D., we can, if preferred, send itemized bill by mail, and will ask our patrons to mention this *each time* when ordering.

We shall consider it a favor if our patrons will promptly report any shortage or mistakes in filling orders. We are always ready and willing to rectify any errors committed by us.

Estimates on Outfits cheerfully sent on application.

Chicago, Spring, 1888.

TO OUR FRIENDS AND PATRONS :

In handing you our Catalogue for 1888, we desire to express our warm appreciation of your long-continued patronage and favor. We show this year a larger and more complete line of goods than ever before. For the accommodation of our rapidly-growing business we have just completed the erection of a FIVE-STORY BUILDING adjoining our factory, giving us double the room we occupied formerly. Our manufacturing facilities are thereby GREATLY INCREASED and it will enable us to carry a larger stock of goods.

That we carry the LARGEST and MOST VARIED ASSORTMENT of BARBERS' SUPPLIES to be found in the United States cannot be questioned. We claim that our goods are cheaper and better than similar goods offered at equal prices by other houses. The QUALITY of our goods has always been our special pride. The purchaser of goods of our make has the assurance of getting the finest and highest grade that can be procured.

In new goods we desire to call attention to several NEW CHAIRS of ORIGINAL DESIGN; also to some new styles of COMBINATION DRESSING CASES, WASHSTANDS, POLES, ETC. Our exhibit of new and original designs in decorated glassware and in mugs—in lithographic colors—deserves particular mention.

We have illustrated our Catalogue with interior views of our factory. These will prove of particular interest to those of our customers who cannot favor us with a visit. The temptation to embellish one's Catalogue with IMAGINATIVE VIEWS of a big factory and elaborate interior views, is one that some Barber Supply Dealers cannot withstand. Some of these interiors show more hands at work in one department than are employed in the entire establishment. It is merely a question of dollars and cents between the sketch artist and the dealer, whether the engraving shall show two men at work or a dozen. By the same means it is comparatively easy to represent an establishment as occupying an entire block, when the whole business might be placed in a room eighteen feet square.

The illustrations shown in our Catalogue represent scenes of EVERY DAY OCCURRENCE, which can be verified by a personal visit to our place of business. We cordially invite inspection

With renewed thanks for the generous patronage already bestowed upon us, and soliciting a continuance of the same, we are,

Very respectfully yours,

THEO. A. KOCHS.

We hardly deem it necessary to caution our patrons against giving away this Catalogue, as we are able to furnish only one copy to each of our customers.



OUR GROWING BUSINESS.

When in the fall of 1884 we moved into our new quarters at 158 and 160 Wells Street, where we had erected a large four-story building, specially fitted up for our business, we thought we had built a place sufficiently large to accommodate us for many years to come. That we greatly miscalculated the rapid growth of our business was clearly evident, as a year ago we were obliged to add a fifth story to the building; and now we have just finished putting up another five-story building adjoining our factory, giving us a frontage of 84 feet on Wells Street, and double the room we occupied two years and a half ago.

This growth has been not only a remarkable but a healthy one; it demonstrates more forcibly than words can tell, the popularity and superiority of our goods. It is a cordial endorsement of the generous policy of the house and of its straightforward business methods.

In our dealings we have always considered the interests of our customers as identical with our own. Close observers of the needs and wants of the trade, we have been foremost in originating, designing and creating new goods, and in raising to a HIGHER STANDARD the quality of Barbers' supplies in general.

The liberal orders of a large patronage, repeated year after year and covering nearly the whole area of the United States, furnishes satisfactory evidence that our work is appreciated by those competent to judge of its value, and we trust no assurance is necessary that the high standard of quality of our goods will always be maintained.

Our factory is the largest and most complete of its kind in the world, and we say this without making any reservation whatever. It is the most systematically arranged for the HIGHEST GRADE of work at a minimum cost, and in its equipment of labor-saving machinery it cannot be surpassed.

We extend a cordial invitation to all our patrons and to the trade in general to honor us with a visit when they happen to be in Chicago.



The Grand Pacific Hotel Barber Shop, Chicago, fitted out with eighteen of our No. 9 Chairs.

OUR CHAIRS.

When a little over ten years ago we began the manufacture of barbers' chairs, we determined that this house should produce chairs of a *higher quality and better finish* than had ever been placed within the reach of the barber and hair-dresser. The high reputation which our chairs bear, and the increasing demand for them, fully attests the high regard in which they are held by the craft. To-day our chairs tower head and shoulders above all competitors in every essential point.

The record they have made is one of which we can feel justly proud. There are in use in this city to-day chairs of our manufacture sold by us ten years ago, which are still serviceable; the frames are firm, the upholstering good, and the adjusting mechanism in perfect working order. These are facts, susceptible of proof. Such results can only be obtained where *material and workmanship* are of the *very best*.


The machinery for adjusting our chairs is the perfection of mechanical construction; being patented, this machinery cannot be imitated, but other dealers are constantly at work trying to invent some mechanism to attain the same satisfactory results. Every year these dealers introduce to the trade, barbers' chairs rigged up with some new-fangled adjusting contrivance. They succeed in turning out a chair that looks well and apparently works satisfactorily. Unable to copy our machinery they *copy our styles*, and pattern after them as closely as possible. Three months' work with these chairs prove them to be a delusion and a snare. The frame begins to come apart at the joints; the machinery wobbles, the upholstering sags, the finish becomes lustreless, and the purchaser concludes that he has been badly bitten.

The manufacture of barbers' chairs is a science that cannot be learned in a day, nor a year; neither will the purchase of patents nor the power of money procure the capacity to excel in it. It comes only as the result of dearly-bought experience and long practical training. The material used in the construction of our chairs is the *best and choicest* available for the purpose. After the lumber is kiln-dried, the different pieces comprising the frame are cut out. These pieces are then placed in another drying room, where they remain for three months, undergoing in the meantime a *thorough seasoning process*. The durability of the chair frame is thereby guaranteed.

The machinery for adjusting our chairs *cannot be equaled*. It is strong, durable, and easily operated. It holds the chair perfectly firm and immovable, in whatever position it is placed. The plushes used on our chairs are all of our own importation, and are pure mohair. We use on our chairs a *finer grade* of plush than is used by any other manufacturer. Besides the usual colored plushes, such as crimson, maroon and green, we have also fancy-colored plushes in old gold, peacock blue and different shades of olive.

Our chairs are in use in all the principal cities of the United States. They are to be found in the finest shops in New York, Boston, Philadelphia, Washington, Pittsburg, Cincinnati, Denver, Omaha and other large cities. We also ship them to California and to Canada; to England and to Australia. Their reputation is world-wide, and they *occupy the highest position* among all barbers' chairs.

We have agents for our chairs and furniture in every large city in the United States. In Chicago our barbers' chairs can be obtained only from us.

 In ordering chairs, if quoted in more than one kind of wood please be careful to state in what particular wood they are wanted. The Eureka chair, for instance, is made in cherry, walnut and oak. In selecting furniture to match chairs, this same fact should be borne in mind.

KOCHS' BARBERS' CHAIR, No. 9.

Pat. Feb. 17, 1880.



Front View.

The No. 9 is a strikingly beautiful chair; it presents the rare combination of a graceful design with great strength and elaborate ornamentation. It is richly carved, and inlaid with various rare and natural colored woods, making a very effective contrast. This Chair is made in both Cherry and Walnut. There is a vast amount of detail work about it. The workmanship, in every part, is of the highest artistic excellence. The back of the Chair is covered with plush; heavy sheet brass is used on the footstool. The treadle, also parts of gearing in view on back of Chair, are nickel-plated. This Chair is adjustable to every desired position for shaving or hair-cutting.

PRICES:

Covered with best Mohair Plush, Maroon, Green, Crimson, Old Gold, Peacock	
Blue, or Olive.....	\$70.00
Additional for raising seat.....	10.00
Additional for adjustable head rest.....	5.00

In Chicago our Barbers' Chairs can be obtained only from us.

KOCHS' BARBERS' CHAIR, No. 9.

Pat. Feb. 17, 1890.

**Back View.**

The above cut represents a foot stool with plush covered roll, and for which we have had occasional calls. We can furnish this style foot stool with the No. 9 chair in place of the regular foot stool, at an additional cost of \$5.00.

The No. 9 chairs are in use in many of the finest shops in the country. Over 600 of these chairs have been sold. The following are a few of many shops that are using them:

Grand Pacific Hotel, Chicago.....	18 chairs.
O. L. Sussand, Los Angeles, Cal.....	15 “
Ebbitt House, Washington, D. C.....	14 “
Tony Delight, Chicago.....	11 “
Plankinton House, Milwaukee, Wis.....	11 “

KOCHS' BARBERS' CHAIR, No. 4.

Pat. Feb. 17, 1880.



A stately-looking, finely-proportioned chair, finished in the best possible manner. Made in both walnut or cherry, with fine engraving and rich carving, and adorned with French walnut veneered panels. The eagle heads on the arms are highly polished. The back of the chair is covered with plush; heavy sheet brass is used on the footstool. Adjustable to every desired position for shaving and hair-cutting. The No. 4 chairs have been adopted by the Pullman Palace Car Company on their limited vestibuled trains between Chicago and New York.

PRICES :

Covered with best Mohair Plush, in Crimson, Green, Maroon, or with Moquette.	\$55.00
Additional for raising seat.	10.00
Additional for adjustable head-rest.	5.00

We wish to call attention to the fact that we are the *only* parties in Chicago from whom the No. 4 chair, as shown here, can be obtained. We mention this because other dealers also advertise a No. 4 chair, gotten up in imitation of ours, and which they illustrate with a cut nearly similar to our own. We desire to warn intending purchasers against these base imitations, which are inferior in every respect.

KOCHS' BARBERS' CHAIR, No. 5.

Patented Feb. 17, 1880.

Design Patented.



A finely modeled chair, made in Walnut, Cherry or Mahogany, ornamented with rich carving. The platform and cross-bar of the foot-stool are of iron, japanned. The upholstering is of the very best. This chair is adjustable to every desired position for shaving or hair-cutting. The back is covered with plush.

PRICES:

Covered with best Mohair Plush, in Maroon, Crimson or Green, Walnut or Cherry..	\$60.00
Mahogany.....	70.00
Raising Seat, additional.....	10.00
Patent Head Rest, additional.....	5.00

KOCHS' BARBERS' CHAIR, No. 6.

Patented Feb. 17, 1880



This chair is modeled in the Queen Anne style, a style having many admirers. Made in Walnut, finely carved and engraved and finished in the best possible manner. Adjustable to every desired position for shaving or hair-cutting. The platform and cross-bar of footstool is covered with sheet brass. The back is covered with plush.

PRICE:

Covered with best Mohair Plush, in Maroon, Crimson or Green..... \$55.00

KOCHS' WINDSOR BARBERS' CHAIR.

Covered by Patents of Feb. 17, 1880, and Sept. 15, 1885.

Elephant's Head Design, Patented.



The great popularity which this chair has attained in the short space of a few years has been well deserved. Its design is strikingly original; its appearance decidedly showy, and it is sold at a remarkably low figure. Elephants' heads, beautifully carved and polished adorn the arms. The frame is made of cherry or walnut, finished in oil, and ornamented with veneered panels. The machinery for adjusting the chair is attached to both sides of the chair-frame, holding the chair perfectly firm in whatever position it is placed. It is adjustable to every desired position for shaving and hair-cutting. The foot stool is provided with a neatly japanned iron platform and cross bar. Everything about this chair is finished in a substantial and workmanlike manner.

PRICES:

Covered with Mohair Plush in Green, Maroon or Crimson, or with Moquette..... **\$35.00**
 Summer Seat for Windsor Chair, **\$2.50**

In Chicago our Barbers' Chairs can be obtained only from us.

KOCHS' BARBERS' CHAIR, No. 1.

Patented Feb. 17, 1880



A solidly-built chair, made of Walnut, with French Walnut veneered panels; it is finely polished, oil finished and handsomely carved. It has a very wide comfortable seat, adjustable to every desired position for shaving or hair-cutting. The platform and cross-bar of the footstool are covered with heavy sheet brass.

PRICES:

Covered with best Mohair Plush, Green, Crimson or Maroon, or with Moquette....\$45.00

Summer Seat for No. 1 Chair, \$2.50

KOCHS' BARBERS' CHAIR, No. 2.

Patented Feb. 17, 1880.



We do not deem it necessary to describe in detail the many good points of this chair; over three thousand of them are in use. As far as the upholstering, workmanship and finish are concerned, it is first-class in every particular, Made in Walnut or Cherry.

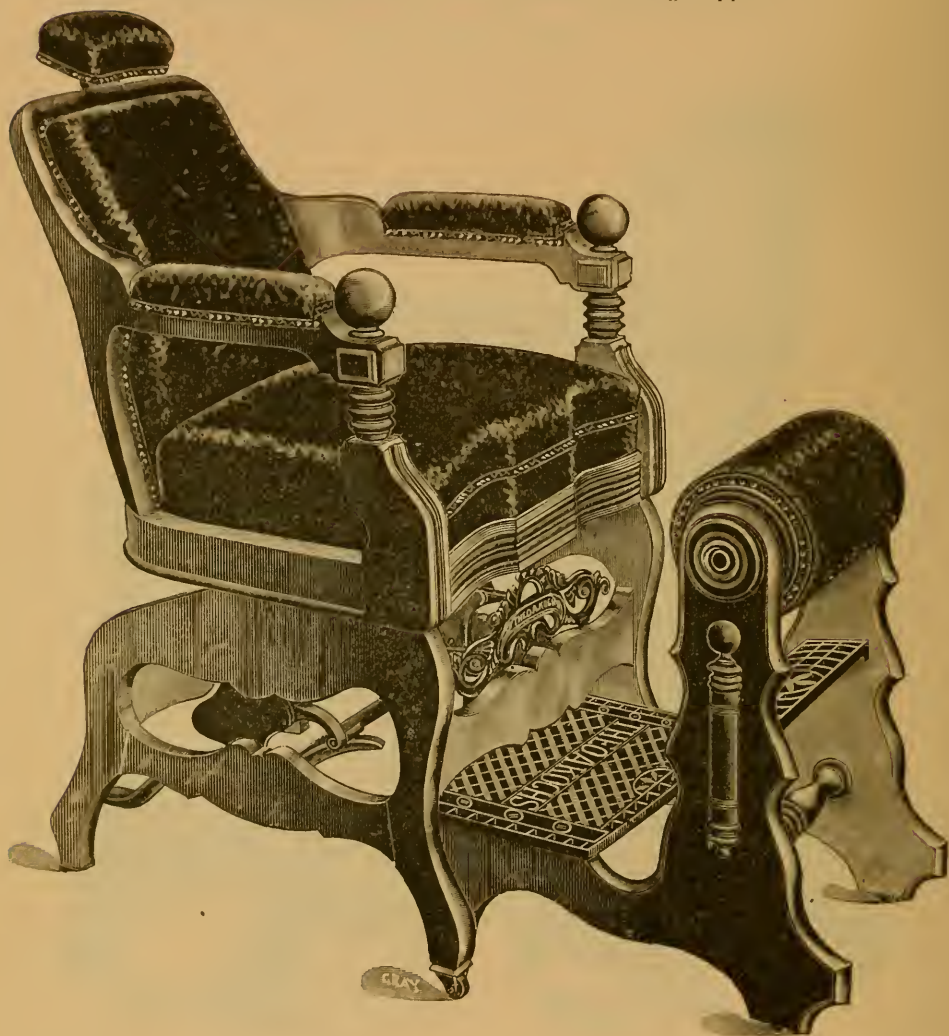
PRICE :

Covered with best Mohair Plush, Green, Crimson or Maroon, or with Moquette. . . . \$40.00

KOCHS' BARBERS' CHAIR, No. 25.

Patented Feb. 17, 1880.

Patent of Design applied for.



This is a handsomely proportioned chair, of original design. Made of Black Walnut, Cherry, also in Oak, natural or antique finish; highly polished balls ornament the arms; plush covered revolving roll on foot-stool. The platform and cross-bar of foot-stool are of iron, neatly japanned. The chair is adjustable to every desired position for shaving or hair-cutting. In point of comfort for the occupant and convenience to the operator, this chair is equal to any made.

If a footstool with stationary top is desired in place of the revolving roll, we can furnish it at the same price.

PRICE:

Covered with Mohair Plush, in Crimson, Maroon or Green, or with Moquette.....\$38.00

The back of this chair on the outside is also covered with Plush.

KOCHS' BARBERS' CHAIR, No. 24.

Patented Feb. 17, 1880. Our Design of 1888.



Made of Black Walnut or Cherry, with fine oil finish. This is an exceedingly well proportioned chair, of graceful and pleasing design. It is strongly made, finely upholstered, and finished in the best manner. Adjustable to every desired position for shaving or hair-cutting. The platform and cross-bar of footstool are covered with heavy sheet brass.

PRICE:

Covered with Mohair Plush, Green, Crimson or Maroon, or with Moquette.....\$36.00

This chair is also made with removable back; if wanted in this way, we furnish extra back and seat, covered with woven cane for use in Summer, thus furnishing practically two chairs in one, a Summer as well as a Winter chair.

Price complete, including 2 backs (plush and cane), and 2 seats (plush and cane)....\$44.00

KOCHS' GARDEN CITY BARBERS' CHAIR.

Patented Oct. 12, 1880.



Made of Black Walnut, oil finished. The machinery for adjusting this chair is a very simple, yet strong device, attached to the back of the chair, which permits it to be adjusted to every desired position for shaving or hair-cutting. It retains the chair firmly in whatever position it is placed. The platform and cross-bar of the footstool are covered with sheet brass, studded with gilt headed nails.

PRICE:

Covered with Mohair Plush, Maroon, Crimson or Green, or with Moquette. **\$33.00**

KOCHS' IMPROVED EUREKA BARBERS' CHAIR.

Covered by Patents of Feb. 17, 1880.



This chair has always been and will continue to be a great favorite. It is made of solid Black Walnut, Cherry or Oak, with removable seat. We have remodeled this chair considerably, to its manifest advantage. The seat has been lowered several inches, thus bringing the arms of the occupant in a more natural and comfortable position. The seat has also been made deeper; besides this several minor improvements have been made. Since making these alterations the artist will find this chair much easier to work on. Adjustable to every desired position for shaving or hair-cutting. The platform and cross-bar of footstool are covered with sheet brass, studded with brass nails. The popularity of this chair has led other manufacturers to make attempts at imitating them. See that every chair has a name-plate, stamped "Kochs' Eureka, Pat. Feb. 17, 1880. None genuine without this plate.

PRICES:

Covered with Mohair Plush, Maroon, Green or Crimson, or with Moquette.....	\$30.00
Covered with Velvet Carpet, pleasing pattern, Maroon color.....	27.00
Covered with Tapestry Brussels Carpet.....	25.00

KOCHS' BARBERS' CHAIR, No. 7.

Patented Feb. 17, 1880. Our Design of 1888.



This is a substantially built chair, of very neat and pleasing pattern. It is made of solid Black Walnut, carved and engraved; revolving roll on footstool. The platform and cross-bar of footstool are of iron, neatly japanned. Adjustable to every desired position for shaving or hair-cutting. The machinery used for adjusting this chair is strong and durable. We can furnish a footstool with stationary top with this chair, if desired, in place of the one illustrated here, at the same price.

PRICES:

Covered with good Mohair Plush, Green, Crimson or Maroon, or with Moquette.....	\$32.00
" " Velour Plush.....	29.00
" " American Plush.....	28.00
" " Velvet Carpet, pleasing pattern, Maroon color.....	30.00

The Velour plushes which we use on these chairs are of a very attractive pattern, the figures being raised and woven in. The pattern always remains the same, not being effaced by wear, as is usual with ordinary embossed plushes. No. 1 pattern has crimson figures on a background of old gold. No. 2 pattern has olive pattern on a crimson background. Both patterns are very desirable. When ordering, please state which one is wanted.

KOCHS' BARBERS' CHAIR, No. 23.

Patented October 12, 1880.



This chair is made of thoroughly seasoned Black Walnut. It is the neatest, most serviceable, and lowest priced chair that has ever been put on the market. The frame is strong, and substantial. The adjusting machinery is a very simple, yet strong device, attached to the back of the chair, permitting it to be adjusted to every desired position for shaving or hair-cutting. It holds the chair firmly in whatever position it is placed. The seat is wide and comfortable; the platform and cross-bar are covered with sheet brass.

PRICES:

Covered with Mohair Plush, Green, Maroon or Crimson, or with Moquette	\$26.00
" " Velvet Carpet of pleasing pattern, Maroon color.....	24.00
" " Velour Plush.....	23.00
" " American Plush.....	22.00
" " Covered with Tapestry Brussels Carpet.....	22.00

THE BEST VALUE FOR THE MONEY EVER OFFERED.

KOCHS' BARBERS' CHAIR, No. 8.

Patented Feb. 17, 1880.



This chair was made to fill the demand for a chair particularly adapted for warm climates as well as for summer resorts. The frame is made of Walnut or Oak, only the best seasoned material being used. The seat and back are covered with closely woven cane, making a very strong, substantial and cool covering. The arms and head-rest are covered with plush. Heavy sheet brass is used on footstool, the top being plush covered. The machinery for adjusting this chair, is strong and durable, and permits it to be adjusted to any desired position for shaving or hair-cutting.

Price.....\$30.00

KOCHS' FOLDING BARBERS' CHAIR, No. 40.

Made of Oak ; upholstered in Velour plush, and tastily trimmed with fringes ; enameled cloth-covered back. Occupying but little space when folded, and weighing less than 25 lbs, this chair is readily transported across rough and mountainous country.

The advantage of such a chair to the soldier in camp is obvious. The tonsorial artist will also find it of service when making occasional trips to some summer resort.

Price.....\$12.00

KOCHS' COLUMBIA BARBERS' CHAIR.

REVOLVING AND RECLINING.

Patented Feb. 9, 1886, Dec. 13, 1887, and patent applied for.

Pronounced by professional experts as the best and only Chair of its class constructed on a thorough scientific basis.

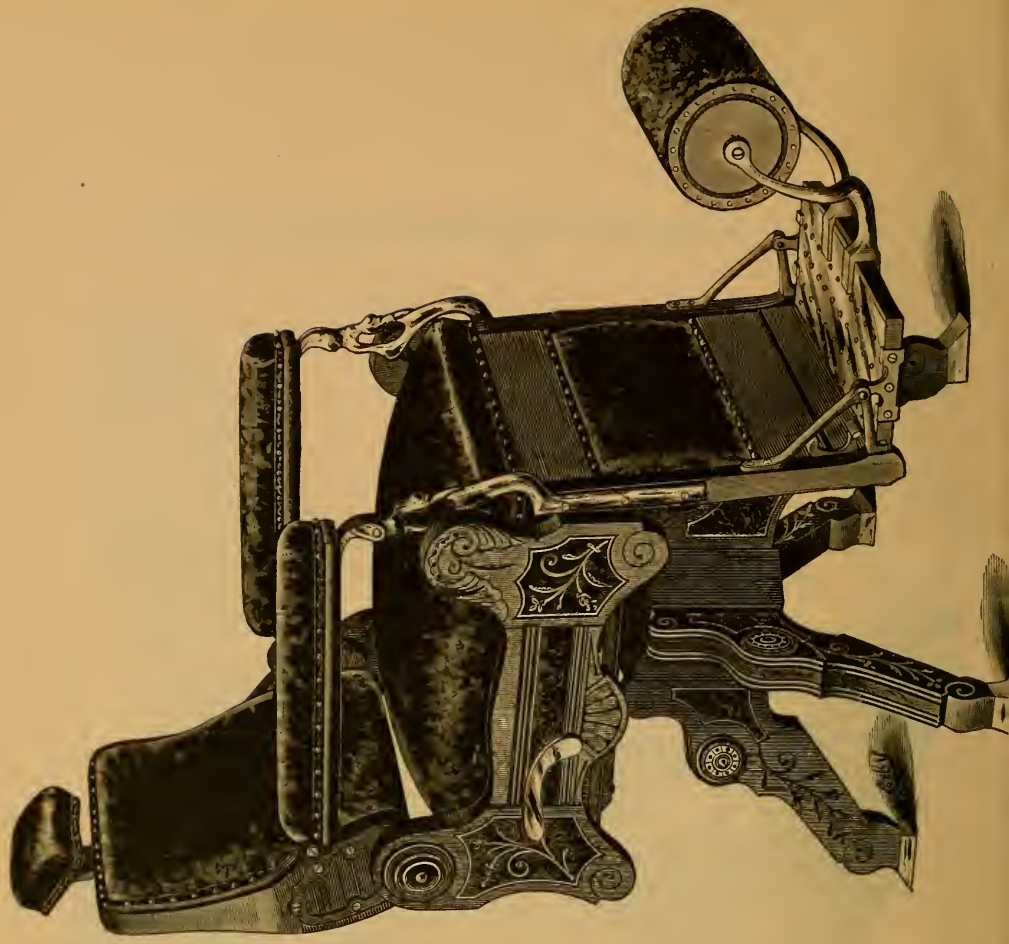
Made of Black Walnut or Cherry, handsomely carved and veneered. Adjustable from an upright to a perfectly horizontal position. Stationary base and revolving seat, which can be faced in any direction and held perfectly firm in place. Adjustable foot-board, with patent double catch; metal parts nickel-plated. Finely polished brass foot-plates. The foot-roll is removable and the chair can be used with or without it.

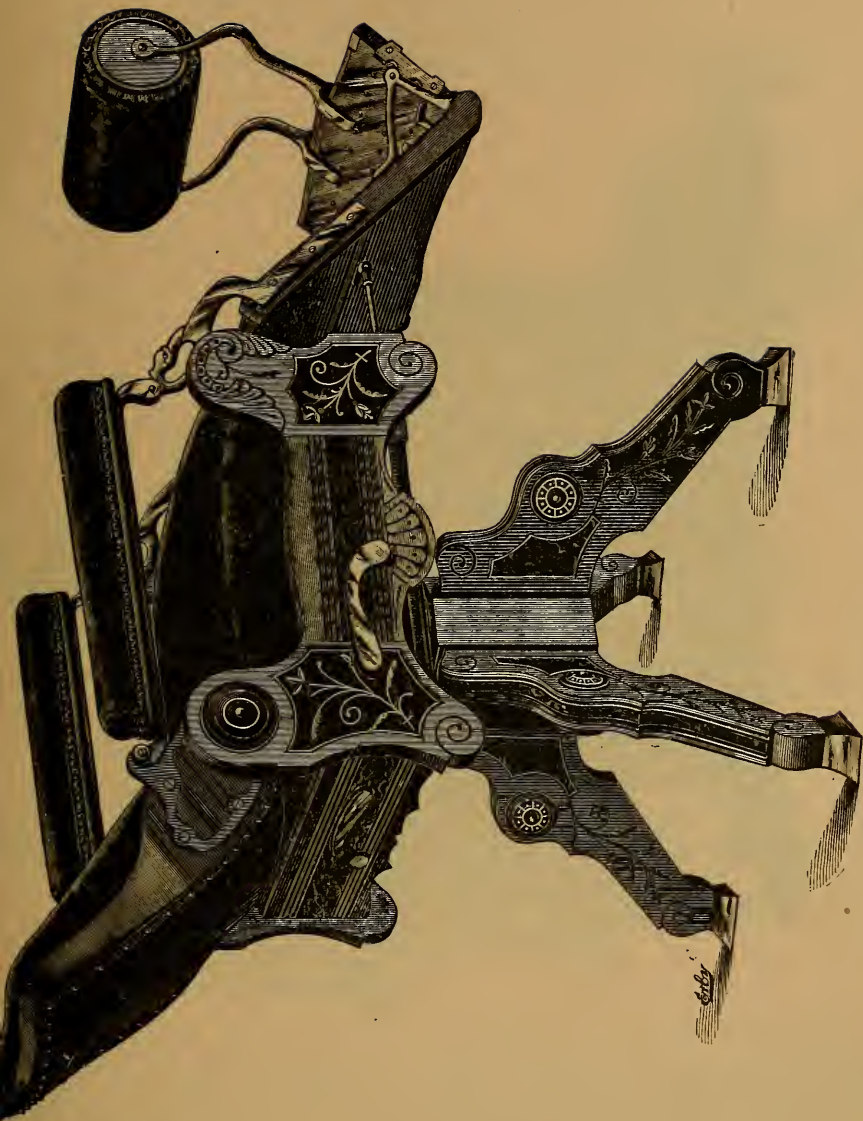
The great superiority of Kochs' "Columbia" Revolving and Reclining Chairs over every other chair of similar style are many:

1. **Solidity of construction**, which is carried out in every detail.
2. **Ease, rapidly and convenience of adjustment.** The revolving and adjusting levers are within easy reach.
3. **Simplicity and effectiveness of the adjusting mechanism.** There is nothing to get out of order.
4. It has no **foot treadle.** In avoiding its use, we remove all possibility of the operator being tripped up while at work.
5. It has a **wider and deeper seat** than any similar chair, consequently more comfortable to the occupant.
6. The **upholstery is first-class** and by far superior to that used on other chairs of this style. The plush used is of excellent quality.
7. The foot-board is provided with our patented double catch, a perfect safeguard against accidents, so common to other reclining chairs.

PRICE:

Covered with best Mohair plush, in Green, Maroon or Crimson,
or with Moquette.....\$45.00.





KOCHS' COLUMBIA BARBERS' CHAIR. Reclining position.

The ideal revolving and reclining chair. For comfort, durability, mechanical excellence and absolute safety to the occupant it stands unequalled.

The machinery used on this chair is identical with that used on our Nos. 11 and 12 reclining chairs; it is strong and durable, and noiseless in its action. The lever for controlling the revolving mechanism is at the back within easy reach; the side lever is used for adjusting the chair to the different positions.

This is not a cheaply gotten-up chair and illustrated with an elaborate cut to cover its defects. The illustration gives an accurate representation of this chair, a chair calculated for wear and service and the best chair of its class in the market.

KOCHS' MODERN RECLINING CHAIR, No. 12.

Patented Feb. 9, 1886, April 26, 1887, and Dec. 13, 1887.

Design Patented.



This chair is made in Cherry or Walnut, with veneered panels and richly ornamented with fine relief carving. Every detail is finished in a superior manner. The machinery is simple, strong and durable. By a slight pressure on the treadle at the rear, this chair can be adjusted from an upright to a perfectly horizontal position. The foot-board, covered with heavy sheet brass, is swung on pivots, and can be adjusted to suit the length of legs of any person. It is also provided with a patent double catch, by means of which it can be securely locked on both sides. The machinery, as well as all the metal parts, are of malleable iron. The treadle and all metal parts in view are nickel-plated.

PRICES:

Covered with best Mohair Plush, Green, Maroon or Crimson, with Nickel-plated Trimmings, and Nickel-plated Nails.\$55.00

We have had specially made for this chair a Terra Cotta Plush of same design as this chair (dragon's head.) Price of chair covered with this Plush\$60.00

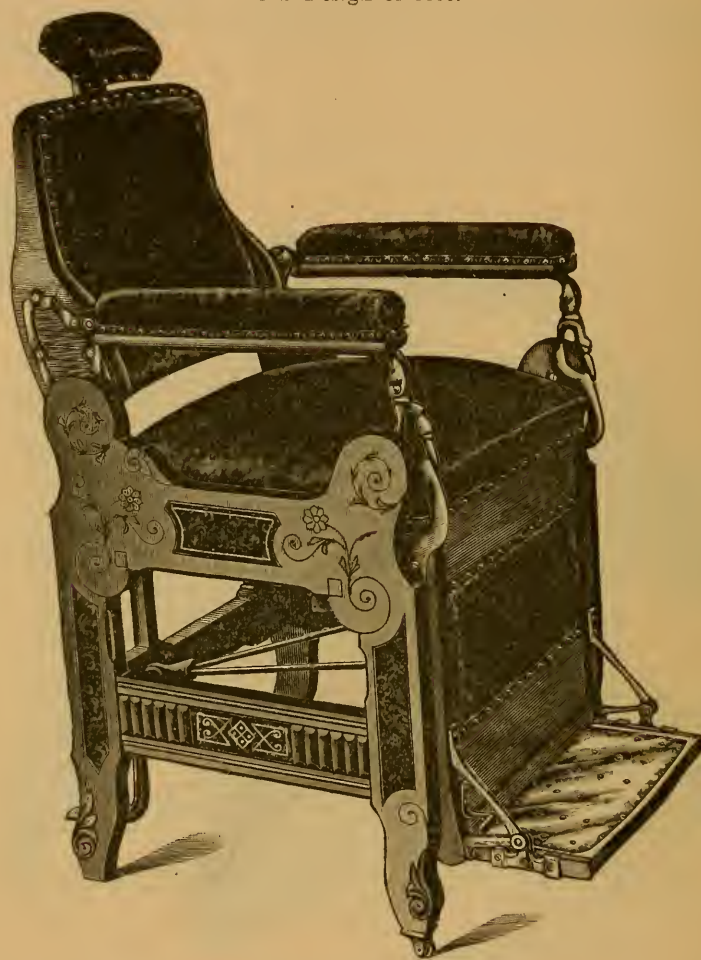
KOCHS' MODERN RECLINING CHAIR, No. 12.**Reclining position.**

The machinery for adjusting this chair is attached to the side of the lower chair frame, being connected with the leg rest by means of quarter-inch round Bressemer steel rods. It is noiseless in its action, and works perfectly smooth and easy. In whatever position the chair is placed, it is held absolutely firm and rigid.

KOCHS' MODERN RECLINING CHAIR, No. 14.

Patented Feb. 9, 1886, and Dec. 13, 1887.

Our Design of 1888.



Made of Black Walnut or Cherry, handsomely carved and veneered. The frame is strong and substantial and yet symmetrical. The machinery for adjusting the chair is made of malleable iron, and is connected with the leg-rest by means of $\frac{1}{4}$ -in. round Bessemer steel rods; it is unsurpassed for its simplicity, is noiseless in its movement, and permits of rapid and easy adjustment. This chair is adjustable from an upright to a horizontal position, being held perfectly firm in whatever position it is placed. The foot-rest has the patent double catch for locking it securely from either side, an improvement not to be found on any other reclining chair. The seat is wide and deep, and a more comfortable chair cannot be wished for.

PRICE:

Covered with Mohair Plush in Crimson, Maroon or Green, or with Moquette, with Nickel-plated Trimmings and Nickel-plated Nails.....\$38.00

KOCHS' MODERN RECLINING CHAIR, No. 14.

Patented Feb. 9, 1886, and Dec. 13, 1887.

Our Design of 1888.



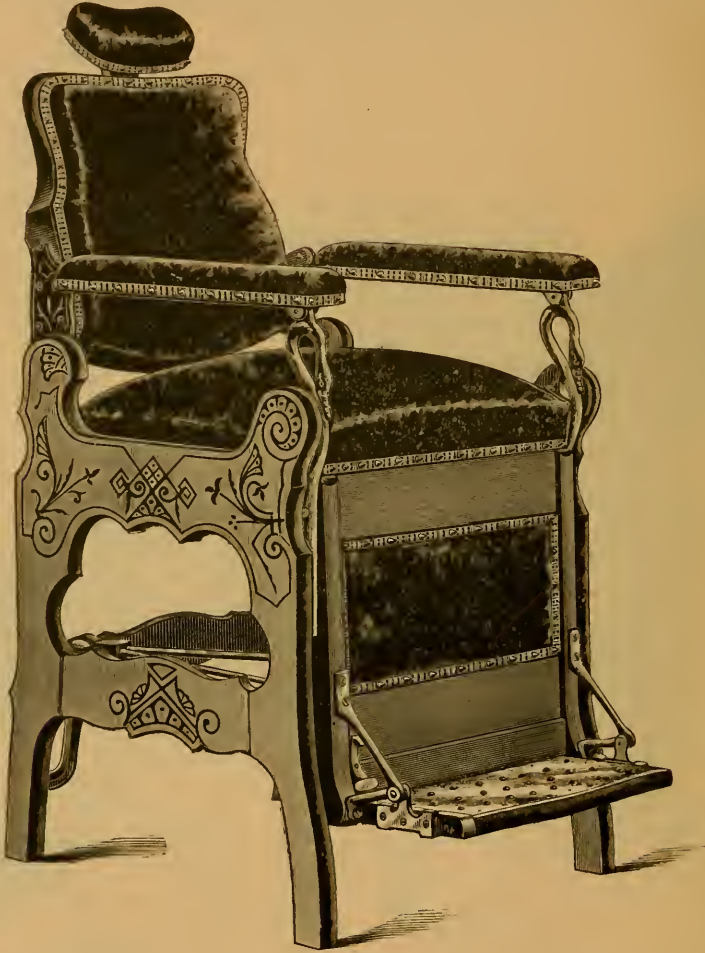
In position for Shaving.

The plush covered foot-roll shown here can be attached to the foot-board of the reclining chair.

Price of Foot-roll.....\$3.50

KOCHS' MODERN RECLINING BARBERS' CHAIR, No. 11.

Patented Feb, 9, '86 and Dec. 13, '87.



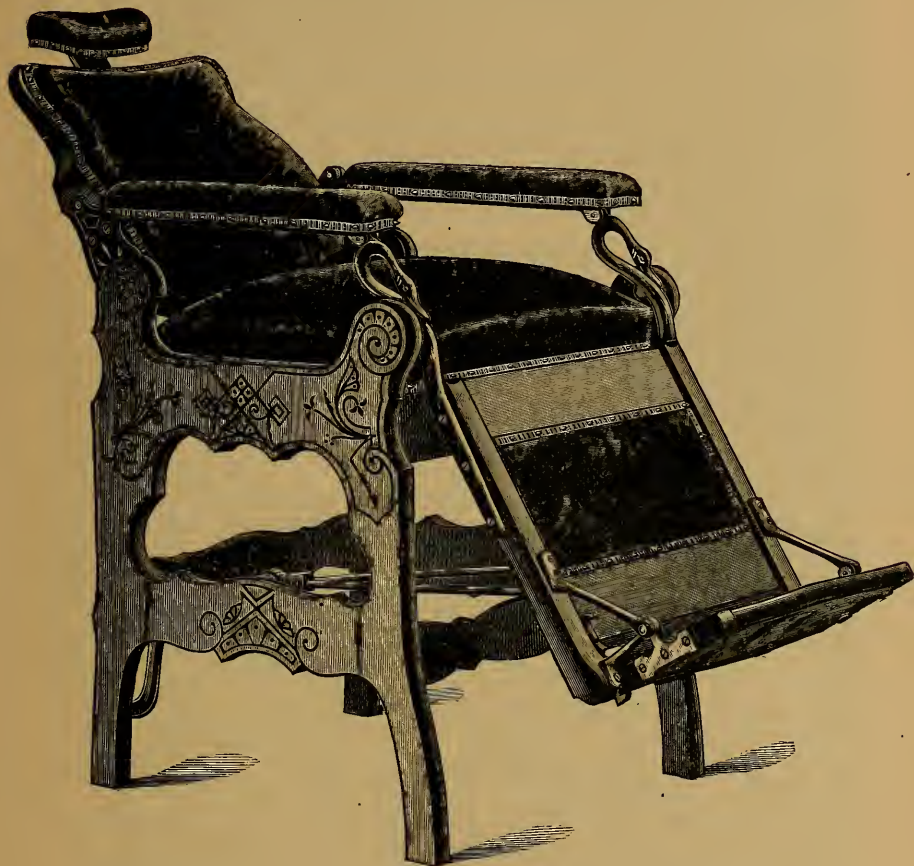
This is a well-proportioned, attractive looking chair. It is well balanced, works very smooth and easy, and is a great favorite wherever used. It is made of Black Walnut, engraved with gilt lines. It is adjustable from a perfectly upright to a horizontal position. The foot-board can be adjusted to suit the length of legs of different persons.

PRICES:

Upholstered in Carpet, with Bronze Trimmings and Gilt Nails.....	\$25.00
Upholstered in Carpet, with Nickel-plated Trimmings and Nickel-plated Nails.....	28.00
Upholstered in best Plush, Green, Maroon, Crimson, or with Moquette or Leather, with Nickel-plated Trimmings and Nickel-plated Nails.....	35.00

KOCHS' MODERN RECLINING BARBERS' CHAIR, No. 11.

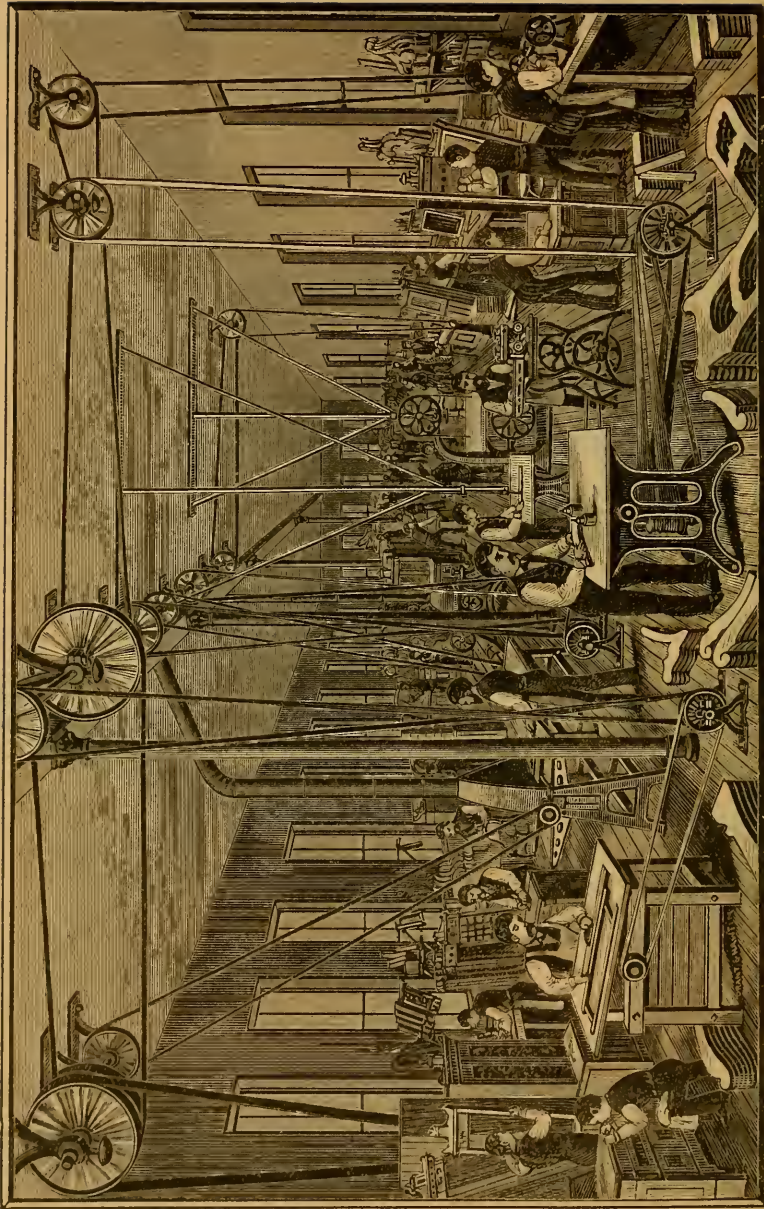
Patented Feb. 9, 1886, and Dec. 13, 1887.



In position for Shaving.

The machinery for adjusting this chair is exactly similar to that used on the No. 12 reclining chair. It possesses great strength, and is built for service. It holds the chair perfectly firm in whatever position it is placed. A slight pressure on the treadle permits the chair to be adjusted to any desired position, and on releasing the pressure the machinery is locked instantaneously without the least jar. The foot-board is provided with our patent double catch for locking it securely from both sides. Accidents caused by the foot slipping between the leg rest and foot-board, which are of frequent occurrence on other reclining chairs where but one catch is used, are prevented by our patent device.

In Chicago our Barbers' Chairs can be obtained only from us.



OUR CABINET WORKSHOP.

BARBERS' FURNITURE.

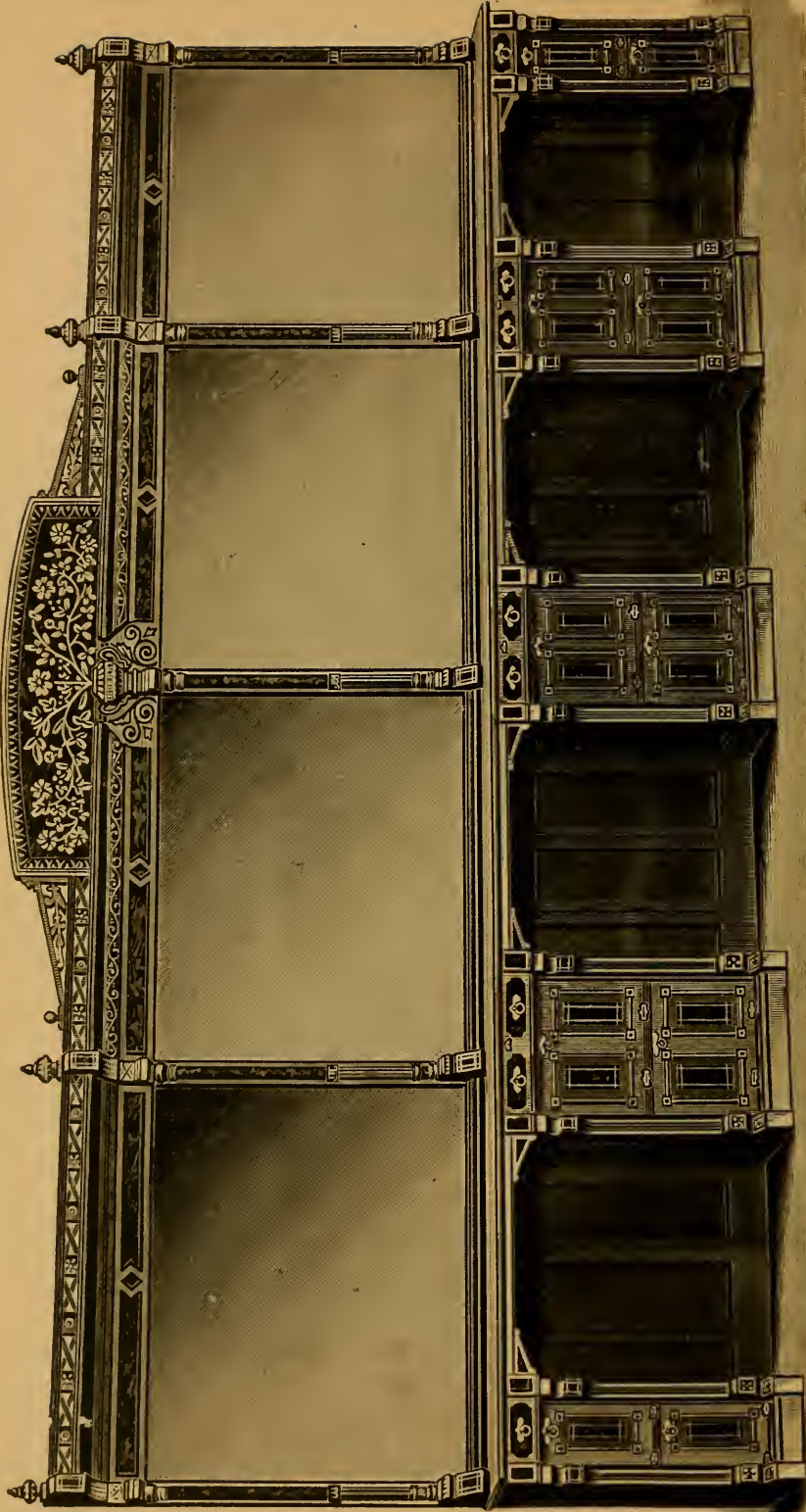
We show this year a larger and more varied assortment of Barbers' Furniture than ever before. We have discontinued making some old styles of Furniture, in place of which we show many new and original designs. We have paid particular attention to Combination Dressing Cases, of which we exhibit a large variety. The high prices at which Combination Dressing Cases were held, up to the time we started making them, restricted their use to a few high priced-shops. We have put these Cases on the market at such prices as to bring them within the reach of the most modest purse.

Our facilities for making Combination Dressing Cases are unequalled. We are also prepared to make to order Cases to fill a certain space of room. We are ready to give estimates on any style of Combination Dressing Case shown in other dealers' catalogues. As we get up Furniture in a variety of woods, we would suggest to our patrons to be very explicit when ordering goods. Our manufactures comprise Furniture in Cherry, Walnut, Mahogany and Oak. We can furnish complete outfits in different kinds of wood. In *making selection of Chairs and Furniture*, please note in *what particular kind of wood the various pieces are made*.

As our styles of Furniture are largely copied by other houses, intending purchasers who desire our make of goods should insist on getting goods of our manufacture, and refuse all others. Many cuts of Furniture in some city dealers' catalogues are exact copies of ours, yet our goods cannot be obtained from these parties; and this for the simple reason that *we do not sell to any City Dealers*. While their illustrations are similar to ours, the goods they sell will be found to be vastly inferior in workmanship and finish. Every possible expedient is resorted to to cheapen the article. Where, for instance, we use carving, they substitute cheap line engraving, etc. It will be seen from this how careful one needs be in ordering.

This year's catalogue contains illustrations of some new styles of Combination Dressing Cases and other Furniture. The temptation to imitate these new styles is so strong, that we think we are safe in assuming, that before twelve months have passed, many dealers will be found illustrating their catalogues with engravings, exact copies of ours, and claim them as their original productions.

MIRROR CASE, No. 1.



Made of Cherry or Walnut, carved, veneered and engraved. Highly finished. French Plate Mirrors, 44 x 54 inches. Italian Marble Top ; Spring Hinges on doors ; nickel-plated or gilt trimmings. Length of case as shown in the engraving, 19 feet 1½ inches ; height, 9 feet 2½ inches.

Price of 2 Chair Case.....	\$200.00
“ 3 “	300.00
“ 5 “	500.00
Price of 4 Chair Case.....	\$400.00

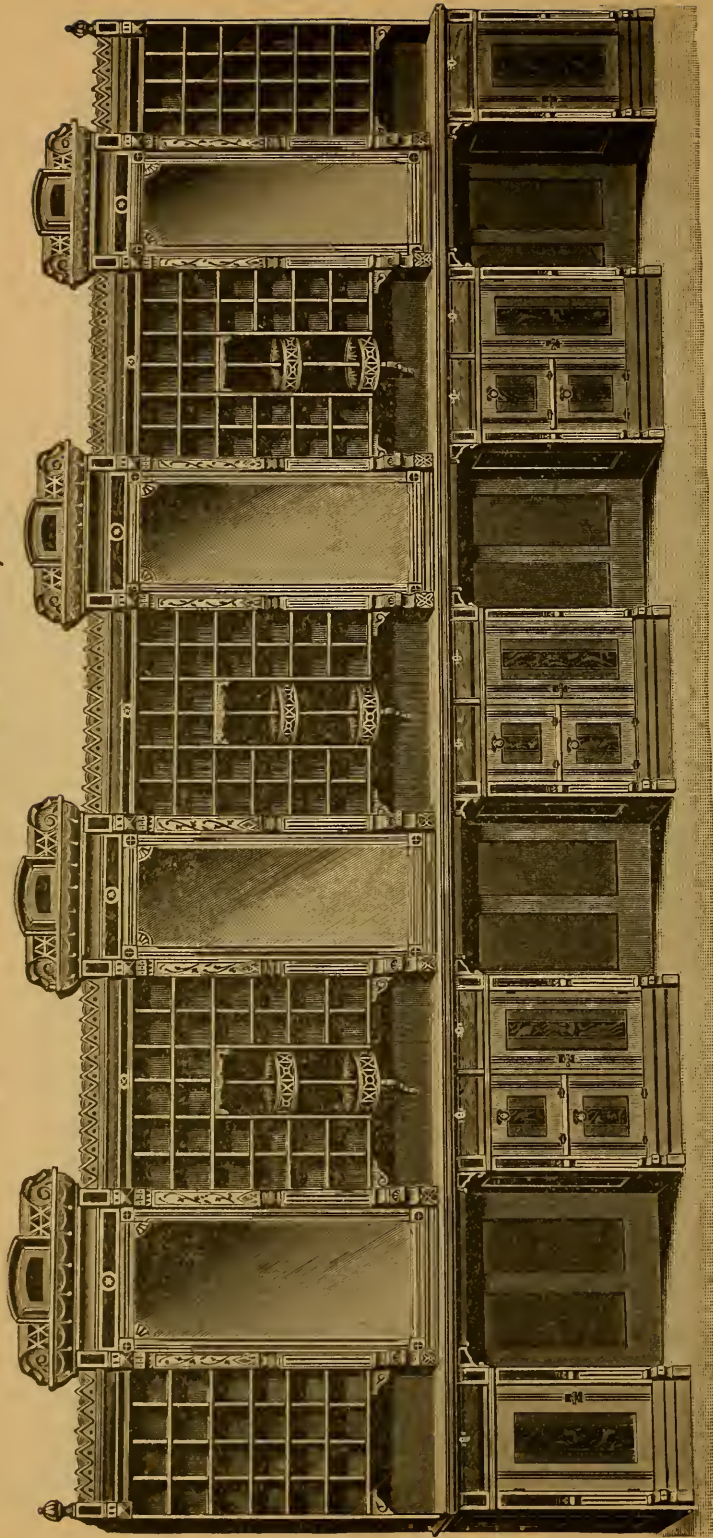


MIRROR CASE, No. 12.—Our Design of 1888.

Made of Black Walnut, elaborately carved and engraved; all French plate mirrors; pier glasses, 24x72; glasses over workstands, 24x40; Italian marble tops on pier bases and workstands; solid brass trimmings; spring hinges on doors; locks on drawers; fine oil finish. Height, 9 ft. 1½ in.

Price of case, arranged for 3 chairs, \$340.00; 4 chairs, \$440.00; 5 chairs, \$540.00. Above case represents a 3 chair case; length, 17 feet.

COMBINATION DRESSING CASE, No. 7.



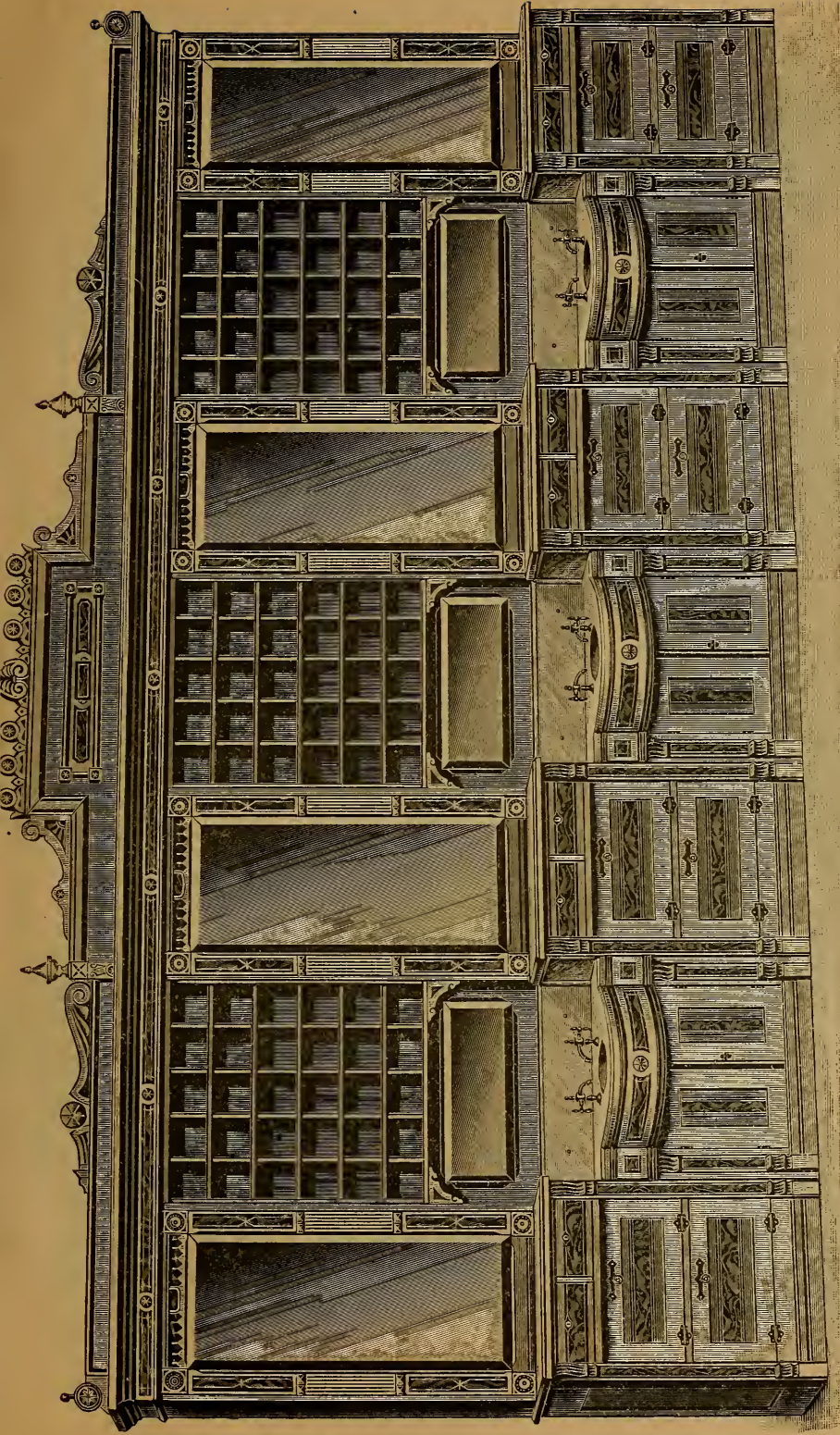
Made of Cherry, carved, veneered and engraved, with a fine oil finish. French plate mirrors 20 x 48, Italian Marble Shelf. The center cup cases are ornamented with handsome revolving stands, for holding bottles, etc. A perforated brass railing, highly polished, surrounds each stand. Spring hinges are used on Drop Doors. Gilt trimmings. Length, *as shown above*, 23 feet 6 inches; height, 9 feet 2 inches.

Price, arranged for 3 Chairs, length, 17 feet 1 1/4 inches...\$225.00

" " " " 23 " 6 " " " 305.00

Price, arranged for 5 Chairs, length, 27 feet 10 inches...\$385.50

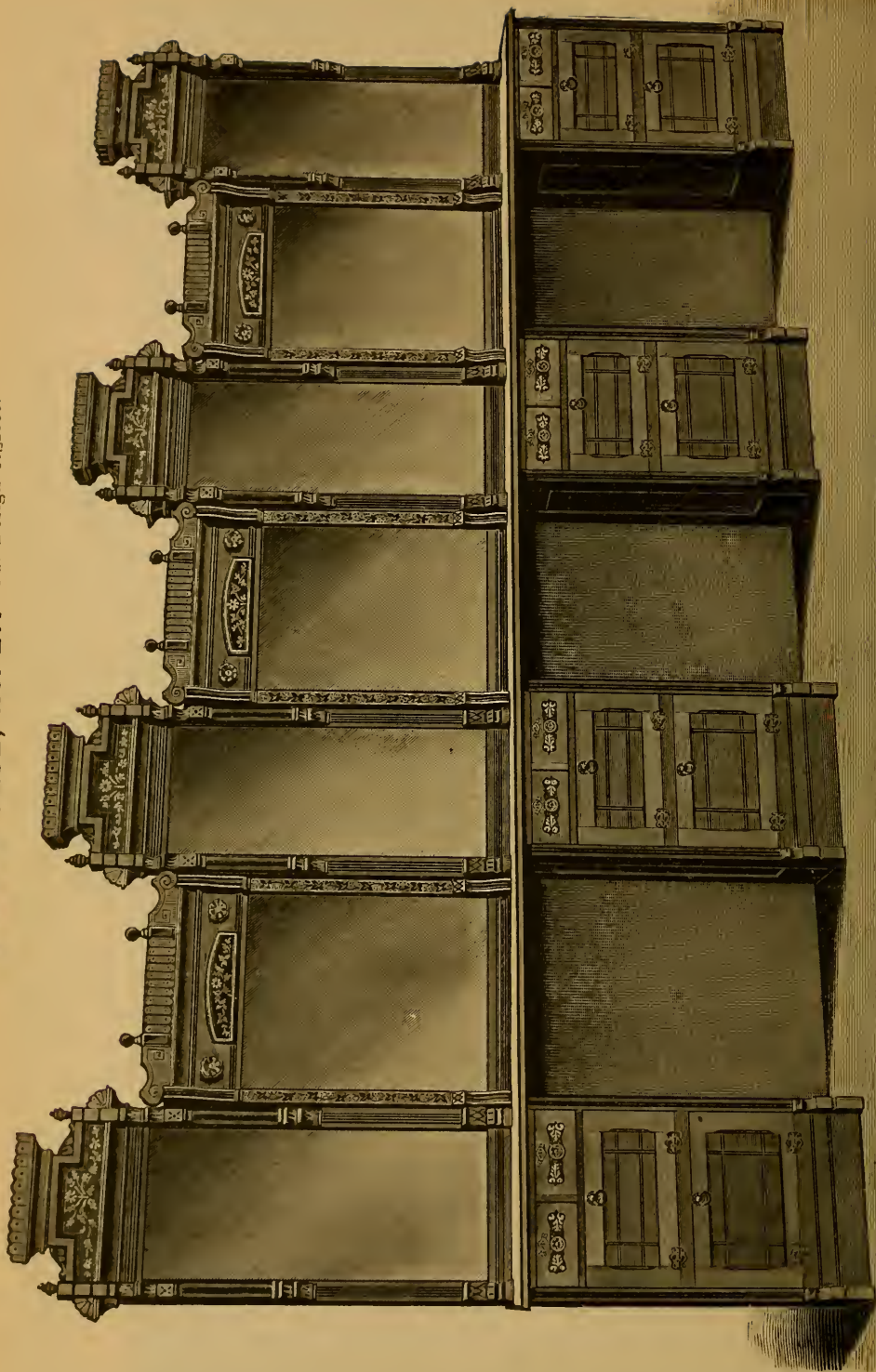
" " " " 33 " 2 " " " 465.00



COMBINATION WASHSTAND AND DRESSING CASE, No. 6.

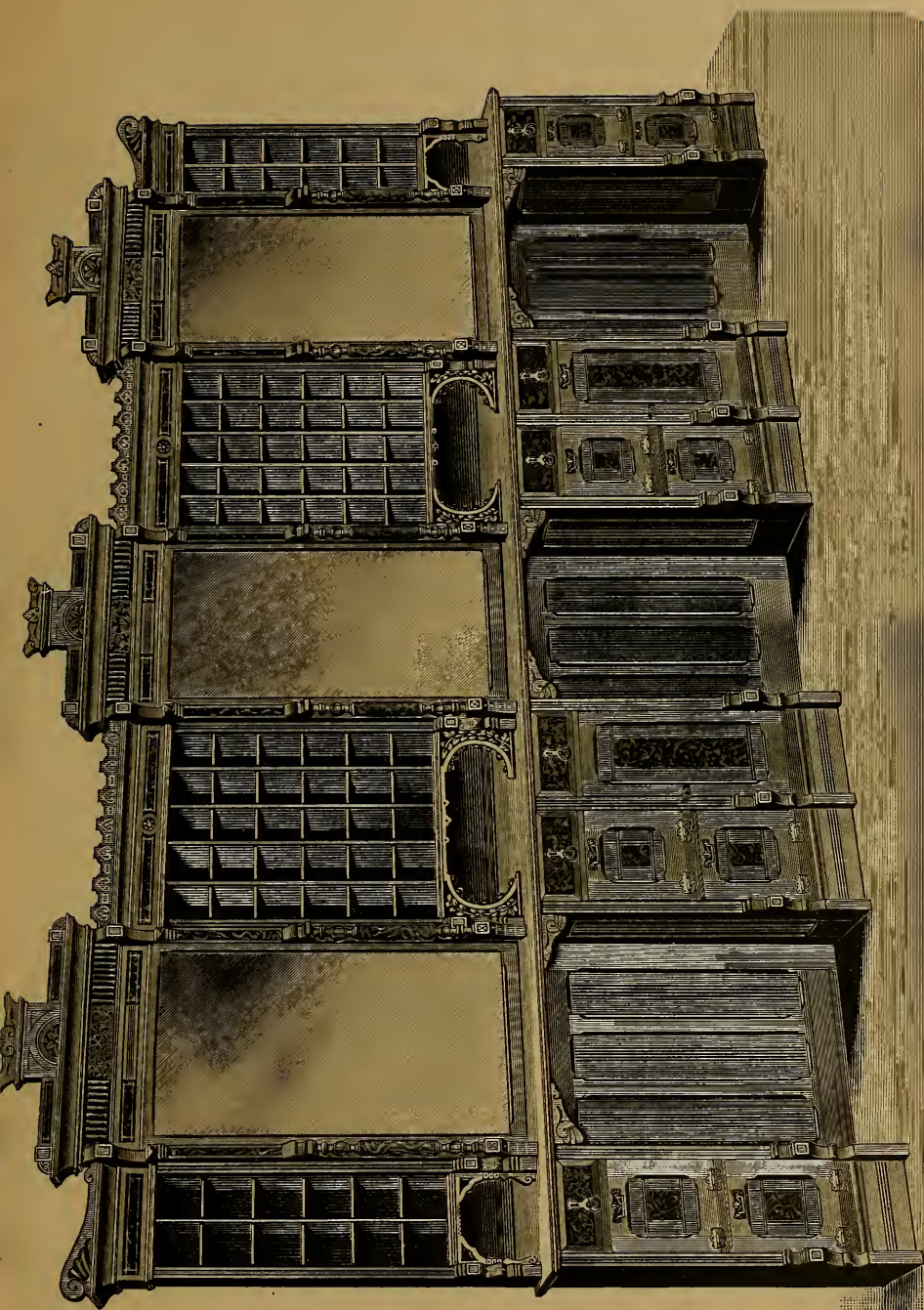
Made of Black Walnut, carved, engraved and veneered with French Walnut. Finely finished. Italian Marble Tops on cabinets. Washstands furnished with Italian Marble Slabs, 1½ inch thick, with back and ends. 14 French patent overflow basins, with nickel-plated plugs and chains. Fuller's patent basin cocks for hot and cold water. Nickel-plated sprinkler with hose for each washstand. French plate mirrors, beveled edge, 20x48. French plate beveled mirrors over washstands. Spring Hinges on Drop Doors. Nickel-plated trimmings. Length of case for four chairs, as shown above, 16 feet 11 inches; height, 9 ft. 7½ inches. Price, arranged for three chairs, **\$255.00**. Four chairs (like illustration), **\$360.00**. Five chairs, **\$465.00**. Six chairs, **\$570.00**. We have fitted out a large number of shops with these cases. The above illustration shows a four-chair case; please note that same has but *three* washstands. The three chair case has but *two* washstands. We mention this to avoid any misunderstanding in ordering.

MIRROR CASE, No. 21.—Our Design of 1888.



Made of Black Walnut, carved and engraved; finished in oil; marble top; German plate mirrors, 24x30 and 18x40; gilt trimmings; spring hinges on drop doors; locks on drawers. Height, 7 ft. 10 in.

Price, arranged for 2 chairs, \$100.00; 3 chairs, \$135.00; 4 chairs, \$170.00. Length of 3 chair case (see cut), 14 ft. 9 in.

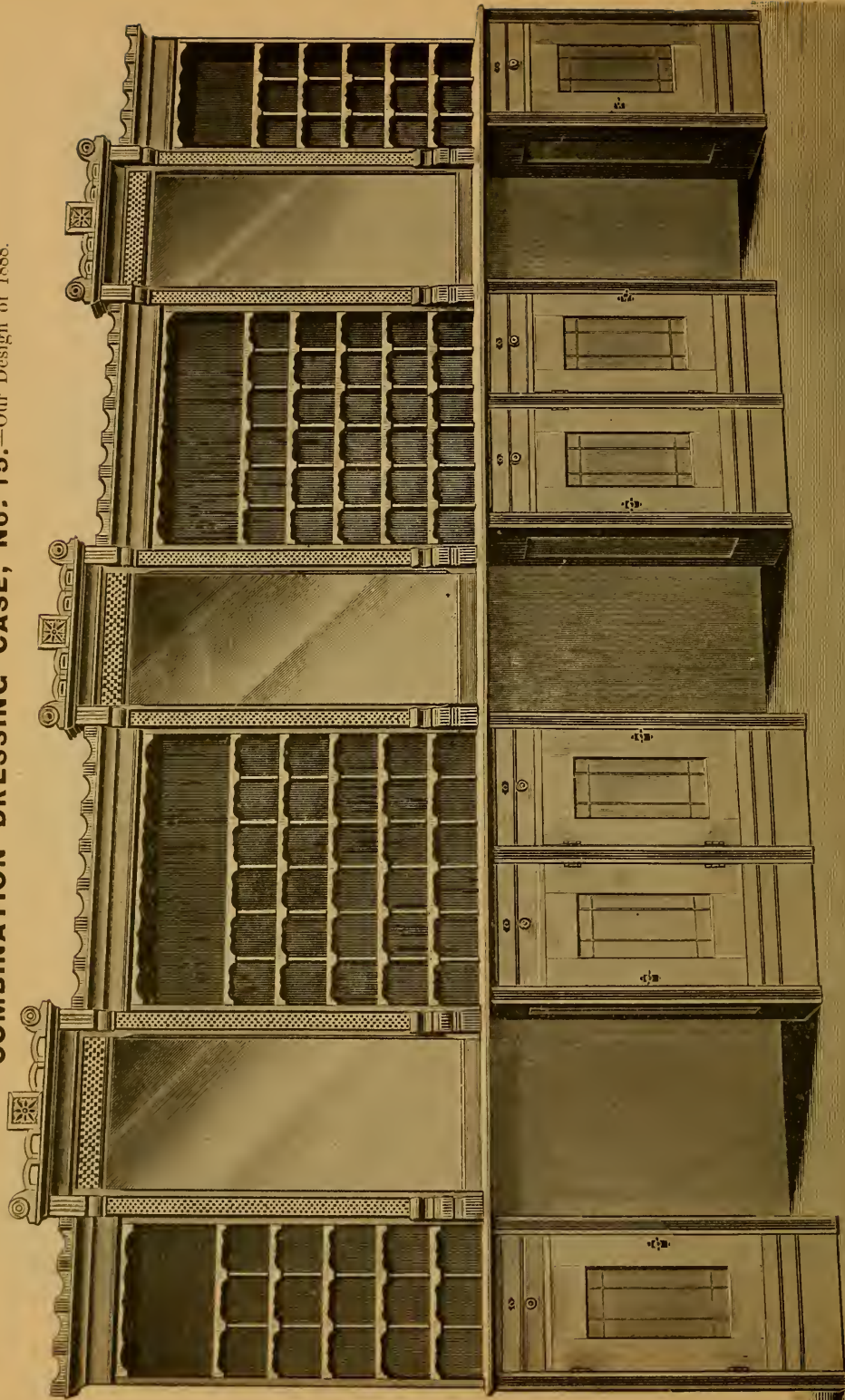


COMBINATION DRESSING CASE, No. 19.—Our Design of 1888.

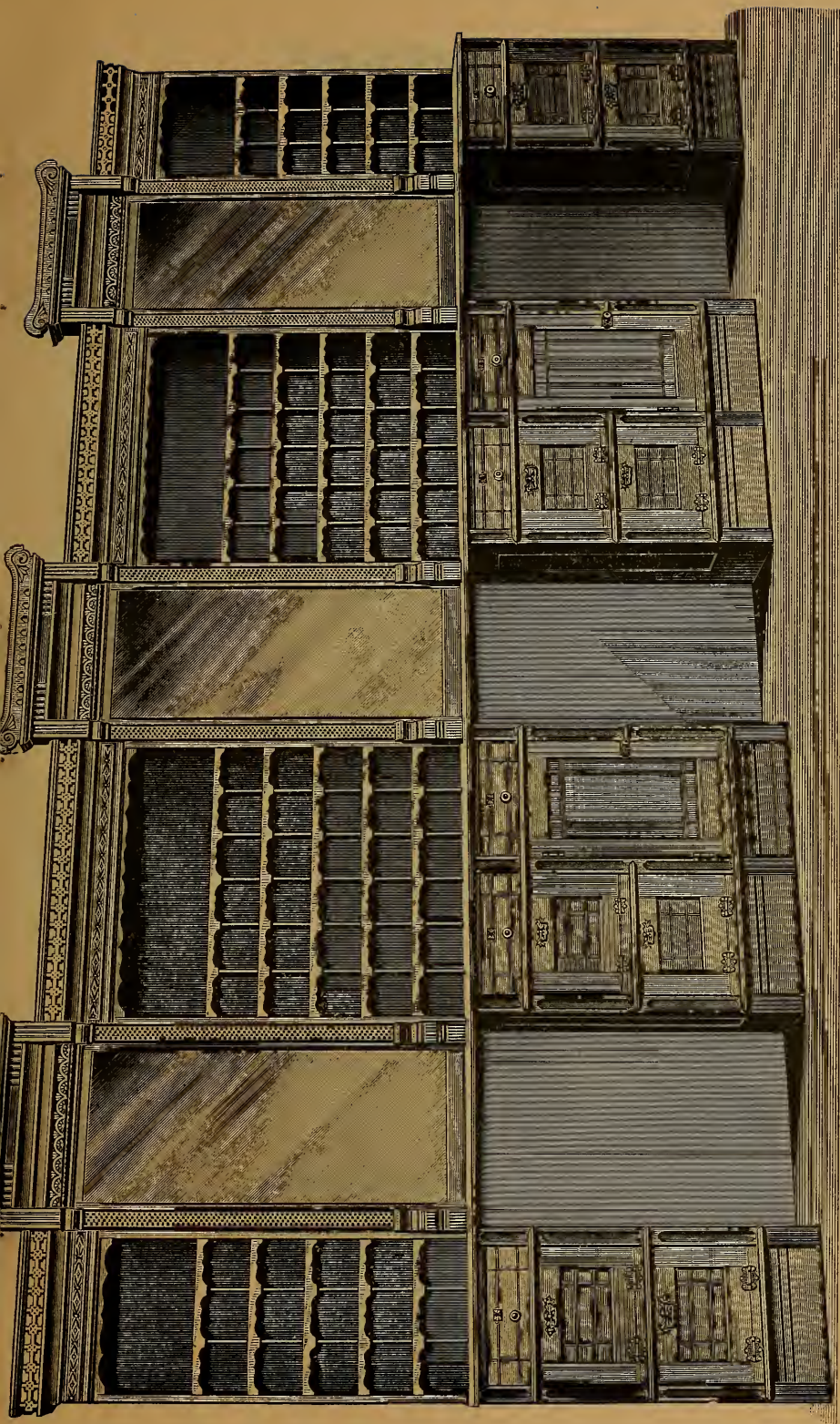
Made of Black Walnut, handsomely carved and veneered; French plate mirrors, 24x44; regular pigeon holes; solid brass trimmings; spring hinges on doors; good locks on drawers; finely finished in oil. Height, 8 ft. 9½ in.

Price arranged, for 3 chairs (length, 14 ft. 9 in.), \$210.00; 4 chairs, \$290.00; 5 chairs, \$370.00.

COMBINATION DRESSING CASE, No. 15.—Our Design of 1888.



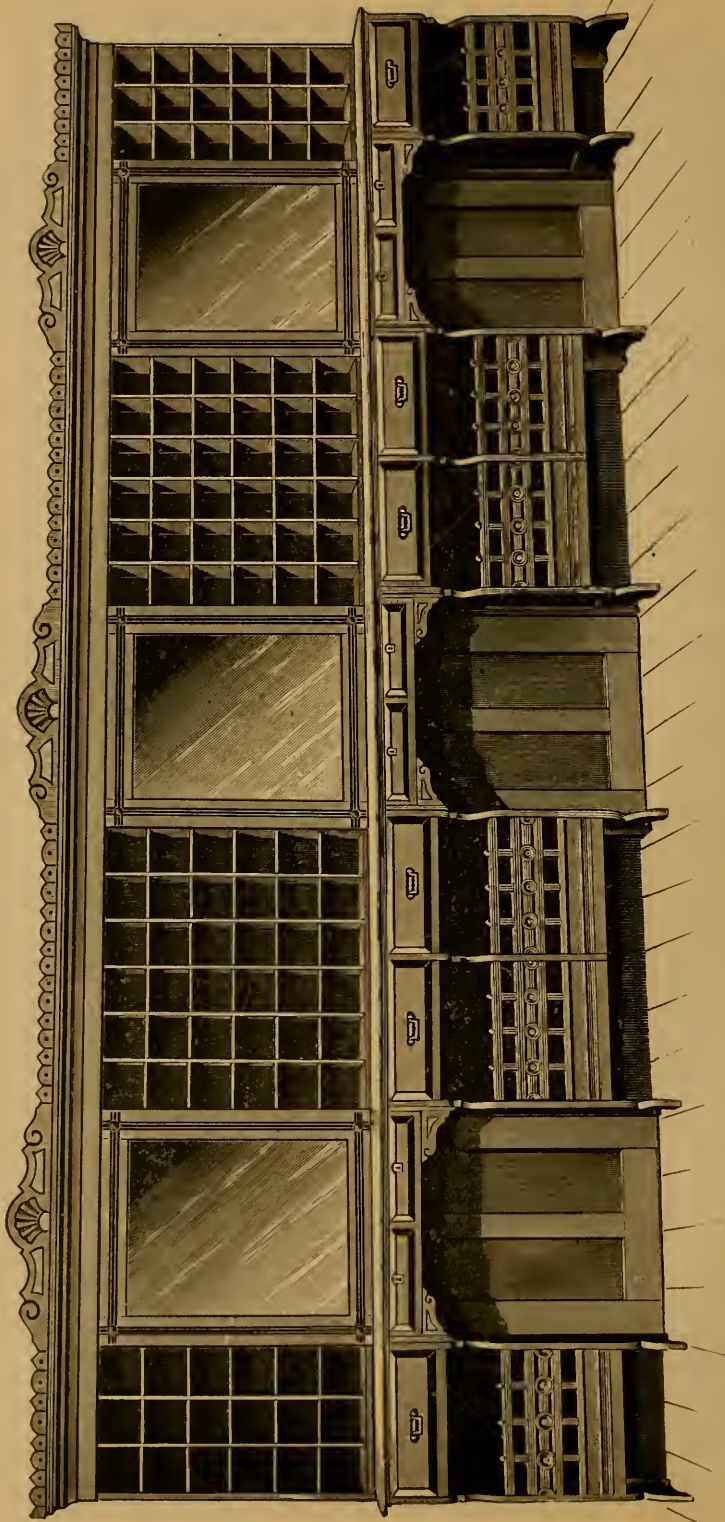
Made of Walnut, carved and engraved, with shelves above Ming Cases. German plate mirrors 18 x 40. Locks on drawers. The lower compartments, with doors, have a shelf partition. Gilt trimmings. Height, 7 ft. 5 in. Price of 2 chair case, **\$76.00**; 3 chair case, **\$110.00**; 4 chair case, **\$144.00**. Length of above case, 14 ft. 8 in. The above cut represents a 3 chair case; a 2 chair case consists of the following pieces: two small ming cases, one large ming case, two looking glasses, two small bureaus and one large bureau.



COMBINATION DRESSING CASE, No. 16.—Our Design of 1888.

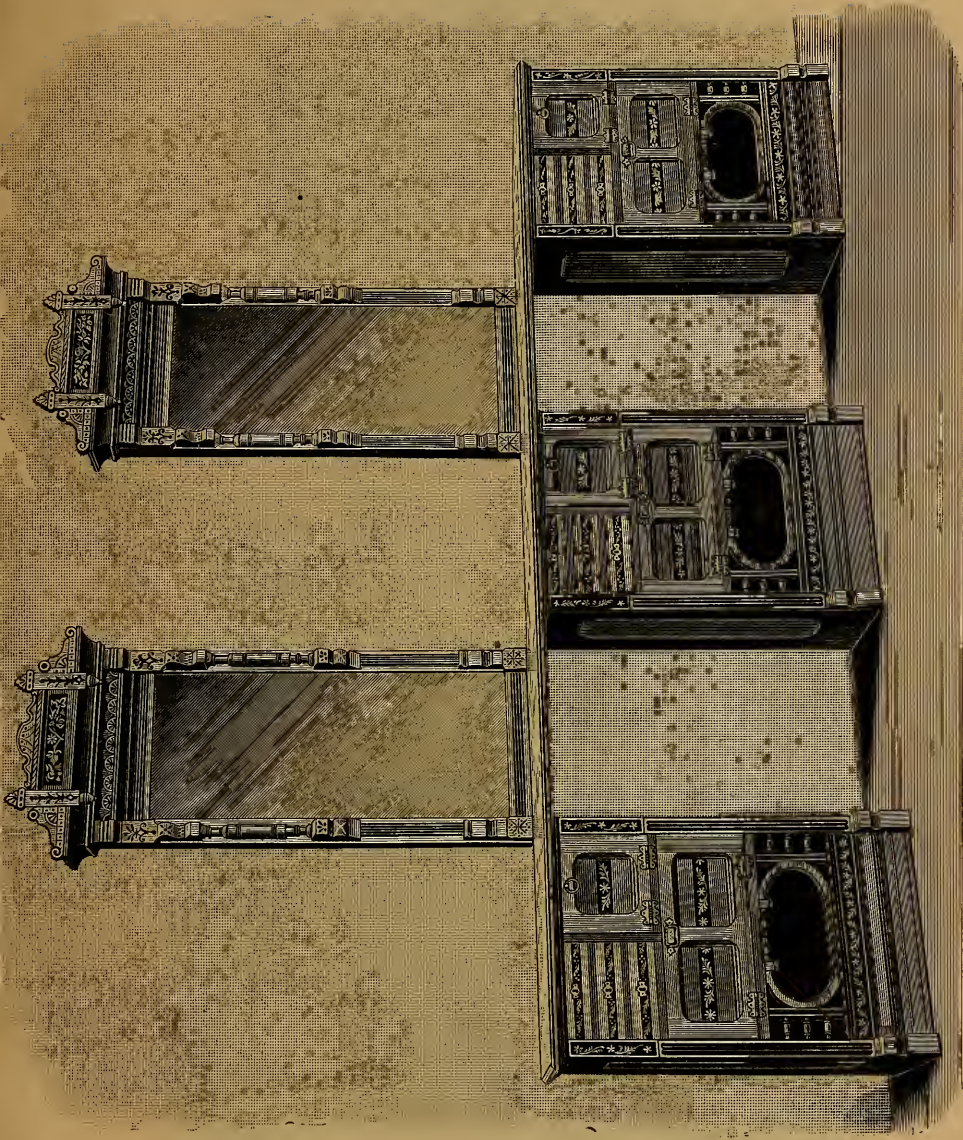
Made of Black Walnut, carved and oil finished; Italian marble top; German plate mirrors, 18x40; gilt trimmings: spring hinges on drop doors, and locks on drawers. • Height, 7 ft. 9 in. Price, arranged for 2 chairs, **\$85.00**; 3 chairs, **\$123.00**; 4 chairs, **\$161.00**. Length of 3 chair case, 14 ft. 8 in. The above cut represents a three chair case. A two chair case consists of the following pieces: Two looking glasses, one large bureau, two small mug cases, one large mug case.

COMBINATION DRESSING CASE, No. 17.



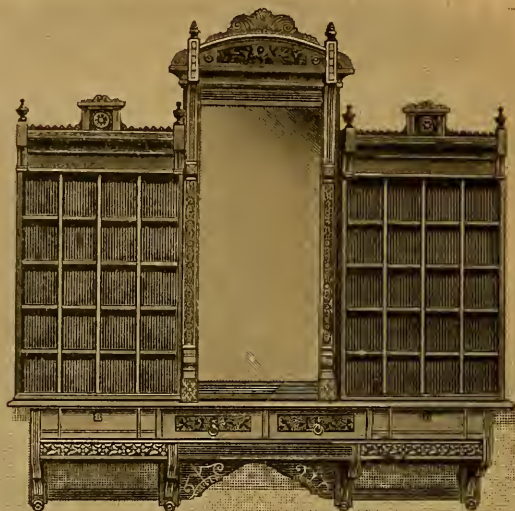
This Case has been made expressly for basement shops and rooms with low ceilings. Kept in stock for three chairs only. Larger sizes made to order. Made of Black Walnut, engraved and finished in oil. German plate glasses 24 x 30 inches. Gilt trimmings. Locks on small drawers. The space behind railing can be utilized for keeping towels, etc. Height of case, 7 feet 4 inches.

Price.....\$120.00



COMBINATION DRESSING CASE, No. 18.

Made of solid Black Walnut ; oil finished ; Italian Marble Shelf extending full length. Price, as shown above.....\$79.00

CABINET BRACKET, No. 58.

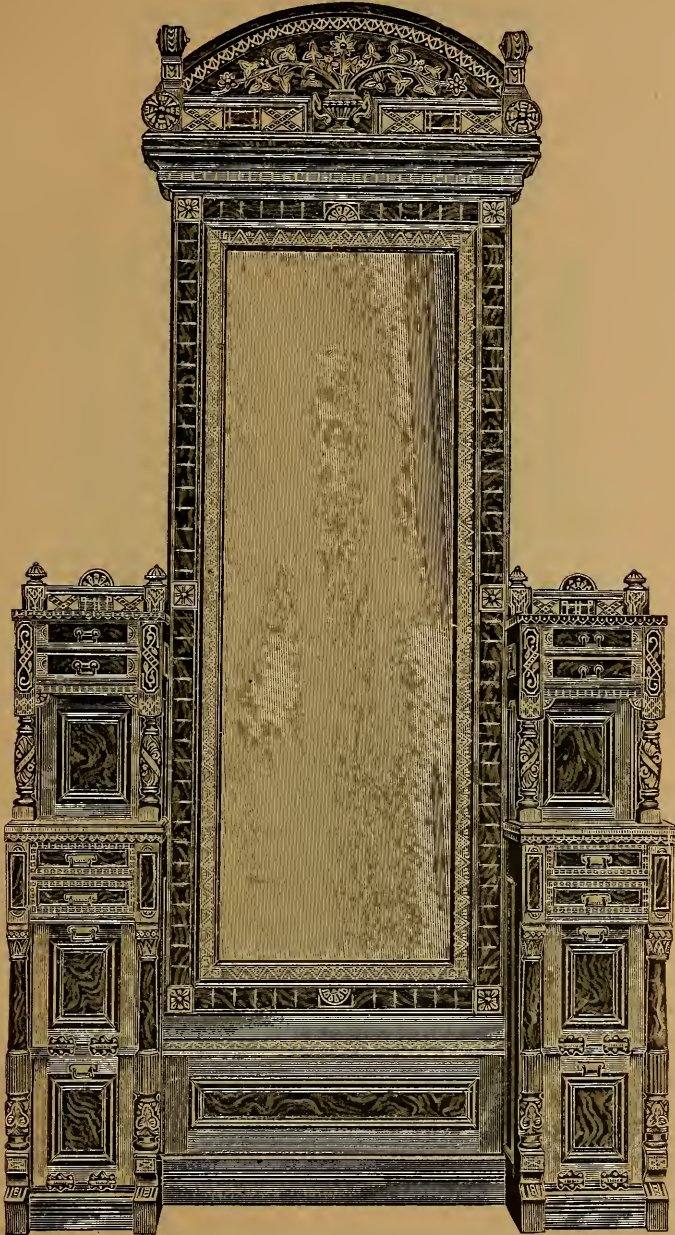
Made of Black Walnut, carved and engraved; oil finished; locks on drawers; gilt trimmings; German Plate Mirror, 18x40; length, 5 ft. 10 in.

Price.....\$27.75

CABINET BRACKET, No. 59.

Made of Black Walnut, carved and engraved; oil finished; locks on drawers; spring hinges on drop doors; gilt trimmings; German Plate Mirrors, 18x40; length, 6 ft. 9½ in.

Price.....\$43.75

DRESSING CASE, No. 81.

Made of Cherry, veneered, carved and engraved; with gilt trimmings. French plate mirror, 24 x 72 inches; Tennessee marble slabs (4 pieces).

Height of Dressing case, 9 feet 10½ inches; width of Dressing case, 5 feet 2 inches.

Price.....\$135.00

DRESSING CASE, No. 3.

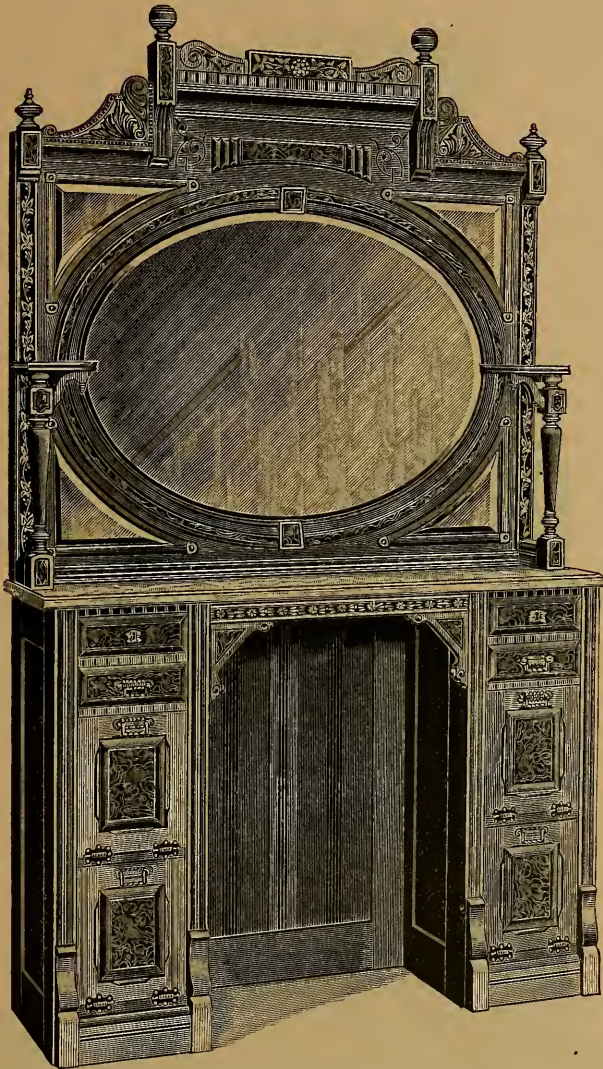
Made of Black Walnut or Cherry, veneered, carved and engraved ; with gilt trimmings,
French plate mirror, size 26 x 40 inches; Italian marble slabs (3 pieces).

Height, 8 feet $\frac{1}{2}$ inch ; width, 4 feet 2 inches.

Price.....\$60.00

DRESSING CASE, No. 50.

Our Design of 1888



Made of Black Walnut or Cherry, handsomely carved, veneered and engraved; French Plate Mirrors, with $1\frac{1}{2}$ inch bevel; size of large oval plate, 30x42; Italian Marble top; solid brass trimmings; spring hinges on doors, and good locks on drawers.

Height, 7 ft., 9 in; width, 4 ft. 6 in.

Price.....\$85.00

DRESSING CASE, No. 52.

Our Design of 1888.



Made of Black Walnut or Cherry, handsomely carved, veneered and engraved; Italian Marble top; French plate glass, 24x38; solid brass trimmings; good locks on drawers, spring hinges on drop doors. Height, 8 ft.: width, 4 ft. 2 in.

Price.....\$65.00

DRESSING CASE, No. 53.

Our Design of 1888.



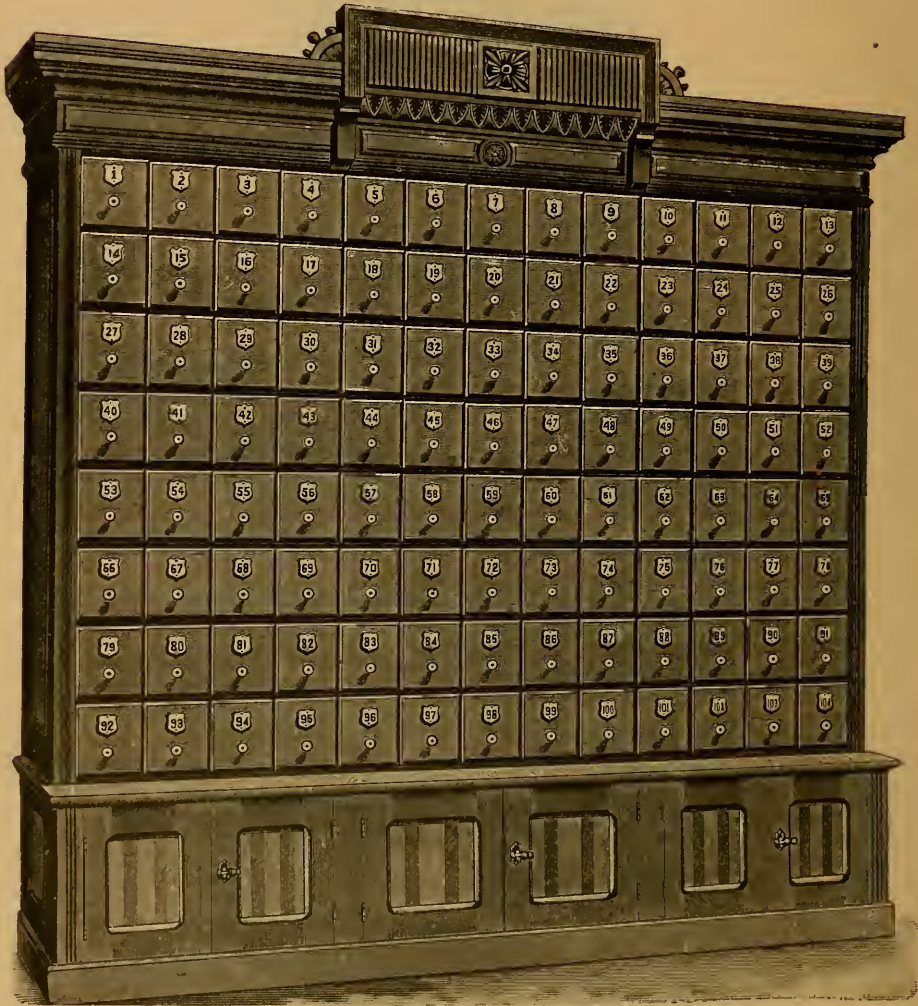
Made of Black Walnut, carved and engraved; Italian Marble top; French plate glass, size 24x30; gilt trimmings; spring hinges on drop doors; locks on drawers.

Height, 7 ft. 5 in.; width, 4 ft.

Price.....\$40.00

CABINET MUG CASE, No. 142.

Our Design of 1888.



Made of Black Walnut or Cherry, carved and engraved; white china plates, with gilt border and blue figures, and white china knobs on drawers.

Price.....\$175.00

MUG CASE, No. 143.

Our Design of 1888.

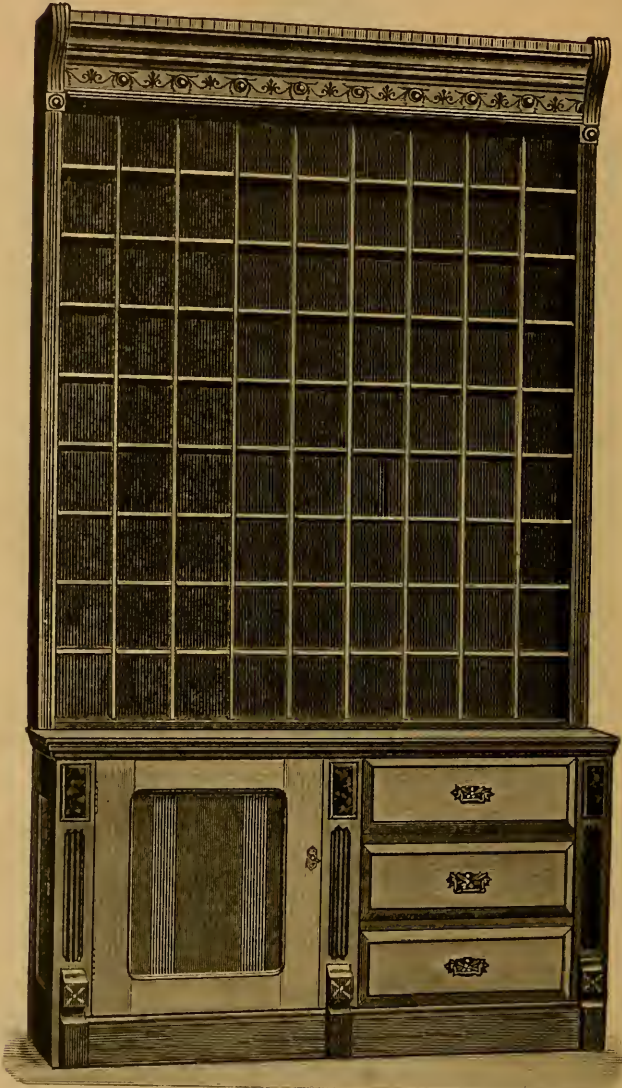


Made of Black Walnut or Cherry, elaborately carved and veneered, with sliding writing shelf; solid brass trimmings; good locks on drawers; capacity, 72 mugs; 8 day time clock.

Price.....\$90.00

MUG CASE, No. 146—Strips in Front.

Our Design of 1888.

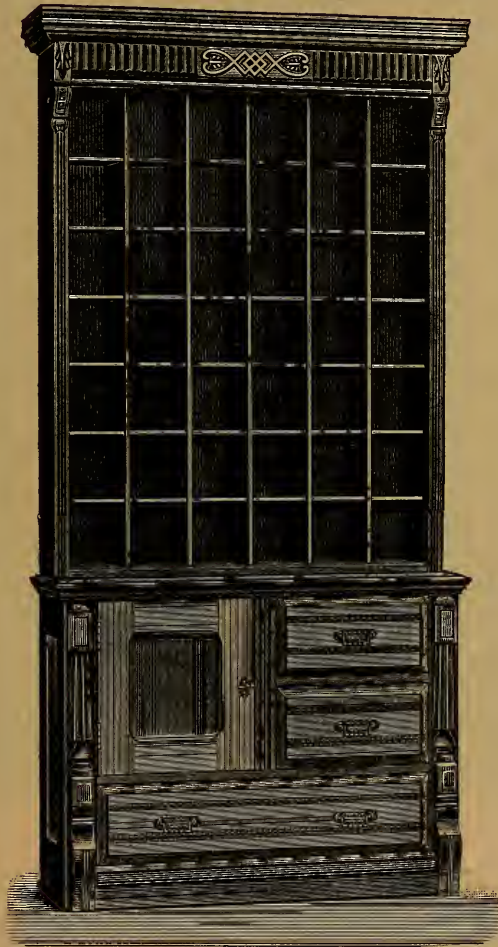


Made of Black Walnut, carved and veneered; with gilt trimmings. Height of case 7 ft. 7 in.; width, 4 ft. 4 in.; pigeon holes, $5\frac{1}{4}$ x5 in.

Price, including base... ..\$32.00

MUC CASE, No. 148—Regular Pigeon Holes

Our Design of 1888

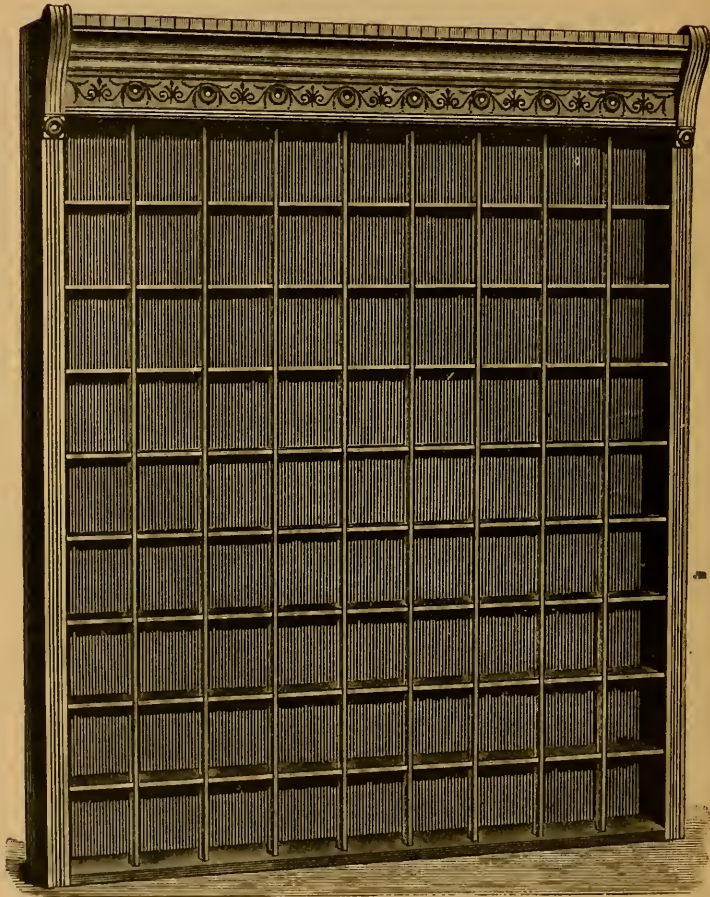


Made of Black Walnut or Cherry, carved and engraved; solid brass trimmings.
Height, 6 ft. 10 in.; width, 3 ft. 4 in.; pigeon holes, 6x5½ in.

Price, including base..... \$28.00

MUG CASE—Strips in Front.

Our Design of 1888.



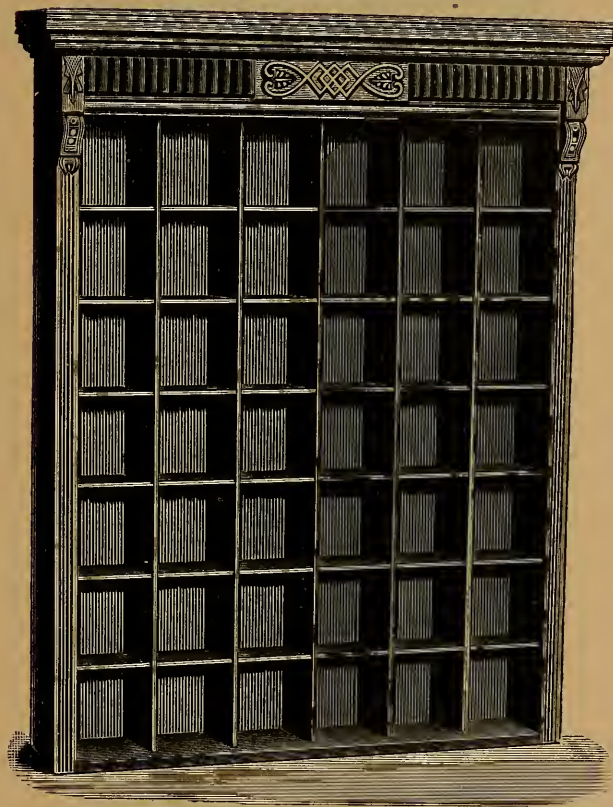
Made of Black Walnut, carved, and of the latest design. The pigeon holes in these cases are made by running strips of wood up and down and letting them into the shelves, to which they are securely fastened. Size of pigeon holes, 5 $\frac{1}{4}$ x5 in.

PRICES:

24 hole Mug Case.....	\$ 5.75
36 " " 	7.00
48 " " 	9.50
81 " " 	13.75

MUG CASE—Regular Pigeon Holes.

Our Design of 1888.

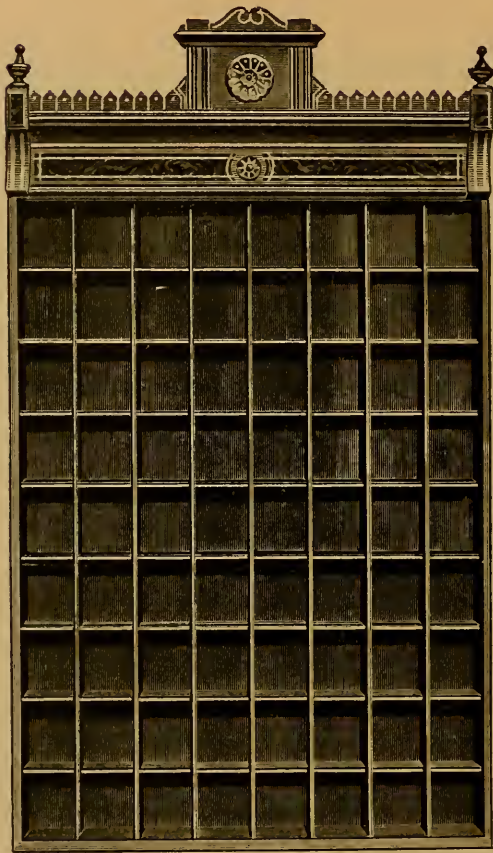


Made of Black Walnut or Cherry, carved, and of latest and original design. Size of pigeon holes, 6x5½ inches.

PRICES:

25 hole Mug Case.....	\$ 7.50
30 " "	8.75
42 " "	12.00

MUG CASE—Strips in Front.



Made of Black Walnut, with carved top. The pigeon holes in these cases are made by running strips of wood up and down and letting them into the shelves, to which they are securely fastened. Size of pigeon holes, 5½x5 inches.

20-hole Mug Case; height, 3 ft. 6 in.; width, 1 ft. 11 in.	Price.....	\$3.75
35 " " " 4 " 7½ " " 2 " 4 " "	.....	4.75
49 " " " 4 " 10 " " 3 " 3 " "	.....	7.00
72 " " " 5 " 10 " " 3 " 8 " "	.....	10.00

The 20 and 35-hole are the same as shown in engraving, except that they have no veneered panels at the top.

SHELF CASE, No. 110.

Our Design of 1888.



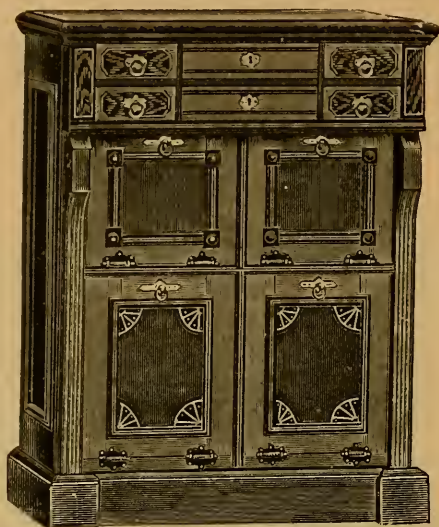
Made of Black Walnut, carved; oil finish. Price.....\$5.00

SHELF CASE, No. 112.

Our Design of 1888.



Made of Black Walnut or Cherry, carved; oil finish. Price.....\$9 00

CABINET, No. 1.

Made of Black Walnut or Cherry, nickel-plated trimmings; spring hinges on all doors; locks on two center drawers. Height, 3 ft. 2 in.; size of top, 15x30 in.

PRICES:

Wood top.....\$16.00

Italian marble top.....\$19.00

CABINET, No. 2.

Made of Black Walnut or Cherry, nickel-plated trimmings; spring hinges on upper doors; locks on all drawers. Height, 3 ft. 2 in.; size of top, 15x28 in.

PRICES:

Wood top.....\$13.00

Italian marble top.....\$16.00

WORK-STAND, No. 1.

Made of Black Walnut or Cherry, oil finished; spring hinges on door; lock on upper center drawer. Height, 3 ft. 4 in.; size of top, 15x28 in.

PRICES: .

Wood top.....\$10.00

Italian marble top.....\$13.00

WORK-STAND, No. 3.

Made of Black Walnut or Cherry, with veneered panels and gilt trimmings; spring hinges on doors; locks on drawers. Height, 3 ft. 2 in.; size of top, 15x28 in.

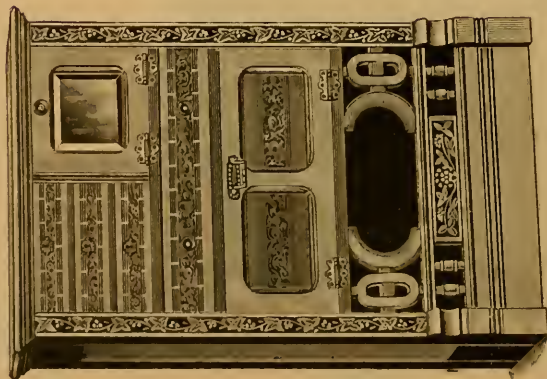
PRICES:

Wood top.....\$12.00

Marble top.....\$15.00

WORK-STAND, No. 43.

Our Design of 1888.



This is a very unique work-stand. It is made in Walnut or Cherry, handsomely carved and veneered; French beveled plate mirror in upper door; spring hinges on doors; solid brass trimmings; good locks on drawers.

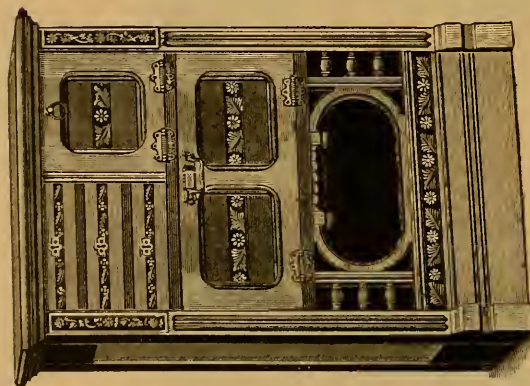
Height, 3 ft. 6 in.; size of top, 14x28 in.

PRICES:

Wood top.....	\$20.00
Italian Marble top.....	23.00

WORK-STAND, No. 45.

Our Design of 1888.



Made of Black Walnut, handsomely ornamented; solid brass trimmings; good locks on drawers, spring hinges on doors.

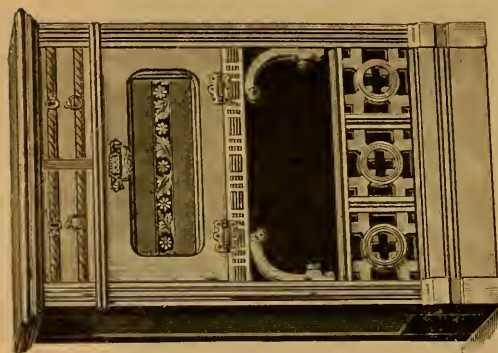
Height, 3 ft. 2 in.; size of top, 14x26 in.

PRICES:

Wood top.....	\$15.00
Italian Marble top.....	17.50

WORK-STAND, No. 47.

Our Design of 1888.



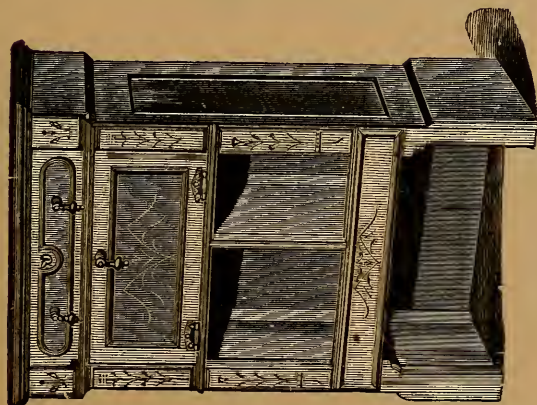
Made of Black Walnut, with fine ornamentation; solid brass trimmings; good locks on drawers; spring hinges on doors.

Height, 3 ft.; size of top, 13½x24 in.

PRICES:

Wood top.....	\$11.50
Italian Marble top.....	13.75

WORK-STAND, No. 2.



Made of Black Walnut; oil finished;
bronze engraving; spring hinges on door;
lock on drawer.

Height, 3 ft. 6 in.; size of top, 15x28 in.

PRICES:

Wood top.....	\$ 9.00
Italian Marble top.....	12.00

WORK-STAND, No. 5.



Made of Black Walnut; oil finished;
bronze engraving; spring hinges on door;
lock on drawer.

Height, 3 ft. 6 in.; size of top, 15x38 in.

PRICES:

Wood top.....	\$10.00
Italian Marble top.....	13.00

WORK-STAND, No. 4.



Made of Black Walnut, oil finished,
with spring hinges on door.

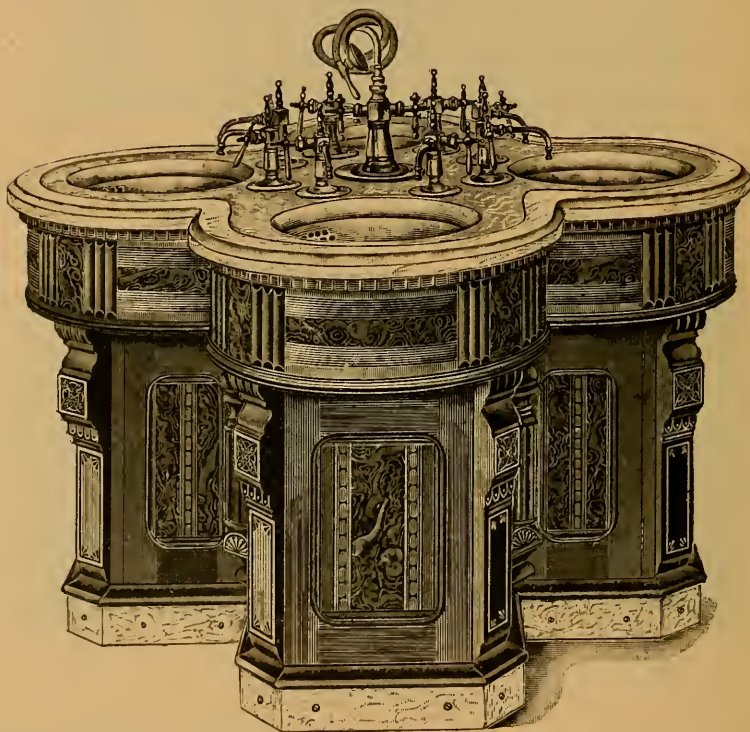
Height, 3 ft.; size of top, 13½x24 in.

PRICES:

Wood top.....	\$5.75
Marble top.....	8.00

FOUR-BOWL CENTER WASHSTAND, No. 74.

Our Design of 1888.



Made of Black Walnut or Cherry, handsomely carved and veneered; Italian Marble base; fitted with Italian Marble slab, $1\frac{1}{4}$ inch thick and countersunk; 14 inch patent overflow basins, with nickel-plated plugs and chains; best Fuller basin cocks for hot and cold water; a center hot and cold water shampooing cock, with nickel-plated shampoo sprinkler and hose.

Price.....\$165.00

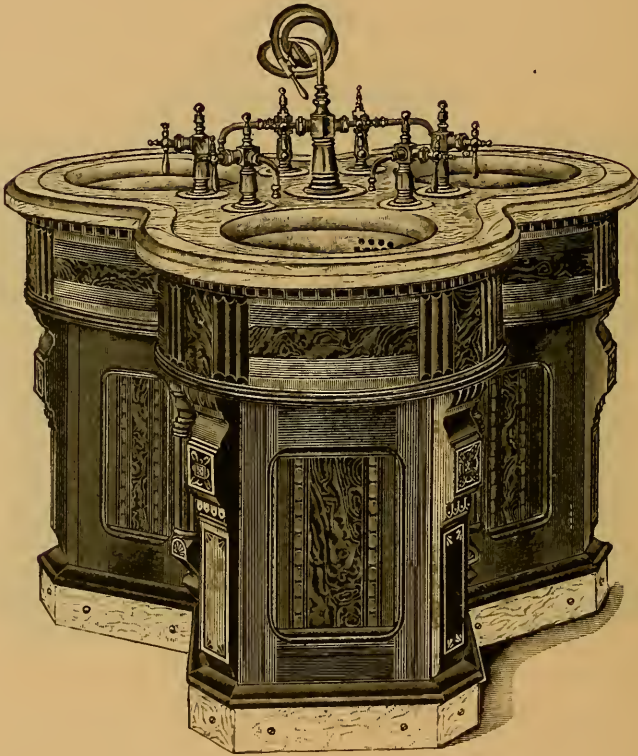
FOUR-BOWL CENTER WASHSTAND, No. 84.

Made of Black Walnut or Cherry, carved and veneered, and ornamented with turned pillars, highly finished and with richly engraved caps; fitted with Italian Marble Slab, $1\frac{1}{4}$ inch thick, and countersunk; 14-inch patent overflow basins, with nickel-plated plugs and chains; best nickel-plated Fuller basin cocks, with drop handles for hot and cold water; a center combination hot and cold water shampooing cock, with nickel-plated shampoo sprinkler and hose.

Price.....\$115.00

THREE-BOWL CENTER WASHSTAND, No. 73.

Our Design of 1888.



Made of Black Walnut or Cherry, richly carved and veneered, with handsome fluted moulding ornamentation; Italian Marble Base; fitted with Italian Marble Slab, $1\frac{1}{4}$ inch thick and countersunk; 14-inch patent overflow basin, with nickel-plated plugs and chains; best nickel-plated Fuller basin cocks for hot and cold water; a center combination hot and cold water shampoing cock, with nickel-plated shampoosprinkler and hose.

Price.....\$130.00

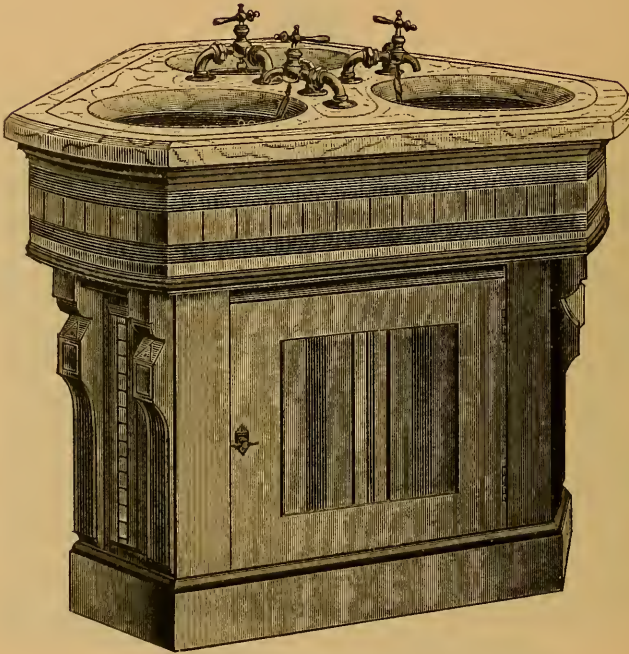
THREE-BOWL CENTER WASHSTAND, No. 83.

Made of Black Walnut or Cherry, carved and veneered; fitted with Italian Marble Slab, $1\frac{1}{4}$ inch thick and countersunk; 14-inch patent overflow basins, with nickel-plated plugs and chains; best nickel-plated Fuller basin cocks, for hot and cold water; a center combination hot and cold water shampooing cock, with hose and nickel-plated shampooing sprinkler.

Price, complete.....\$85.00

THREE-BOWL CENTER WASHSTAND, No. 93.

Our Design of 1888.



Made of Black Walnut; with Italian Marble Slab, $1\frac{1}{2}$ inch thick and countersunk; 14-inch patent overflow basins with nickel-plated plugs and chains; fitted with three No. 1 patent graduated basin cocks for hot and cold water (for description see Page 110); nickel-plated shampoo sprinkler and hose.

Price.....\$65.00

TWO-BOWL CENTER WASHSTAND, No. 92.

Our Design of 1888.

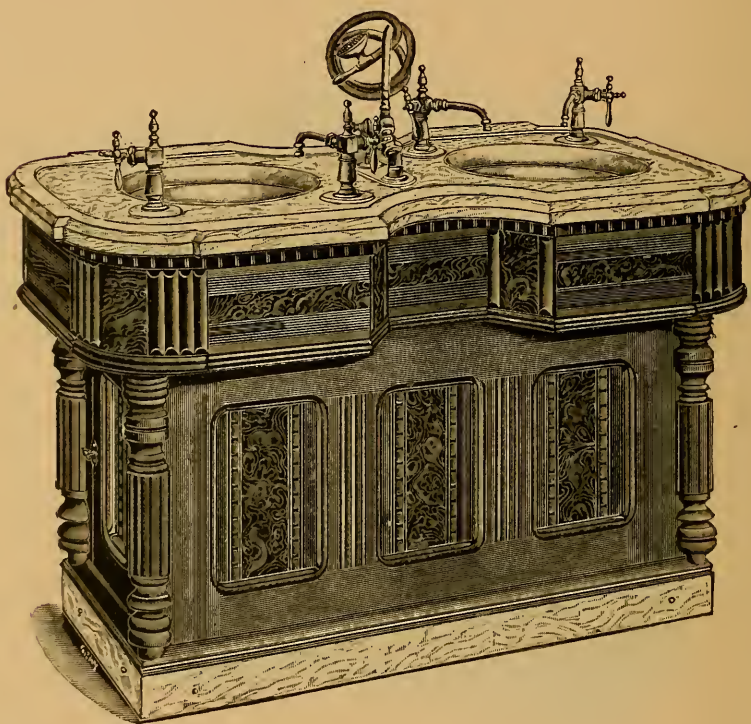


Made of Black Walnut; with Italian Marble Slab, $1\frac{1}{4}$ inch thick and countersunk; 14-inch patent overflow basins, with nickel-plated plugs and chains; fitted with No. 1 graduated basin cocks, nickel-plated, for hot and cold water (for description see Page 110); nickel-plated shampoo sprinkler and hose.

Price.....\$45.00

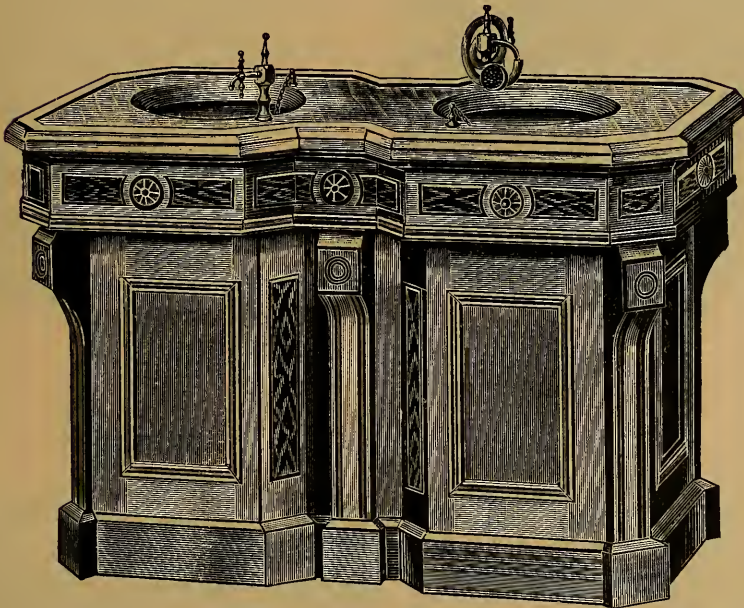
TWO-BOWL CENTER WASHSTAND, No. 72.

Our Design of 1888.



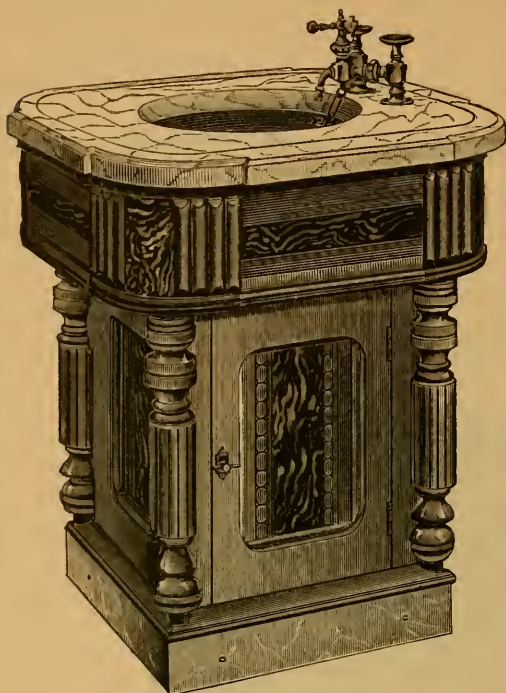
Made of Black Walnut or Cherry, finely carved and veneered, with fluted moulding ornamentation; handsomely turned pillars, highly finished, adorn each corner; Italian Marble Base; fitted with Italian Marble Slab, $1\frac{1}{4}$ inch thick and countersunk; 14-inch patent overflow basins, with nickel-plated plugs and chains; best Fuller basin cocks for hot and cold water; patent graduated center shampooing cock for hot and cold water; with nickel-plated shampoo sprinkler and hose. (For description of patent graduated cock see Page 110.)

Price.....\$80.00

TWO-BOWL CENTER WASHSTAND, No. 82.

Made of Black Walnut or Cherry, carved and veneered; fitted with Italian Marble Slab, $1\frac{1}{4}$ inch thick and countersunk; 14-inch patent overflow basins and nickel-plated plugs; best nickel-plated Fuller basin cocks; nickel-plated chain-stays and chains, and a nickel-plated shampoo sprinkler with hose.

Price.....\$55.00



**ONE-BOWL
CENTER WASHSTAND,
No. 71.**

Our Design of 1888.

Made of Black Walnut, finely carved and veneered. Handsome pillars, highly finished, ornament each corner. Italian Marble Base, fitted with Italian Marble Slab, 1½-inch thick and countersunk; 14-inch patent overflow basin with nickel-plated plug and chain; No. 3 patent graduated basin cock for hot and cold water (for description see Page 110); nickel-plated shampoo sprinkler with hose.

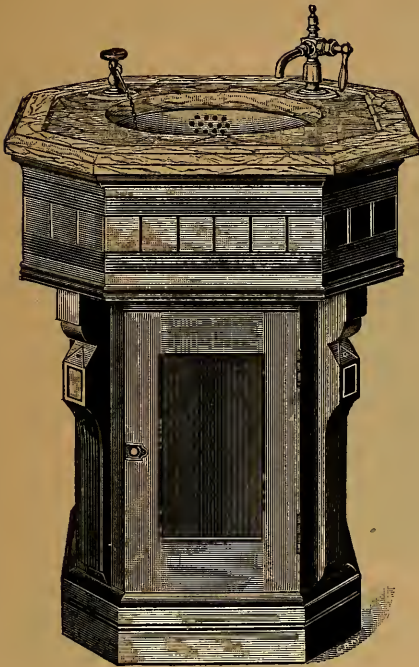
Price.....\$45.00

**ONE-BOWL
CENTER WASHSTAND,
No. 81.**

Made of Black Walnut or Cherry, carved and veneered; fitted with Italian Marble Slab 1½-inch thick and countersunk; 14-inch patent overflow basin with nickel-plated plug; best nickel-plated Fuller basin cock, nickel-plated chain-stay and chain; and a nickel-plated shampoo sprinkler with hose.

Price.....\$30.00





**ONE-BOWL
CENTER WASHSTAND,
No. 101.**

Our Design of 1888.

Made of Black Walnut, fitted with American Marble Slab; $1\frac{1}{4}$ inch thick and countersunk; 14-inch patent overflow basin with nickel-plated plug, ring cup chain stay and chain; Fuller basin cock with nickel-plated shampoo sprinkler and hose.

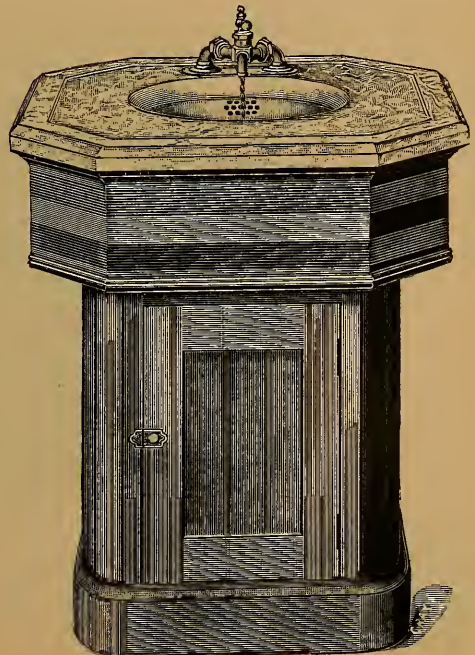
Price.....\$23.50

**ONE-BOWL
CENTER WASHSTAND,
No. 91.**

Our Design of 1888.

Made of Black Walnut, fitted with Italian Marble Slab; $1\frac{1}{4}$ -inch thick and countersunk; 14-inch patent overflow basin with nickel-plated plug and chain; No. 1 patent graduated basin cock for hot and cold water (for description, see Page 110); nickel-plated shampoo sprinkler and hose.

Price.....\$28.00



CORNER WASHSTAND, No. 132.

Our Design of 1888.

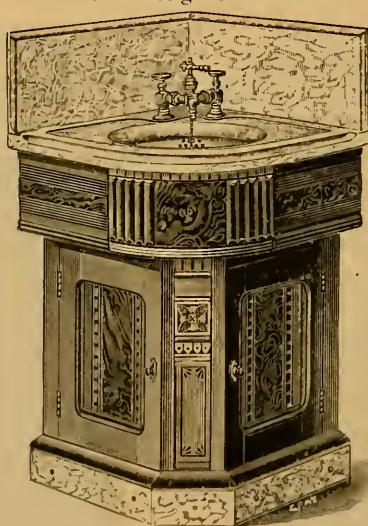


Made of Black Walnut or Cherry, fitted with Italian Marble Slab, $1\frac{1}{2}$ inch thick, with 8 inch backs; 14 inch patent overflow basin with nickel-plated plug and chain; patent graduated basin cock for hot and cold water. (For description, see Page 110). Nickel-plated shampoo sprinkler with hose.

Price.....\$30.00

CORNER WASHSTAND, No. 134.

Our Design of 1888.

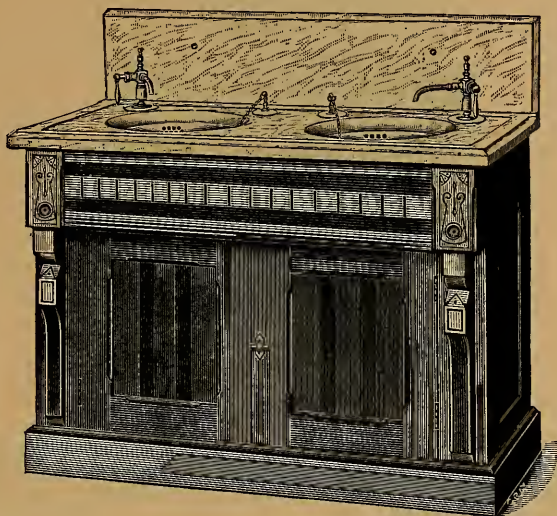


Made of Black Walnut or Cherry, handsomely carved and veneered, with Italian Marble Base. Fitted with Italian Marble Slab, $1\frac{1}{2}$ inch thick, and countersunk, with 8 inch back; 14 inch patent overflow basin, with nickel-plated plug and chain; No. 3 patent graduated basin cock, with ring cups. (For description, see Page 110.) Nickel-plated shampoo sprinkler with hose.

Price.....\$37.50

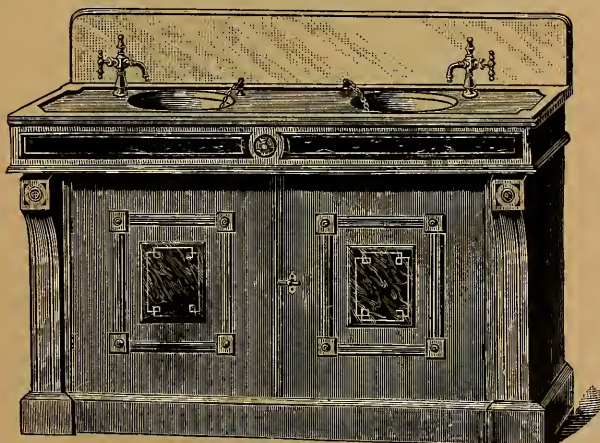
TWO-BOWL STATIONARY WASHSTAND, No. 123.

Our Design of 1888.



Made of Black Walnut or Cherry, and fitted with Italian Marble Slab, $1\frac{1}{4}$ inch thick and countersunk, with 8 inch back; 14 inch patent overflow basins, with nickel-plated plugs, chain stays and chains; Fuller basin cocks, with nickel-plated shampoo sprinkler and hose.

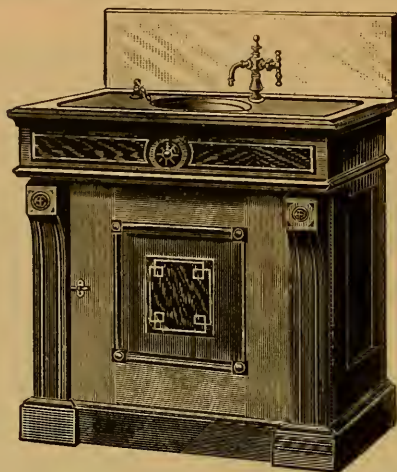
Price.....\$34.50

TWO-BOWL STATIONARY WASHSTAND, No. 127.

Made of Black Walnut or Cherry, carved and veneered; fitted with Italian Marble Slab, $1\frac{1}{4}$ inch thick, and countersunk, with 8 inch back; 14 inch patent overflow basins with nickel-plated plugs; best nickel-plated Fuller basin cocks, with drop handles; nickel-plated chain stays and chains and a nickel plated shampoo sprinkler with hose.

Price, with two Fuller Cocks.....\$37.00

Price, with four Fuller Cocks..... 41.00

ONE-BOWL STATIONARY WASHSTAND, No. 2.

Made of Black Walnut or Cherry, carved and veneered; fitted with Italian Marble Slab, 20x30 inches, 1½ inch thick, and countersunk, with 8-inch back; 14-inch overflow basin with nickel-plated plug; best nickel-plated Fuller basin cock; nickel-plated chain-stay and chain, and a nickel-plated shampoo sprinkler with hose.

PRICES.

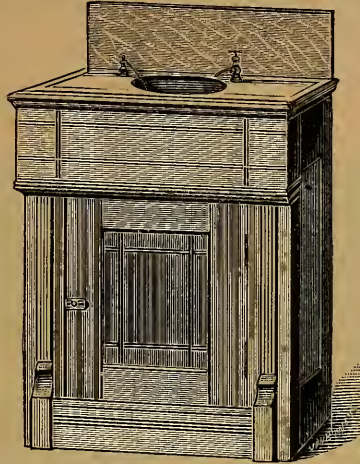
With one Fuller cock.....\$22.00

With two Fuller cocks..... 24.00

ONE-BOWL STATIONERY WASHSTAND, No. 1.

Made of Black Walnut, fitted with Italian Marble Slab, 20x30 inches, 1½ inch thick, and countersunk, with 8-inch back; 14-inch patent overflow basin, with nickel-plated plug, chain-stay and chain; nickel-plated compression cock, and nickel-plated shampoo sprinkler with hose.

Price.....\$19.00

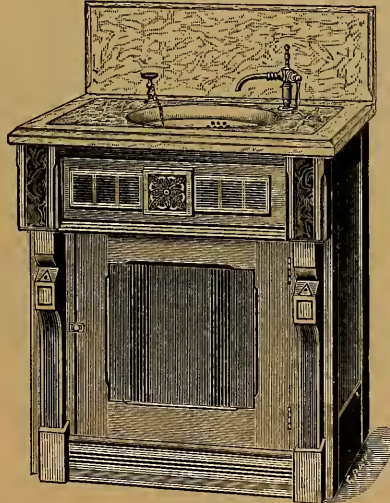
ONE-BOWL STATIONARY WASHSTAND, No. 3.

Made of Black Walnut, fitted with American Marble Slab (size 19 x 24 in.) $\frac{1}{4}$ inch thick, and countersunk, with 6 inch back; 14 inch patent overflow basin, with nickel-plated plug; nickel-plated compression cock, chain-stay and chain, and nickel-plated shampoo sprinkler with hose.

Price.....\$14.50

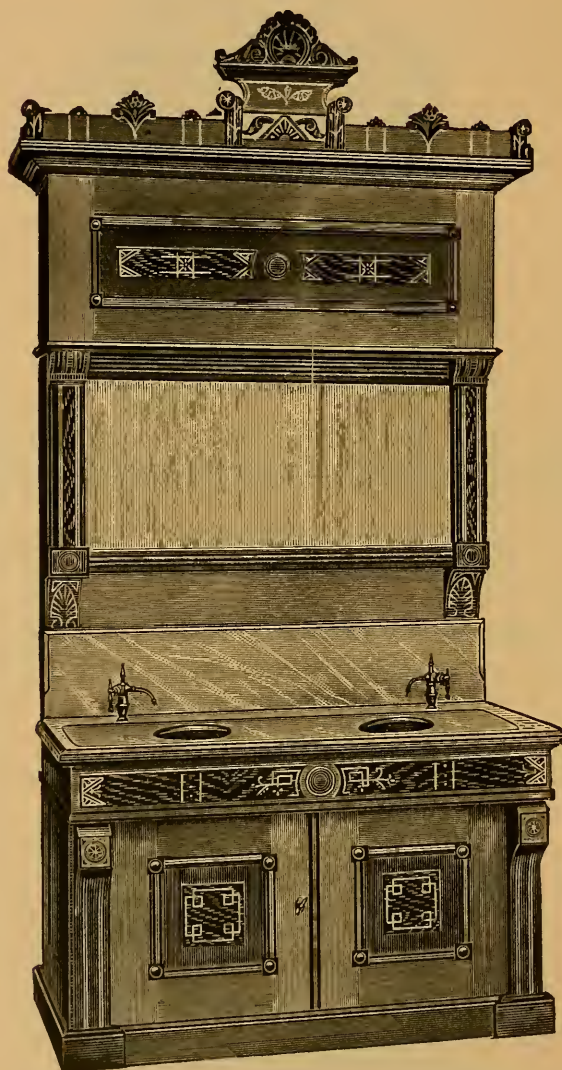
ONE-BOWL STATIONARY WASHSTAND, No. 7.

Our Design of 1888.



Made of Black Walnut, carved and veneered; fitted with Italian Marble Slab, $\frac{1}{4}$ inch thick, and countersunk; patent overflow basin with nickel-plated plug and chain; Fuller basin cock, with nickel-plated shampoo sprinkler and hose; ring cup chain stay, nickel-plated; 8 inch back.

Price.....\$24.00

TWO-BOWL PORTABLE WASHSTAND.**WITH MIRROR.****Combining Washstand, Water-Tank and Looking-Glass.**

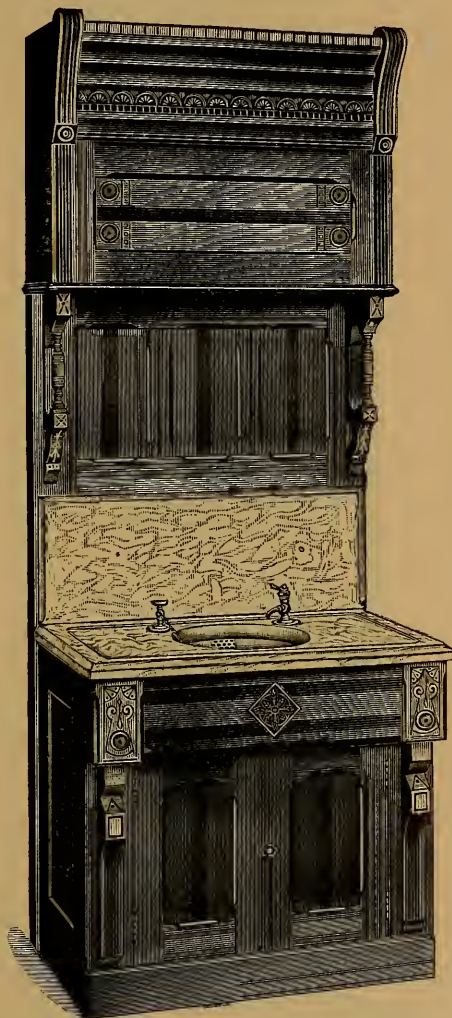
Made of Black Walnut, carved and veneered; fitted with Italian Marble Slab $1\frac{1}{4}$ inch thick and countersunk, with 9 inch back; 14 inch patent overflow basins with nickel-plated plugs, chain-stays and chains; best nickel-plated Fuller basin cocks (or self-closing faucets, if preferred) and a nickel-plated shampoo sprinkler with hose. German plate mirror, 18 x 40.

No. 145, see cut.....price, **\$60.00**

No. 147, One-Bowl Portable Washstand with Mirror, “ **42.00**

ONE-BOWL PORTABLE WASHSTAND, No. 149.

Our Design of 1888.



Made of Black Walnut, carved and engraved; fitted with Italian Marble Slab, $1\frac{1}{4}$ inch thick and countersunk, with 12 inch back; 14 inch patent overflow basin, with nickel-plated plug and chain; Telegraph basin cock; nickel-plated ring cup chain stay and shampoo sprinkler with hose.

Price\$40.00

ONE-BOWL PORTABLE WASHSTAND No. 148.

Our Design of 1888.



Made of Black Walnut; fitted with American Marble Slab, $1\frac{1}{4}$ inch thick, and countersunk, with 6 inch back; patent overflow basin, with nickel-plated plug, chain-stay and chain; Telegraph basin cock (self-closing) and shampoo sprinkler with hose.

Price.....\$28.00

HALL RACK, No. 152.

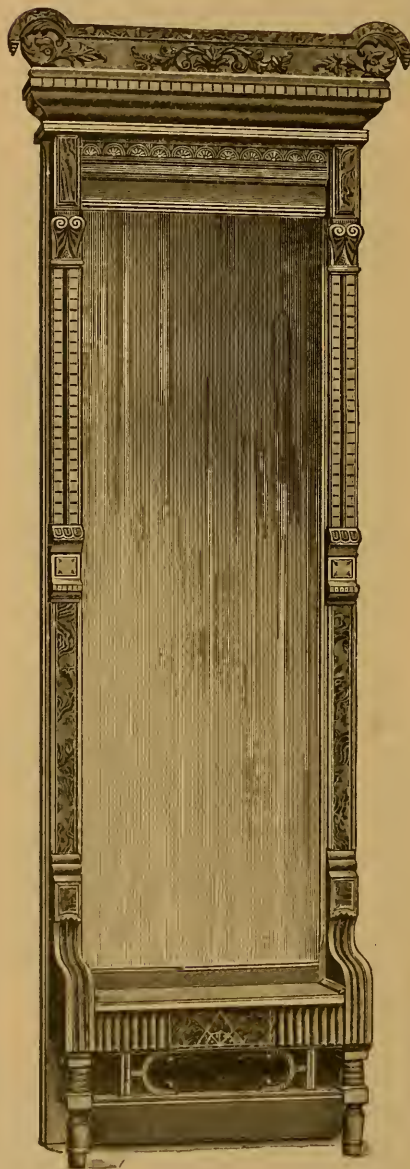


Made of Walnut, with marble top; German plate, 14x24, beveled. Height, 6 ft. 6 in.; width, 3 ft. 9 in.

Price.....\$15.00

PIER CLASS, No. 280.

Our Design of 1888.



Made of Black Walnut, carved and veneered, with Italian marble top; French plate,
24x72.

Price.....\$60.00

PIER GLASS, No. 281.

PIER GLASS, No. 282.

Our Designs of 1888.



Made of Black Walnut or Cherry, carved and veneered; Italian Marble top; French plate.

Made of Black Walnut or Cherry, carved and veneered; Italian Marble top; French plate.

Price, 20x48..... \$36.00
 " 20x60..... 40.00

Price, 18x40.....\$25.00

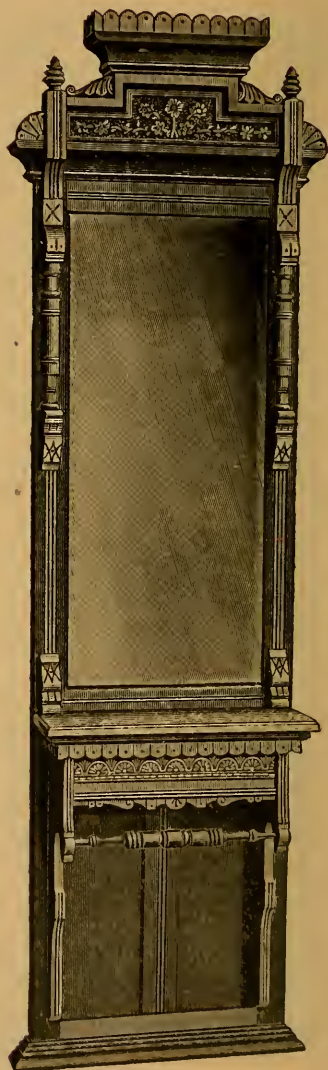
PIER CLASS, No. 283.**PIER CLASS, No. 284.**

Our Designs of 1888.



Made of Black Walnut, carved; Italian
Marble top; German plate; 18x40.

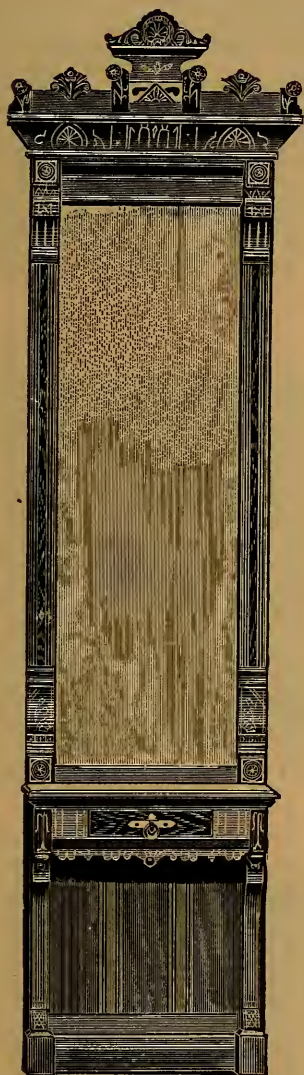
Price.....\$16.50



Made of Black Walnut or Cherry, carved;
Italian Marble top; German plate; 18x40.

Price.\$18.00

PIER CLASS, No. 9.



Black Walnut or Cherry, carved, veneered and engraved; with marble top.

Price, 20x48 French plate....\$28.00

Price, 20x60 French plate.... 32.00

PIER CLASS, No. 10.



Made of Black Walnut; with marble top.

Price, 18x40 German plate...\$15.00

Price, 20x48 French plate.... 22.00

**Looking Glass, No. 228, Walnut.**

Our design of 1888.

Price, 18x40 German plate.....\$10.50

**Looking Glass, No. 229, Cherry.**

Our Design of 1888.

Price, 18x40 German plate.....\$12.00

**Looking Glass, No. 230, Walnut.**

Our Design of 1888.

Price, 18x40 German plate.....\$9.50

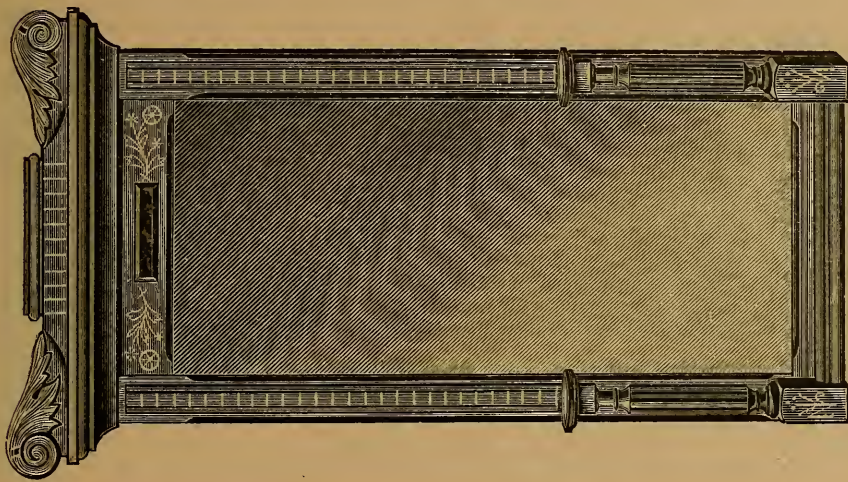


Looking Glass, No. 224. Cherry.

Our Design of 1888.

Price, 18x40 German plate.....\$ 9.75

Price, 20x48 French plate..... 18.00



Looking Glass, No. 227. Walnut.

Our Design of 1888.

Price, 18x40 German plate.....\$12.00



Looking Glass, No. 225. Cherry or Walnut.

Our Design of 1888.

Price, 18x40 German plate.....\$10.00



Looking Glass, No. 234. Walnut.
Our Design of 1888.

Price, 18x40 German plate \$10.00



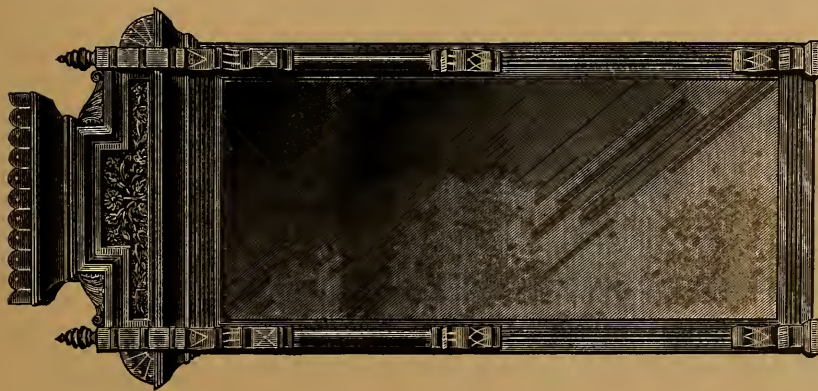
Looking Glass, No. 235. Walnut.
Our Design of 1888.

Price, 18x40 German plate \$10.25



Looking Glass, No. 237. Walnut.
Our Design of 1888.

Price, 18x40 German plate \$11.00



Looking Glass, No. 231. Walnut.

Our Design of 1888.

Price, 18x40 German plate.....\$12.00

All Looking Glasses quoted are of our own manufacture, and are as well finished as the balance of our furniture. The frames are made by cabinet-makers, no boys' work being done on them. They are smoothly sand papered, and have a fine hard oil finish. No gliding of any kind is used.



Looking Glass, No. 232. Walnut.

Our Design of 1888.

Price, 18x40 German plate\$8.75



Looking Glass, No. 233. Walnut.

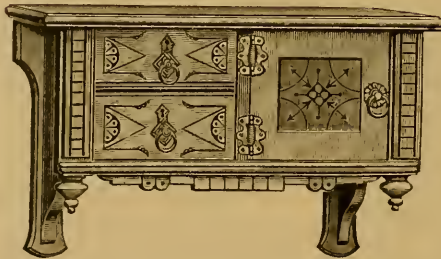
Our Design of 1888.

Price, 18x40 German plate.....\$11.50

LOOKING GLASS BRACKETS.**No. 421.—Two Drawers.**

Made of Walnut or Cherry, engraved; solid brass trimmings; two good locks on drawers. Size of top, 12x25½ in.

Price \$4.50

No. 422.—With Cabinet.

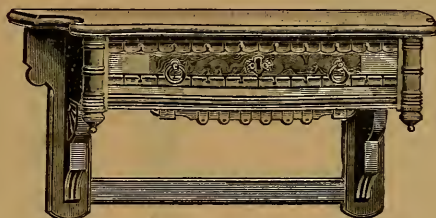
Made of Walnut or Cherry, engraved; solid brass trimmings; brass spring hinges on cabinet door; two good locks on drawers. Size of top, 12x25½ in.

Price.....\$6.00

No. 423.—With Cabinet.

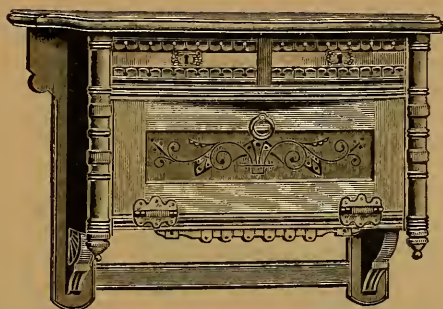
Made of Black Walnut or Cherry, engraved; solid brass trimmings; brass spring hinges on cabinet door; two good locks on drawers. Size of top, 12x25½ in.

Price.....\$6.25

LOOKING GLASS BRACKETS.**No. 431.—One Drawer.**

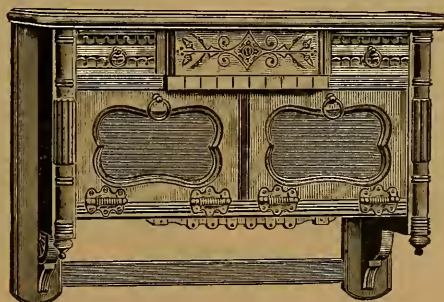
Made of Black Walnut or Cherry, carved and veneered; solid brass trimmings, good lock on drawer. Swell front, with scalloped shelf. Size of top, 12x25 in.

Price.....\$4.25

No. 432.—With Cabinet.

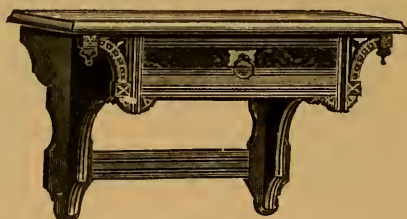
Made of Black Walnut or Cherry, carved and engraved; solid brass trimmings; brass spring hinges on cabinet door; two good locks on drawers. Swell front, with scalloped shelf. Size of top, 12x25½ in.

Price.....\$6.75

No. 433.—With Cabinets.

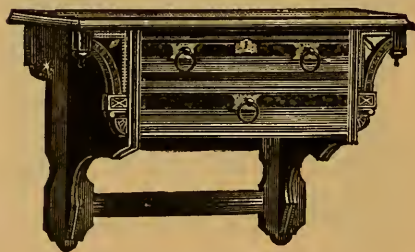
Made of Black Walnut or Cherry, carved and engraved; solid brass trimmings; brass spring hinges on cabinet doors; good lock on center drawer. Swell front, with scalloped shelf. Size of top, 12x25½ in.

Price.....\$8.00

LOOKING GLASS BRACKETS.**No. 410.—One Drawer.**

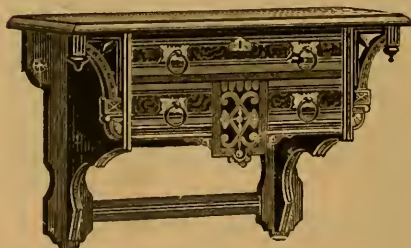
Made of Black Walnut, engraved, with gilt trimmings. Size of top, 12x25½ in.

Price.....\$3.00

No. 411.—Two Drawers.

Made of Black Walnut or Cherry, engraved, with gilt trimmings; one lock. Size of top, 12x25½ in.

Price.....\$3.50

No. 412.—Three Drawers.

Made of Black Walnut, engraved, with gilt trimmings; one lock. Size of top 12x25½ in.

Price.....\$4.25

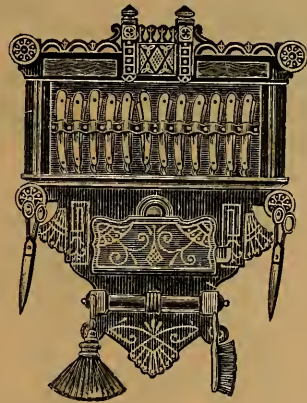
TICKET BOARD, No. 1.



Made of Black Walnut or Cherry, 80 hooks.

Price.....\$3.00

TOOL BRACKET, No. 2.



Made of Black Walnut or Cherry, veneered and engraved.

Price.....\$2.50

TICKET BOARD, No. 2.



Made of Black Walnut, veneered and carved, 156 hooks.

Price.....\$11.00

TOWEL CASE.

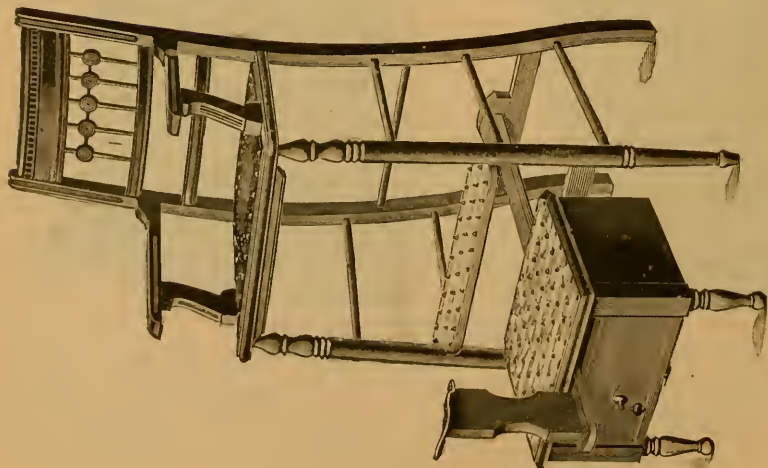
Our Design of 1888.



Made of Black Walnut, engraved; hard oil finish.

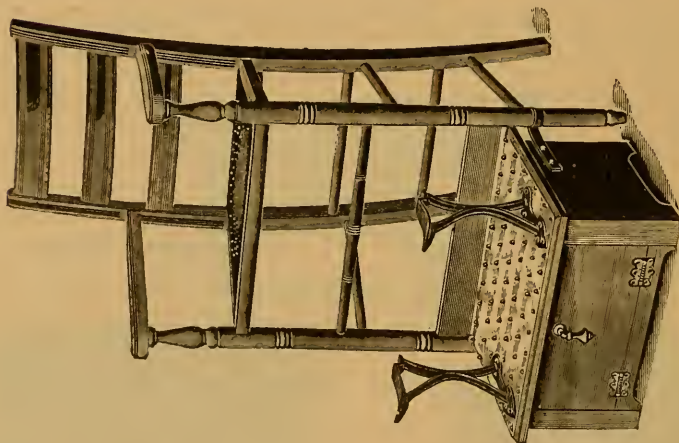
Price.....\$11.00

BOOT-BLACKING CHAIRS.

**No. 426.**

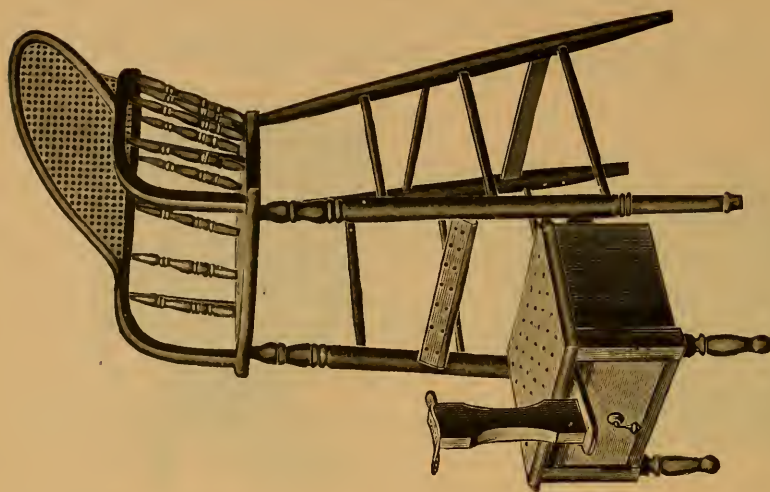
Made of Black Walnut; perforated seat; foot-stool and step covered with sheet brass; with drawer for holding brushes, etc.

Price.....\$10.50

**No. 421.**

Stained Walnut; foot-stool covered with sheet brass; cabinet for holding brushes, etc.

Price.....\$7.00



No. 422. Made of Black Walnut, with perforated seat; cane back; iron rods on upper frame; foot-stool and step covered with sheet brass; drawer for brushes, etc. Price.....\$9.50

No. 423. Same style, Cherry finish..... 9.50

No. 424. Same style, Mahogany finish... 9.50

No. 425. Same style, Stained Walnut..... 9.00



No. 66.

Maple; Walnut finish.

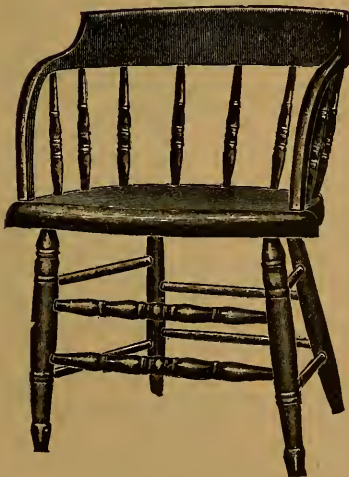
Per dozen.....\$15.00



No. 34.

Wood seat, light or dark.

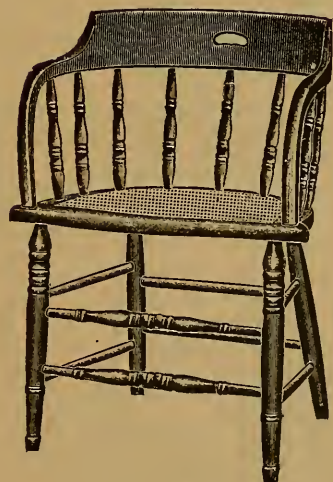
Per dozen.....\$6.00



No. 47.

Buckeye Office, wood seat, oak, with
iron rods.

Per dozen.....\$15.00



No. 53.

Buckeye Office, cane seat.

Oak, per dozen.....\$18.00

Walnut, per dozen..... 27.00



589



187



193



574

For Prices see page 98



412



164



435

For Prices see page 98



423



173



446

For Prices see page 98



275



241



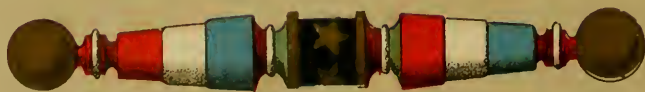
132



258

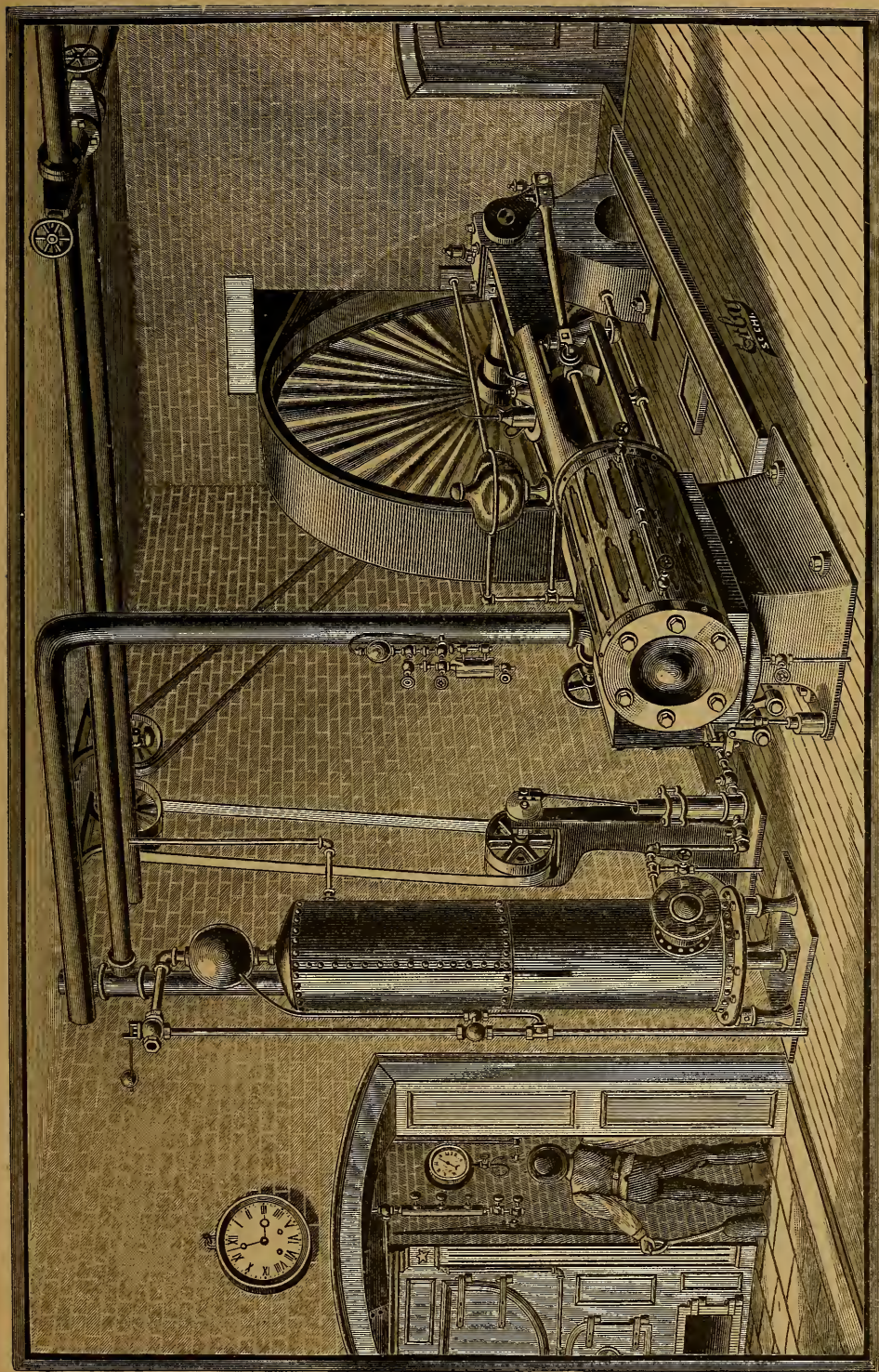


263

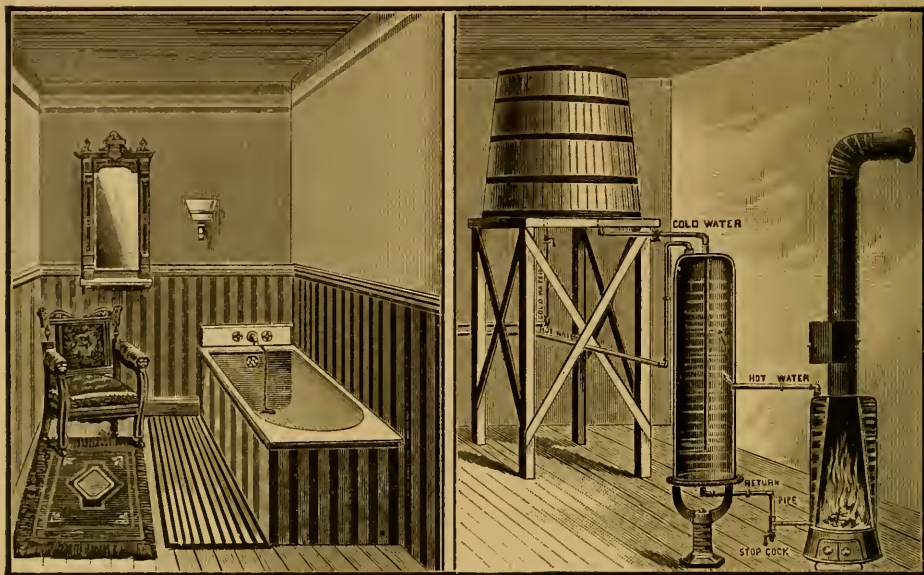


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For Prices see page 98



OUR ENGINE AND BOILER ROOM (Engine, 80-Horse Power).

BATH ROOM FIXTURES.**BATH OUTFITS.**

The large proportions which this branch of our business has attained, has made it necessary to create of it a Special Department. The success which has attended our efforts to supply barbers with a complete, first-class bath outfit, at a moderate price, has been most gratifying. We have practically demonstrated the possibility of furnishing an outfit which can be set up in thorough working order without the aid of a plumber or machinist, and which can be depended upon to give entire satisfaction. The advantage of running bath rooms in connection with a barber shop is obvious, and the amount of capital required is comparatively small. But little room is needed, as a one-tub bath outfit, complete, can be conveniently set up in a room eight feet square, if required. Our methods are simple and practical. All that we require is a rough plan of the room, in which the outfit is to be placed, with length, width and height of room, and showing where the various fixtures are to be located. From the measurements given we get out the needed fittings and pipe, cut in proper lengths and threaded. The fixtures, set up in our shop in the exact position in which they will be arranged in your room, are then connected, and *all the different sections marked*, after which they are taken apart for shipment.

ARRANGEMENT OF PIPE AND FITTINGS.

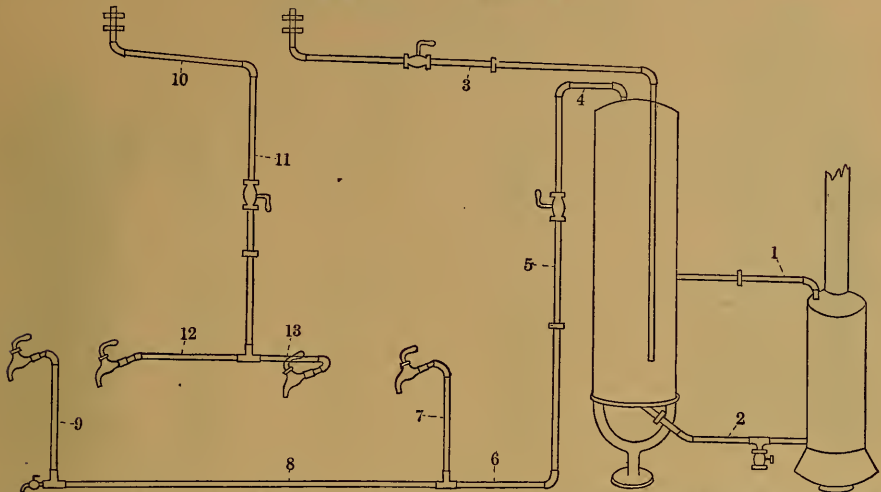
In arranging the pipe and fittings, we aim to have everything as simple as possible, so that no difficulty whatever will be experienced in connecting the various fixtures. If, for instance, we find, that by the addition of an extra fitting or two, connections are more readily made, we never hesitate to put them in. We generally figure on furnishing with each outfit three stopcocks and one globe valve. By means of the stopcocks the water is kept under full control at all times; the globe valve is used to empty the heater and iron tank of water.

In some instances, where the room has a low ceiling, say eight feet high, and all the fixtures are to be placed in same, we find it at times convenient to lay the iron tank on its side. In this position it will work perfectly satisfactorily. The arrangement of pipe and fittings differs with almost every outfit, and we always give our patrons the benefit of a large experience. Our facilities for doing this class of work are *unequaled*, and we guarantee all our work in this line.

OUR SYSTEM OF HEATING.

The system by which water in the iron tank is kept heated is the one known as "hot water circulation." This system is simple, easily understood and is exactly the same as is used in thousands of dwellings throughout the country, where the water-back of a kitchen stove is connected with an iron tank or boiler. In using this system there is absolute safety, accidents being impossible. Our bath heaters and iron tanks can be used equally well where supply is furnished from wood tank or in connection with water works where there is considerable pressure. Our bath heaters will all stand one hundred pounds cold water pressure to the square inch.

The pipe and fittings are securely boxed, thus insuring safe arrival of all pieces. We furnish with each outfit, free of charge, a sketch of the fixtures, pipe and fittings as they appear when set up in working order, the numbers on sketch corresponding with numbers on pipe, etc. These precautions render mistakes in putting up fixtures *absolutely impossible*. We also send with every complete outfit, *without charge*, a pair of patent adjustable pipe tongs; with the aid of these tongs and an ordinary monkey wrench, pipe connections are easily made.

BATH OUTFITS.

The above illustration shows sketch of a Bath Outfit furnished one of our customers. The numbers correspond with the numbered tags attached to the different sections of pipe. The simplicity of our methods, and the readiness with which an Outfit can be set up, will be apparent at a glance. With every complete Bath Outfit that we furnish, we send, free of charge, a sketch of the Outfit as it appears when set up in position, and also a patent adjustable pipe tongs, with which to make connections.

BATH TUBS.

5, 5½ or 6 feet long; plain pine casing.



Outside width at head and foot, 24 inches. Outside depth, 19 inches.

COPPER BATH TUBS.

Weight of copper, ounces.....	10	12	14	16	18	20
Price, each.....	\$13.75	\$15.75	\$17.75	\$19.75	\$21.75	\$23.75

ZINC BATH TUBS.

5, 5½ or 6 feet long; plain pine casing. Price, each.....\$8.00

The above prices include Plug and Chain.

These Bath Tubs are manufactured specially for our trade. They are made of thoroughly seasoned lumber and are without exception the finest finished Bath Tubs in the market.

PORCELAIN-LINED IRON BATH TUBS.

French Pattern, 23 inches wide, 19 inches deep, height on legs 25 inches, goose neck, overflow waste. Plug, nickel-plated chain and rubber stopper.

Sizes, feet.....	5	5½	6
Prices.....	\$42.00	\$46.00	\$50.00

IMPORTED PORCELAIN BATH TUBS.

All Porcelain, 1¼ inches thick.

INSIDE DIMENSIONS.		At Head.	At Foot.	Deep.	Price.
No. 1. 62 inches long.....	Width	26 in.	17½ in.	20½ in.	\$120.00
" 2. 55 " ".....	"	24 " "	17½ " "	20 " "	115.00
" 3. 51 " ".....	"	22 " "	17 " "	18 " "	105.00

Including nickel-plated Overflow Strainer, Chain and Plug, with Rubber Stopper.

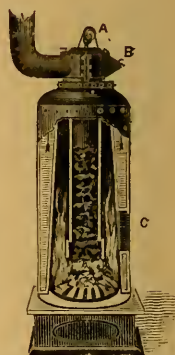
BATH ROOM HEATERS.**WILKS' HEATERS.****Small Sizes—Not Self-Feeders.**

Small Size.

Size of Furnace.	Price.	Heating Capacity, Gals. per hour.	Approximate Weight.
10 x 15 inch.....	\$20.00.....	30.....	70 lbs.
10 x 18 ".....	21.00.....	40.....	75 "
12 x 24 ".....	25.00.....	65.....	125 "
12 x 30 ".....	26.50.....	75.....	155 "
14 x 30 ".....	30.00.....	100.....	185 "
14 x 36 ".....	32.00.....	125.....	205 "

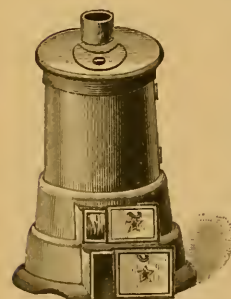
Self-Feeding Sizes.

Size of Furnace.	Price.	Heating Capacity, Gals. per Hour.	Approximate Weight.
16 x 30 inch.....	\$57.50.....	140.....	340 lbs.
16 x 36 ".....	60.00.....	150.....	380 "
20 x 30 ".....	72.00.....	200.....	445 "
20 x 36 ".....	75.00.....	250.....	500 "
20 x 42 ".....	95.00.....	285.....	535 "
24 x 36 ".....	105.00.....	300.....	715 "
24 x 42 ".....	110.00.....	325.....	740 "
30 x 48 ".....	135.00.....	700.....	1280 "
36 x 48 ".....	195.00.....	1000.....	2000 "
42 x 48 ".....	225.00.....	1300.....	2700 "

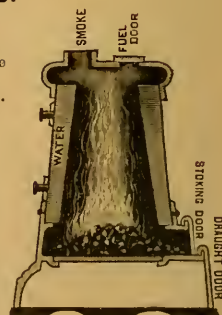


Sectional View of Self-Feeder.

These heaters are made of heavy boiler iron, with cast-iron heads, are strongly built, and are especially adapted for heating water for bath rooms. They combine safety with economy and durability, and being simple in construction, there is nothing about them to get out of order. The expense of running them, which is an important item, is comparatively small. With an allowance of 30 to 40 lbs. of coal per day, a 10 x 18 heater will furnish all the hot water needed for running one tub. Each heater can be relied upon to furnish the amount of hot water stated in the above table. These heaters will stand 100 lbs. cold water pressure to the square inch, every heater being tested this way before being shipped. Wood, hard or soft coal can be burned in these heaters. The feed pipe in the smaller sizes is a portion of the smoke pipe which we furnish. In cut of Self-Feeder, A shows the Damper Chain, B the Feed Door, and C the Door for examining fire. For one tub outfit we should recommend the 10 x 18 heater; for two tubs the 12 x 24 size. When using this heater an iron tank is always necessary, as connections should not be made directly between heater and tub.

ENGLISH WROUGHT WELDED HEATERS.

Size of Furnace.	Price.	Heating Capacity, Gals. per hour.	Approximate Weight.
14 x 23 inch.....	\$25.00.....	40.....	125 lbs.
17 x 27 ".....	30.00.....	70.....	175 "
19 x 28 ".....	35.00.....	103.....	225 "
19 x 36 ".....	40.00.....	130.....	250 "
21 x 34 ".....	46.00.....	140.....	270 "
21 x 38 ".....	53.00.....	160.....	295 "
21 x 42 ".....	60.00.....	185.....	320 "

CONNECTIONS TAPPED FOR WROUGHT IRON PIPE.

These heaters are made of the best quality of extra heavy Boiler iron, and the plates are *solidly welded together*; the heads are *welded* into the shells and the flues are *welded* into the heads, thus the entire Boiler is without *Seams, Joints or Rivets*. These Boilers are strong and compact; they will expand and contract freely without *any risk of fracture*, and making them *red hot* will not cause leakage. They are manufactured of the best C. II. No. 1 Iron. These heaters have the fuel feeder independent of the smoke pipe, and they are furnished with sliding fire and draught doors. The grates can be removed and replaced without disturbing the heater. Coal, hard or soft, coke or wood, can be burned in them. These heaters are unusually strong, are simple durable and reliable.

STOVES WITH COILS.

We purposely omit from our list of bath heaters the heating stove with coil in same. The combination of a stove for warming the room and also for heating water for bathing purposes at the same time, is desirable only in cold weather. In summer, when most bathing is done, these coil stoves are objectionable because of the large amount of heat which they give out. The greater the number of baths given, the hotter the fire required. This has been our experience, and for this reason we cannot recommend them.

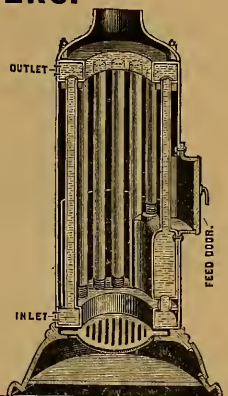
THE "TRIUMPH" WATER HEATERS.

No. 0.

	Size of Furnace.	Price.	Heating Capacity. Gals. per Hour.	Approx. Weight.
No. 0.....	12 x 21½	\$25.00	90	140
No. 1.....	14½ x 28	40.00	150	285
No. 2.....	16½ x 28	50.00	200	360
No. 3.....	21 x 31	75.00	400	830
No. 4.....	21 x 43	115.00	600	960
Additional for self-feeding magazine for Nos. 1 or 2, \$5.00				
" " " " Nos. 3 or 4, 10.00				

The self-feeders have smoke-pipe independent of the magazine.

The No. 4 Heater has a coil of pipe placed inside of the fire-box to increase the heating surface. Size No. 0 has a 1 inch inlet and outlet, sizes Nos. 1 and 2 have a 1¼ inch inlet and outlet, and sizes Nos. 3 and 4 have two 1½ inch inlets and outlets, unless otherwise ordered. The No. 0 is fitted for 5 inch stove-pipe, all other sizes for 6 inch pipe.



Sectional View No. 1.

These Heaters have cast iron heads above and below, connected together by a series of wrought iron tubes, arranged in a circle and surrounded by a heavy iron jacket. The iron in the heads is from ¾ to ½ inch in thickness. The sectional cut of the No. 1 size, illustrated here, gives a clear idea of their construction. These Heaters are characterized by their simplicity, substantial construction, economy in the use of fuel, and the ease with which they can be repaired. All parts are screwed together, not a single rivet being used in the entire Heater. The feed door is entirely independent of the smoke pipe. The No. 0 has the feed door at the top (see cut); all other sizes have feed door in body of furnace, as shown in sectional view, with water back below the door. These Heaters have fully 30 per cent. more heating surface than any other heater of their size. Hard or soft coal, coke, or wood, cut in moderately short lengths, can be used for fuel. For burning wood they will be found superior to other heaters, owing to their large heating surface. Every Heater is tested to 125 pounds cold water pressure before leaving the factory. All parts are interchangeable, and pipe threads are all standard. If any part should give out through carelessness or neglect, an exact duplicate can be furnished, and be put in place at any boiler or machine shop without returning the Heater to the factory.

GALVANIZED IRON TANKS OR BOILERS.**TESTED AND WARRANTED.**

Capacity.	Size.	Price.	Complete, with TUBE, COUPLINGS and STAND.
30 Gallons.	5 ft. x 12 in.	\$14.00	
40 "	5 ft. x 14 in.	17.00	
52 "	5 ft. x 16 in.	18.00	EXTRA. — 4 Brass Boiler Couplings and Tube, \$2.25.
66 "	5 ft. x 18 in.	21.00	
82 "	5 ft. x 20 in.	26.00	
100 "	5 ft. x 22 in.	31.00	
120 "	5 ft. x 24 in.	37.00	
144 "	6 ft. x 24 in.	41.00	
192 "	8 ft. x 24 in.	56.00	

For holding hot water there is nothing equal to these Galvanized Iron Tanks; nothing else gives as satisfactory results. The use of open wooden tanks for holding hot water is objectionable, because of the steam arising therefrom.

TANK OR BOILER STANDS.

The rings on these Stands are provided with a raised rim, which keeps the tank in its place.

SIZE.....	16 in.	18 in.	20 in.	22 in.	24 in.
PRICES.....	\$1.50	\$1.75	\$2.00	\$2.50	\$3.50

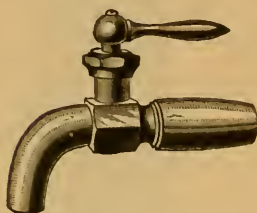
WOOD MATS.

Made of black walnut, oiled. Size, 20 x 36 inches.

Price, each.....\$2.50



Fuller's Patent Bibb.



For Lead Pipe.

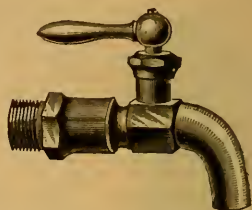
Size.....	$\frac{1}{2}$ in.	$\frac{3}{4}$ in.
Brass.....	\$1.25	\$1.50
Nickel-plated.....	1.50	1.75

Pat. Graduated Combination
Double Bath Cock, No. 5.



For hot and cold water, with Sprinkler and Tube complete.
Price, nickel-plated..... \$4.00
For description, see Page 110.

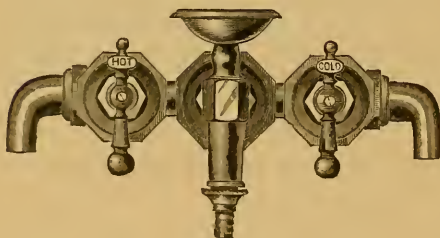
Fuller's Patent Bibb.



For Iron Pipe.

Size.....	$\frac{1}{2}$ in.	$\frac{3}{4}$ in.
Brass.....	\$1.50	\$1.75
Nickel-plated.....	1.75	2.00

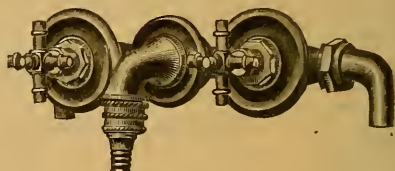
Fuller's Combination Double Bath Cock.



For hot and cold water, with Sprinkler and Tube complete.

Price, nickel-plated..\$8.00

Compression Combination Bath Cock,
No. 1.



For hot and cold water, with Sprinkler and Tube complete.

Price, nickel-plated.....\$5.00

The tube and sprinkler attachment, which comes with the Double Bath Cocks, answers the general purpose of a shower bath, and is very extensively used.

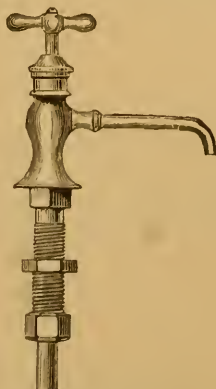
Telegraph Basin Cock.
(Self-closing.)



Nickel-plated.

Price, each.....\$1.75

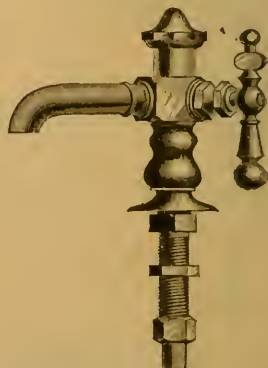
Compression Basin Cock.



Nickel-plated.

Price, each.....\$1.25

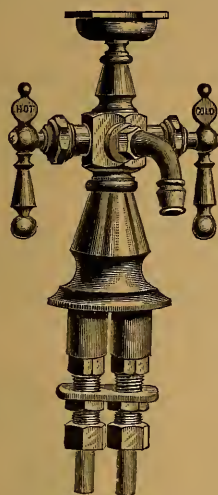
Gielow's Pat. Basin Cock.
(Self-closing.)



Nickel-plated.

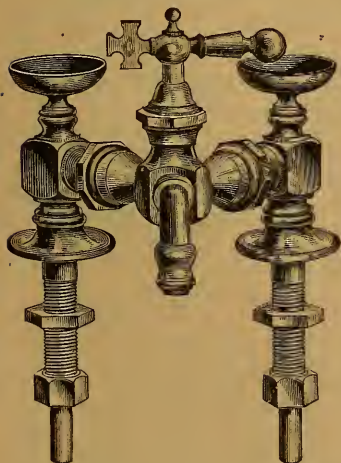
Price, each.....\$3.25

**FULLER'S PATENT
DOUBLE BASIN COCK No. 5.**



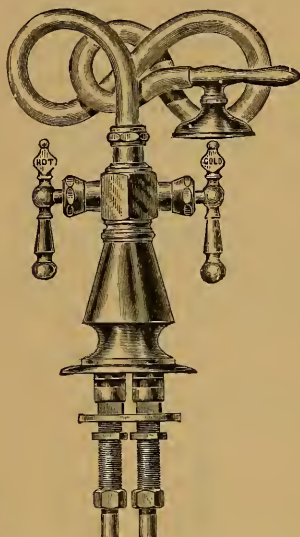
Extra heavy plated, with Hose and Sprinkler.
Price.....\$12.00

**PATENT DOUBLE GRADUATED
BASIN COCK No. 3.**



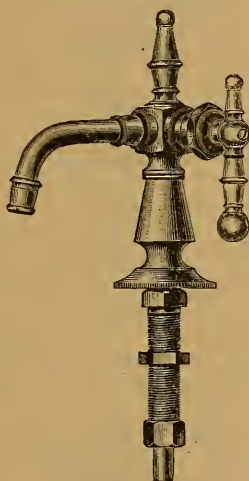
Nickel-plated, with Hose and Sprinkler, with ring for attaching Chain.
Price.....\$6.50
For description, see Page 110.

**FULLER'S PATENT
COMBINATION SHAMPOOING
COCK.**



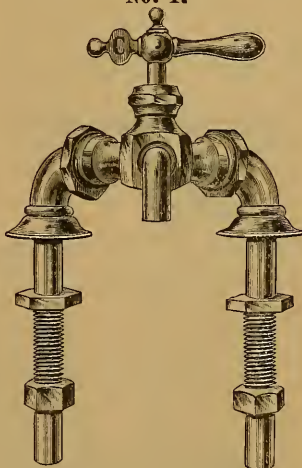
Extra heavy plated, with Hose and Sprinkler.
Price.....\$10.00

**FULLER'S PATENT
BASIN COCK.**



Nickel-plated.
Price, each, \$2.00

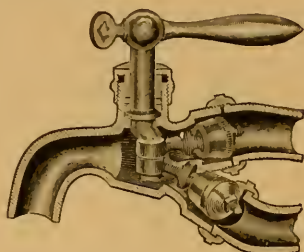
**PATENT DOUBLE
GRADUATED BASIN COCK
No. 1.**



Nickel-plated, with Hose and Sprinkler, with ring for attaching Chain.
Price.....\$3.00
For description, see Page 110.

SECTIONAL VIEW OF PATENT GRADUATED COCK.

Combines
all the advantages
of the
Fuller Patent Cock.



Recommends
itself on account
of its
Simplicity and Durability.

On Pages 108 and 109 we illustrate and quote prices of graduated basin and bath cocks. The flow of hot and cold water is controlled by a single handle, the turning of which to the right or left—or a full half turn—regulates the flow and temperature of the water. The valve construction is similar to Fuller's, which is considered the *best* made.

CHAIN STAY, No. 1.



Nickel-plated.
Each, 25c.

CHAIN STAY, No. 2.



With Ring Cup, nickel-plated,
Each, 60c.

BASIN PLUG,
For Patent Overflow Basin.

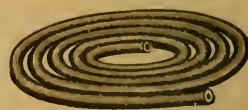
Nickel-plated,
Each, 60c.

SHAMPOO SPRINKLER,
With handle.

Nickel-plated,
Each, \$1.00.

SHAMPOO SPRINKLER,
Plain.

Nickel-plated,
Each, 75c.

RUBBER HOSE,
For Shampoo Sprinkler.

Per foot, 10c.

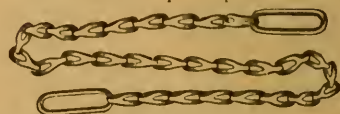
ADJUSTABLE PIPE TONGS,



Takes Pipe from $\frac{1}{2}$ to $1\frac{1}{4}$ inches.
Price, \$1.50.

Rubber Stopper,
For Basins.

Each, 25c.

BATH AND BASIN CHAINS,
With Snaps complete.

Nickel-plated.
Bath Chain, 27 in. long each, 25c.
Basin Chain, 16 in. long each, 15c.

WROUGHT IRON PIPE.


Inside Diameter—Inches.....	$\frac{1}{4}$	$\frac{1}{2}$	$\frac{3}{4}$	1	$1\frac{1}{4}$	$1\frac{1}{2}$	2
Plain, per foot.....	5c.	6c.	8c.	10c.	14c.	18c.	20c.
Galvanized, per foot.....	7c.	9c.	12c.	15c.	20c.	30c.	35c.

Cutting Extra Threads on pipe, up to 1 inch, each, 10c.


LEAD PIPE.

Inside Diameter, $\frac{3}{8}$ inch.....	Weight per foot, 1 lb. 0 oz.....	Price per foot, 9c.
" " $\frac{1}{2}$ inch.....	" " 1 lb. 4 oz.....	" " 11c.
" " $\frac{5}{8}$ inch.....	" " 2 lb. 0 oz.....	" " 18c.
" " $\frac{3}{4}$ inch.....	" " 2 lb. 4 oz.....	" " 20c.
" " 1 inch.....	" " 3 lb. 4 oz.....	" " 29c.


MALLEABLE IRON FITTINGS.**ELBOWS.**

	$\frac{1}{4}$ in.	$\frac{1}{2}$	$\frac{3}{4}$	1	$1\frac{1}{4}$
	5c.	6c.	9c.	14c.	17c.


TEES.

	$\frac{1}{4}$ in.	$\frac{1}{2}$	$\frac{3}{4}$	1	$1\frac{1}{4}$
	7c.	10c.	13c.	19c.	27c.


UNIONS.

	$\frac{1}{4}$ in.	$\frac{1}{2}$	$\frac{3}{4}$	1	$1\frac{1}{4}$
	12c.	16c.	21c.	26c.	35c.


COUPLINGS.

	$\frac{1}{4}$ in.	$\frac{1}{2}$	$\frac{3}{4}$	1	$1\frac{1}{4}$
	5c.	7c.	10c.	14c.	18c.

PLUGS, Cast Iron.

	$\frac{1}{4}$ in.	$\frac{1}{2}$	$\frac{3}{4}$	1	$1\frac{1}{4}$
	3c.	4c.	5c.	6c.	8c.

FOUR-WAY TEES.

	Size, inches.....	$\frac{3}{4}$	1	$1\frac{1}{4}$
	Price, each.....	20c.	25c.	35c.

**STOP COCKS, Brass,**

Screwed for iron pipe.


Size, inches....	$\frac{1}{2}$	$\frac{3}{4}$	1	$1\frac{1}{2}$
Common	\$0.90	\$1.25	\$1.75	\$3.25
Round Way....	1.10	1.60	2.70	4.00

The round way stop cocks have opening full size of pipe, admitting of larger flow of water than the ordinary stop cocks.


**GLOBE VALVES, Brass.**

Size, inches..	$\frac{1}{2}$	$\frac{3}{4}$	1
Price, each...	75c.	\$1.00	\$1.25


THREE-WAY ELBOWS.

	$\frac{1}{4}$ in.	$\frac{1}{2}$	$\frac{3}{4}$	1	$1\frac{1}{4}$
	.....	9c.	14c.	20c.	30c.


REDUCERS.

	$\frac{1}{4}$ in.	$\frac{1}{2}$	$\frac{3}{4}$	1	$1\frac{1}{4}$
	5c.	6c.	10c.	16c.	20c.


BUSHINGS.

	$\frac{1}{4}$ in.	$\frac{1}{2}$	$\frac{3}{4}$	1	$1\frac{1}{4}$
	.....	6c.	7c.	9c.	13c.


CAPS.

	$\frac{1}{4}$ in.	$\frac{1}{2}$	$\frac{3}{4}$	1	$1\frac{1}{4}$
	3c.	4c.	6c.	9c.	12c.

LOCKNUTS.

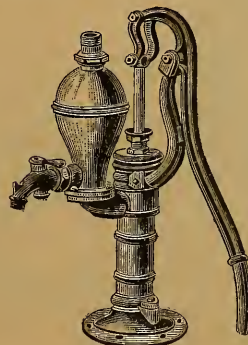
	$\frac{1}{4}$ in.	$\frac{1}{2}$	$\frac{3}{4}$	1	$1\frac{1}{4}$
	4c.	6c.	7c.	8c.	10c.

SOLDERING NIPPLES, Brass.

	$\frac{1}{4}$ in.	$\frac{1}{2}$	$\frac{3}{4}$	1	$1\frac{1}{4}$
	15c.	21c.	25c.	45c.	60c.

FORCE PUMP.

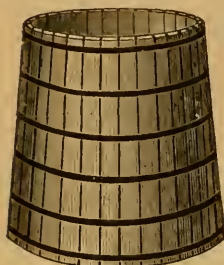
Height, 31 to 35 inches;
weight, 60 to 95 lbs.,
according to size.



Diameter of Cylinder, in.	Capacity per Stroke, gal.	Iron Cylinder.	Brass Cylinder.
$2\frac{1}{2}$	$\frac{1}{8}$	\$ 9.00	\$12.00
3	1-6	10.50	13.00
$3\frac{1}{2}$	$\frac{1}{4}$	15.00	18.00

COLD WATER TANKS.

These tanks are made from select common pine, bound with strong iron hoops.



Capacity.	Size, outside measure.			Prices.
200 Gallons	3 ft.	7 in. diam.	x 4 ft. high	\$12.00
300 "	4 " "	8 " "	x 4 " " "	13.00
400 "	4 " "	7 " "	x 4 " " 6 in. "	15.00
500 "	4 " "	7 " "	x 5 " " 4 " "	17.00
600 "	5 " "	1 " "	x 5 " " 4 " "	18.00
700 "	5 " "	5 " "	x 5 " " 4 " "	20.00
800 "	5 " "	9 " "	x 5 " " 4 " "	22.00
900 "	6 " "	1 " "	x 5 " " 4 " "	24.00

For shipping knocked down, all pieces plainly marked so as to be easily set up again, there will be an additional charge of \$1.00.

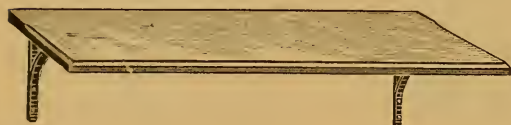


SCALLOPED MARBLE SHELF FOR LOOKING GLASS.

(Size, 12x30. One inch thick.)

Italian Marble, including Enameled Iron Brackets.

Price, \$2.50



SQUARE MARBLE SHELF FOR LOOKING GLASS.

(Size, 12x30. One inch thick.)

Italian Marble, including Enameled Iron Brackets.

Price, \$2.50

ENAMELED IRON WASHSTAND.



Enameled, on Bronze Standard.

Patent Overflow, Nickel-plated Plug and Brass Couplings

Price, \$9.50

ENAMELED IRON BOWL.

Half Circle.



Enameled, Bronzed Outside.

Patent Overflow, Nickel-plated Plug, Brass Couplings and Rubber Stopper

Price, \$7.50

ENAMELED CORNER WASHSTAND.

Same Price as Above.

ENAMELED CORNER IRON BOWL.

Same Price as Above

MARBLED WASH BASINS.

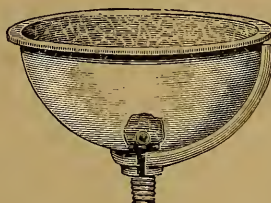
Patent Overflow, for Metal Plug.



14 inch (outside measure).

Price, each, \$1.75 Plug, Extra.

Patent Overflow, for Rubber Plug.



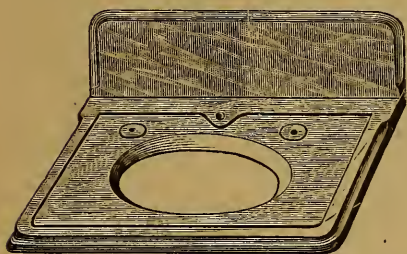
14 inch (outside measure).

Price, including Rubber Stopper, \$1.75

WASHSTAND SLABS.

Square Marble Slab.

With 8-inch back.

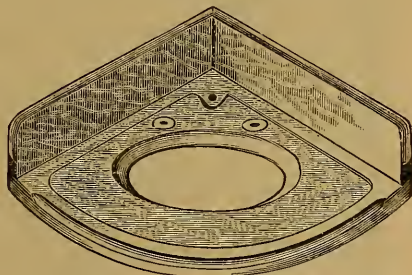


Italian Marble. Size, 20 x 30 inches.

Price, \$8.00

Corner Slab, with two backs.

Backs, 8-inches high.

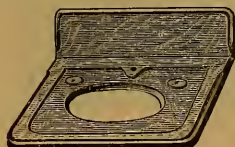


Italian Marble. Size, 20 inches.

Price, \$7.00

Square Slab.

Light clouded American marble,
1½ inch thick. Back, 6 inches high.



Size, 19 x 24 inches.

Price, \$5.35

Square Slab, with Back for two Bowls.

Back, 8 inches high.



Italian Marble. Size, 20 x 48 inches.

Price, \$13.00



OUR CHINA DECORATING ROOM.

DECORATED CHINA SHAVING MUGS.

In China Decorating we have acquired a national reputation, through the high character of our work. The Decoration on our Shaving Mugs represents the combined talent of a corps of skilled artists. This is the secret of our success in China Decorating. We entrust this class of work only in the hands of professional artists, who have had a thorough and practical training in this special branch of business.

Every artist is put at such work in which he excels. One artist devotes his entire time to flowers, a second paints birds, another one makes designs, a fourth does the lettering, a fifth attends to the grounding, etc., etc. Every artist thus becomes an expert in his particular line of work. The decoration on a single mug will often represent the combined skill of three or four artists.

The advantage our system of work gives us over other houses is readily seen. We take pleasure in showing, on pages 119 to 126, Colored Plates of Shaving Mugs, among which will be found several new designs. Considering the vast number of Mugs we turn out in the course of the year, it seems wonderful how rarely an error occurs. This is due to our careful system of checking and re-checking the names on mugs in entering up orders.

Our Decorated Mugs can be procured ONLY FROM US in Chicago, and outside of the city only from our AUTHORIZED AGENTS. Customers will please make a note of this, as some city dealers have adopted our style of numbering mugs, in order to mislead their customers. We are prepared to make any style of mugs shown in other dealers' catalogues at their prices. This refers only to such mugs which do not appear in our catalogue. In ordering, it is only necessary to give the number of the mug and the price.

The prices we quote on Mugs are net, and are not subject to any discount, except when the bill amounts to \$20 or over, when we allow a discount of five per cent.

DECORATED SHAVING MUGS.**PRICES TO BARBERS ONLY.**

Prices are *Net Cash*, and not subject to any discount, except on orders of \$20.00 or over.
Gold Lettering on all Mugs, unless otherwise mentioned.

No.		Medium Size.	Large Size.
1	Gold stroke and bands.....	\$0 45	\$0 55
2	Gold wreath and bands.....	55	65
4	Flower decoration, blue background.....	85	1 00
6	Gold wreath, blue letters with gold shading.....	60	70
7	Gold band, with flower wreath.....	70	90
8	Gold strokes and blue bands.....	45	55
10	Flower decoration on sides of name.....	85	1 00
17	Monogram style, blue band at top.....	1 00	1 25
18	Card mug, flower decoration with buff colored background.....	90	1 05
19	Green band at top, bouquet in center.....	1 00	1 15
20	Maroon foot, black letters with gold shading.....	60	85
22	Rich flower decoration and gold lace work, blue scalloped top.....	1 10	1 25
24	Scroll with white ribbon having black folds and red ends.....	60	70
25	Colored band and gold leaves.....	75	90
26	Tulip cups, pink ribbon, buff colored band.....	85	1 00
27	Beautiful bouquet.....	75	90
28	Buff scalloped top with gold decoration, black foot.....	65	80
29	Red, white and blue bands with gilt lines.....	60	70
30	Narrow blue band between black lines, with fine scroll work at top.....	90	1 05
31	Fancy gold border at top, buff band on bottom, scroll work through name.....	1 00	1 15
32	Forget-me-nots at top, maroon foot.....	70	85
33	Rye flowers on one side, ears of rye on the other side of name, gold foot.....	1 00	1 15
34	Broad pink band with bunch of pansies at top.....	1 00	1 15
35	Very rich flower decoration on maroon background, name on white ribbon.....	1 10	1 25
36	Red and white clover, bright colored butterfly, and gold foot.....	1 10	1 25
37	Bird of bright plumage perched on a sprig of berries and leaves, extending around name.....	1 25	1 50
39	Blue band at top, strawberries and gold scalloped decoration beneath.....	1 00	1 20
40	Antique pitcher with moss and forget-me-nots extending around name.....	85	1 00
41	Flying bird holding gold ribbon in its bill, on light green background.....	1 10	1 30
42	Flower decorations at side of name.....	50	60
43	Name on white center framed with morning glories and leaves on pink ground.....	1 00	1 15
44	Name on ribbon crossing a blue diamond, bud and leaves decoration.....	75	90
45	Gold bands, decorated only in style shown in cut.....	35	
47	Rich flower and gilt decoration.....	70	80
48	Purple curtain and flowers at top, gold foot.....	75	90
49	Landscape design.....	85	1 00
50	Blue ornament, with flower decoration at top.....	85	1 00
51	Banner on light green decorated background.....	85	1 00
52	White ribbon running through fancy ornament.....	90	1 05
53	Mosaic pattern, in five colors.....	90	1 05
54	Antique column entwined by vines, buff-colored background.....	90	1 10
55	Fancy blue band at top.....	1 00	1 20
56	Antique vase with flowers on gold background, blue foot.....	1 00	1 20
57	Deep fancy border in blue and gold at top.....	1 00	1 20
58	Sprig of cherries and leaves.....	1 00	1 20
59	White ribbon on decorated green background.....	1 25	1 50
60	Gold band and ivy wreath at top, gold foot.....	85	1 00
61	Hand holding a bunch of flowers, pink background.....	1 25	1 50
62	Fan on maroon background.....	1 00	1 20
63	Two birds perched on branch, light green background.....	1 50	1 75
64	Heavy gold bands top and bottom, with two wreaths.....	60	70
65	Design of frog smoking and fishing.....	1 15	1 40
66	Buff-colored background with fancy floral border, gold foot.....	1 50	1 75
67	Floral designs between blue bands.....	1 25	1 50
68	Light green background with gold band and floral design.....	1 25	1 50
69	Horse's head in horse shoe with floral design.....	1 00	1 20
70	Bridge scene and landscape.....	90	1 10
71	Blue background, fancy white band with floral decoration.....	95	1 10
72	Ocean scene showing fish, gold foot.....	1 50	1 70
73	Maroon band at top with floral design and landscape panel.....	1 25	1 45
74	Black band at top with scroll and floral panels.....	85	1 00
75	Beautiful colored butterfly and fuchsias, white ribbon.....	85	1 00
76	Winter Indian scene, gold foot.....	1 25	1 50
77	Bouquet of roses with white ribbon through center.....	85	1 05

NUMBERED MUGS.

Gold Striped, per dozen.....	4 00	5 00
" Banded, ".....	5 00	6 00
" " with gold wreath.....	5 50	6 50

EXTRA CHARGES.

For Monograms of two letters there will be an additional charge of.....	25c.
For Monograms of three letters there will be an additional charge of.....	35c.
For Script Letters and fac-similes there will be an additional charge of.....	25c.
For Cups and Saucers we charge from 25c. to 50c. more than for mugs, according to design.	

NOTICE.—Please be careful to state in each order whether medium or large size Mugs are wanted. If no size is given, medium mugs will be sent.

We will fill orders for any number of Mug shown in former catalogues. We can also make any style of Mug shown in *other dealers' catalogues* or Mug sheets.

DESIGNS.

The prices here quoted will give a general idea of what we charge for this class of work. Included in the following list are such subjects as are in frequent demand. We could extend this list indefinitely, but there is no occasion for it. In the way of designs, we can furnish anything that is desired. Where it is possible to send a sketch or print of the object to be copied, we will be obliged if our patrons will forward same with order. The No. 1 Mug, particularly the larger size, is especially adapted for designs, though designs can be placed to good advantage on many of the other styles. We notice that some dealers give quotations on designs, including mug, thus restricting their customers to one style of mug. We have purposely avoided doing this, and give prices of designs separately, thus permitting our patrons to make selection of any style of mug that suits their taste. Prices here quoted are for designs only, and should be added to the price of mug on which the design is placed. For prices of mugs see Page 116.

Accordion.....	\$0 50	Clarinet.....	\$0 50
Anchor.....	50	Clerk at Desk.....	75
Anvil and Hammer.....	25	Clock.....	50
Architect's Emblem.....	50	Clothing Dealer and Customer.....	1 00
Arrow.....	35	Clothing Store.....	1 00
Baggage Master, Trunk and Car.....	1 00	Coal Cart.....	50
Baker at Work.....	1 00	Coal Cart, Horse and Driver.....	1 00
Baker's Emblem (two lions and pretzel).....	75	Coal Miner at Work.....	1 00
Barber Shop.....	1 00	Coffin or Casket.....	50
Barber's Tools, Razor and Shears.....	35	Commission Store and Dealer.....	1 00
Bartender, Bar and Glass.....	1 00	Conductor's Punch.....	50
Base Ball and Bats.....	35	Confectioner's Emblem.....	50
Bass Violin.....	50	Confectionery Store.....	1 15
Bear.....	75	Cooking Stove.....	50
Beer Barrel, Bottle and Glasses.....	70	Cooper at Work.....	75
Beer Glass.....	25	Cornet.....	50
Beer Wagon, Horses and Driver.....	1 00	Cow.....	50
Bicycle.....	75	Cowboy lassoing Steer.....	2 00
Bicycle and Rider.....	1 00	Cylinder Press.....	1 00
Billiard Table, Balls and Cues.....	1 25	Deer.....	50
Billiard Players at table.....	1 25	Deer Head.....	50
Bill Poster posting Bills.....	1 00	Dentist drawing Teeth.....	1 00
Bird, any kind.....	50	Dentist's Emblem (set of teeth).....	50
Blacksmith shoeing Horse.....	1 00	Dog.....	50
Boiler-maker at Work.....	1 00	Donkey.....	50
Bookbinder at Work.....	1 00	Dray.....	75
Boot and Shoe.....	35	Dray, Two Horses and Driver.....	1 00
Bottle Blower at Work.....	1 15	Drove of Cattle.....	1 15
Bricklayer's Emblem (trowel and square).....	35	Drug Store.....	1 00
Bricklayer at Work.....	1 00	Druggist's Mortar and Pestle.....	35
Bridge Span.....	1 00	Druid Emblem.....	50
Brush Maker's Emblem.....	75	Drum.....	75
Brush Maker's Store.....	1 00	Dry Goods Emblem.....	75
Buggy Maker's Emblem.....	75	Dry Goods Store and Clerk.....	1 25
Buggy.....	75	Eagle.....	50
Buggy, Two Horses and Driver.....	1 00	Eagle, Shield and Flags.....	1 25
Bull's Head and Tools.....	50	Eagle with Two Flags.....	1 00
Bunch of Grapes.....	50	Engine, Stationery.....	75
Butcher Killing.....	1 00	Express Wagon.....	75
Butcher shipping Steer.....	1 00	Express Wagon, Horses and Driver.....	1 00
Butcher standing by Steer.....	1 00	Farmer plowing with two Horses.....	1 25
Butcher chopping Meat.....	1 00	Fireman's Emblem.....	50
Butcher's Emblem (knife, cleaver, saw and steel).....	25	Fire Engine (steam).....	1 00
Caboose.....	75	Fire Engine with two Horses.....	1 00
Calf.....	50	Fireman's Hat.....	35
Calipers and Hammer.....	60	Fish.....	50
Camera with Stand.....	50	Flag of any Nation.....	75
Carpenter at Work.....	1 00	Flags, Two of any Nation, crossed.....	1 00
Carpenter's Tools (saw, plane and square).....	50	Flag, Sword and Cannon.....	1 00
Carriage.....	75	Flour and Feed Emblem.....	50
Carriage with Horses.....	1 00	Flour and Feed Store.....	1 00
Chair Maker at Work.....	1 00	Flute.....	50
Chicken.....	35	Forester's Emblem.....	50
China Store.....	1 00	Freight Car.....	75
Cigar.....	15	Freight Elevator.....	1 00
Cigar Box.....	50	Furniture Emblem (sofa and chairs).....	75
Cigars, Bunch.....	35	Furniture Store.....	1 00
Cigar Maker's Emblem.....	35	Fruit Stand.....	1 00
Cigar Store.....	1 00		

DESIGNS.—Continued.

Gambrinus and Keg.....	\$1 00	Organ, Parlor.....	\$1 00
Gas Fitter's Emblem.....	75	Owl.....	50
Grain Elevator.....	1 00	Ox.....	50
Grand Army Republic Emblem.....	1 00	Oyster.....	50
Grocery Store.....	1 00	Oyster Basket.....	65
Guitar.....	50		
Gunsmith and Customer.....	1 50	Painter's Palette.....	35
Hand Car.....	75	Paint Pot and Brush.....	35
Hand and Pen.....	25	Paper Hanger at Work.....	1 00
Hands Clasped.....	50	Passenger Coach.....	75
Hand Holding Card.....	50	Passenger Elevator.....	1 00
Hardware Store.....	1 00	Peacock.....	75
Hare or Rabbit.....	50	Photographer at Camera.....	1 00
Hat and Cap.....	30	Piano or Organ.....	1 00
Hatchet.....	40	Pistol or Revolver.....	75
Harness Maker at Work.....	1 25	Plasterer's Trowel and Hook.....	35
Harp and Shamrock.....	60	Plow.....	50
Harp.....	50	Plumber's Emblem.....	60
Hearse, Horse and Driver.....	1 00	Policeman in Uniform.....	1 00
Hoe.....	35	Portable Engine.....	1 00
Hoe Carrier at Work.....	1 00	Printer at Case.....	1 00
Hoe.....	25	Printer's Stick.....	25
Hog.....	50	Propeller.....	75
Hog's Head, Knife and Steel.....	75		
Horn.....	50	Razor and Shears.....	35
Horse.....	50c. to 1 00	Red Men's Emblem.....	50
Horse's Head.....	50	Restaurant.....	1 00
Horse Shoe.....	25	Roller Skate.....	50
Horse (one or two) and Vehicle.....	1 00	Rooster.....	50
Hook and Ladder Truck.....	75		
Hook and Ladder Truck, Horses and Driver.....	1 00	Saddle.....	50c. to 1 00
Hose Cart.....	75	Saddler's Emblem.....	75
Huntsman and Dog.....	1 25	Satchel.....	50
		Saloon No. 1 (bartender and customer).....	1 00
Ice Wagon, Horses and Driver.....	1 25	Saloon No. 2 (bartender and four customers).....	2 00
Irish Flag.....	75	Saw Mill.....	1 00
Iron Moulder at Work.....	1 25	Schooner sailing.....	1 00
		Scotch Thistle.....	35
Jockey Emblem (cap and whip).....	40	Sewing Machine.....	75
Jockey Driving Horse.....	1 00	Sheaf of Wheat.....	50
Jockey Riding Horse.....	1 00	Sheep or Sheep's Head.....	50
Jug.....	35	Shingles, Bunch.....	35
		Shirt and Collar.....	60
Key-Stone (Masonic).....	25	Shoemaker at Work.....	1 25
Key with Ribbons.....	75	Sign Painter at Work.....	1 25
Keg of Beer.....	50	Skull and Cross Bones.....	25
Knights of Honor Emblem.....	50	Sportsman and Dog.....	1 25
Knights of Labor Emblem.....	50	Stage Coach with Four or Six Horses.....	1 50
Knights of Pythias Emblem.....	50	Stationary Engine.....	75
		Steamboat.....	1 00
Lager Beer Wagon, Horses and Driver.....	1 00	Stone Cutter at Work.....	1 00
Ledger.....	50	Stove, (kitchen or oil stove).....	50
Leopard.....	75	Street Car, Horses, Driver and Conductor.....	1 50
Letter Carrier in Uniform.....	1 00	Switch Engine.....	1 00
Lion.....	75		
Livery Stable.....	1 25	Tailor at Work.....	1 00
Locomotive and Tender.....	1 00	Tailor's Shears.....	35
Locomotive and Cars.....	1 50	Tanner's Emblem.....	75
Lumber Yard.....	1 00	Telegraph Key.....	40
Lyre.....	50	Telephone.....	75
		Ten Pin Alley.....	75
Machinist at Work.....	1 25	Three Links.....	10
Maltese Cross.....	50	Tiger.....	75
Man on Horseback.....	1 00	Tinner's Emblem (shears and soldering iron).....	50
Man Shearing Sheep.....	1 50	Tinsmith at Work.....	1 25
Marble Cutter at Work.....	1 25	Tinsmith's Furnace and Iron.....	35
Masonic Emblem (square and compass).....	25	Trunk.....	50
Mechanic's Emblem (hand and hammer).....	35	Tug Boat.....	1 00
Milk Can.....	35		
Mill Stone.....	35	Umbrella, open.....	65
Miller Dressing Burr.....	1 00	U. S. Flags, Crossed.....	50
Miller's Roller.....	1 00		
Miner's Design (two picks crossed).....	50	Violin and Bow.....	50
Moulder's Emblem.....	50		
Moulder at Work.....	1 00	Wagon, One or Two Horses and Driver.....	1 00
Mule.....	50	Watch.....	70
		Wheelwright.....	1 25
Ocean Steamer.....	1 00	Whisky Barrel.....	50
Oil Derrick.....	1 00	Wind Mill.....	1 00
Oil Derrick with Fine Scenery.....	2 00	Wood Turner at Work.....	1 25
Omniabus, Horses and Driver.....	1 00		
		Yacht sailing.....	1 00



31



32



33



34



28



7



48



44



66



19



63



41



20



10



67



54



22



68



35



56



24



40



4



27



18



49



51



62



64



47



65



61

DECORATED SHAVING MUGS.



69.



70.



71.



72.

DECORATED SHAVING MUGS.



1.



2.



6.



8.



17.



25.



26.



29.



30.



36



37.



39

DECORATED SHAVING MUGS.



42.



43.



45.



50.



55.



58.



60.



73.



74.



75.



76.



77.

BARBERS' CLASSWARE.

We desire to call the particular attention of those who admire art in glassware to our new line of Decorated Toilet Bottles and Bowls, illustrated on the following three pages, the designs being new and original. The decorations are on glass, and are burned in, in precisely the same way as is done on our Mugs. The effects are rich and beautiful, and surpass anything before offered.

When the barbers' supply business was in its infancy, the tonsorial artist was obliged to content himself with such articles in glassware as he could procure from the glass and crockery dealer. There was at that time no distinctive "barbers' toilet glassware," and we pride ourselves on being the first to recognize the needs of the trade. We took the matter in hand, studied carefully the wants of the barber and hair-dresser, created special designs, and in the course of a few years introduced a line of toilet glassware adapted to the various needs of the profession. These goods represent the products of the American furnace, as well as those of France, Belgium, Germany and Bohemia. The earlier attempts at bottle decoration is seen in the glass label bottle, a style that is seldom called for to-day.

That we have been instrumental in raising this branch to the present high standard is very gratifying to us, and the more so as we find our work is thoroughly appreciated by our patrons.

DECORATED GLASSWARE,

Illustrated on Pages 131, 132 and 133.

BOTTLES.

With gilt tubes. Kept in Bay Rum, Hair Oil, Sea Foam, Hair Tonic, Cologne, Toilet Water and Shampoo. Large size, holding about 26 oz.; small size, about 12 oz. Prices:

Number.	Large.	Small.	Number.	Large.	Small.
764	\$0.90	\$0.70	783	\$0.95	\$0.75
765	80	60	784	1.05	85
768	90	70	791	85	65
769	85	65	792	90	70
781	1 05	85	793	90	70
782	1 05	85	794	95	75

The small bottles are of a size best adapted for barbers' use. We can also furnish any of the above bottles with name in black or gold letters at an additional cost of 15 cents. We require from two to three weeks' time to fill orders for bottles with names on.

BOWLS.

Number.	Price.	Number.	Price.	Number.	Price.
801	\$0.60	805	\$0.50	809	\$0.70
802	55	806	55	810	60
803	55	807	50	811	70
804	55	808	55	812	65

CLASSWARE, Illustrated on Page 134.**BOTTLES.**

No. 691—With gilt tube. Holds 8 oz. Kept in white opalescent.....	price, each,	\$0.45
No. 692—With gilt tube. Holds 11 oz. Kept in rose, blue and amber...	"	85
No. 693—With gilt tube. Kept in rose, blue and canary. Price, large size, holding 25 oz., each, 75c. Small size, holding 15 oz.....	each,	50
No. 694—With gilt tube. Holds 16 oz. Kept in rose, blue and amber...	price, each,	85

BOWLS.

No. 901—Crystal base, colored bowl, in rose, blue and amber.....	price, each,	60
No. 902—Rose, blue and canary.....	"	50
No. 903—Kept in white opalescent.....	"	25
No. 904—Kept in flint, blue, canary and purple.....	"	40

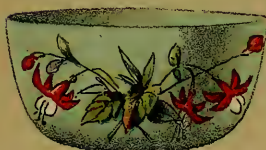
THEO. A. KOCHS,
CHICAGO



793



802



804



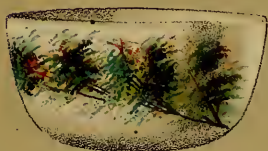
764



765



805



803



791

For Prices see page 130

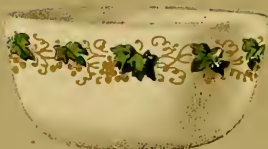
THEO. A. KOCHS,
CHICAGO.



768



806



807



769



808



801



792



794

For Prices see page 130

THEO. A. KOCHS,
CHICAGO.



781



809



810



783



782



811



812



784

For Prices see page 130.

THEO. A. KOCHS
CHICAGO.



691



901



903



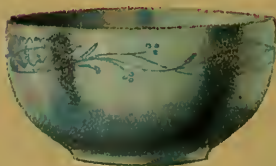
692



693



902



904



694

For Prices see page 130

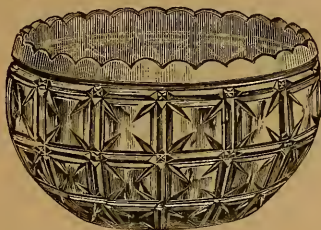
FLINT WATER BOTTLE. FANCY CRYSTAL BOWL.

PINEAPPLE BOTTLE.



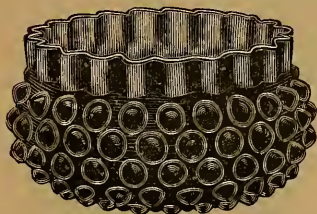
Holds 8 oz. With britannia tube.

Price, each, 35c.



Price, each, 25c.

PINEAPPLE BOWL.



Blue or amber, each, 25c.

Rose, each, 50c.

OPALESCENT.

Canary or crystal, each, 40c.

Rose, each, 50c.



Holds about 11 oz. With britannia tube.

Blue or amber, each, 40c.

Rose, each, 50c.

OPALESCENT.

Canary or crystal, each, 50c.

Rose, each, 60c.

FLINT CUT-GLASS BOTTLE.

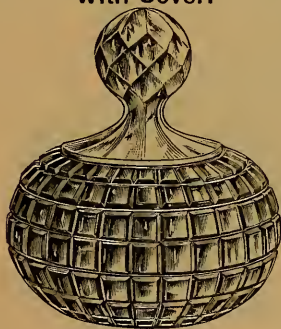
CRYSTAL POWDER STAND, With Cover.

FRENCH CUT-GLASS BOTTLE.



Holds 13 oz. With gilt tube.

Price, each, 75c.



Price, each, 50c.

AMERICAN POWDER STAND.



Canary, blue and amber.

Large, each, 20c.

Small, each, 10c.



Holds 14 oz. With gilt tube.

Kept in amber only.

Price, each, \$1.00.

PAINTED TOILET BOTTLE.



With gilt tube. Kept in rose, blue and amber. Prices, each:

Large size, holding 24 oz., \$1 50
Small size, holding 16 oz., 1 00

PLAIN ENGRAVED BOTTLE



Holds 11 oz. With britannia tube. Kept in flint, and engraved as follows: Bay Rum, Hair Oil, Cologne, Sea Foam & Hair Tonic. Price, each, 40c.

PAINTED TOILET BOWL.



Kept in rose, blue and amber.

Price, each, 75c.

RUBY ENGRAVED BOWL.



Price, each, 35c.

MELON SPANGLED BOWL.



Kept in white, blue and amber.

Price, each, 25c.

CRYSTAL BOWL.



Kept in green, blue and amber.

Price, each, 15c.

RUBY ENGRAVED BOTTLE.



Holds 14 oz. With glass stopper.

Price, each, 40c.

BELL BOTTLE.

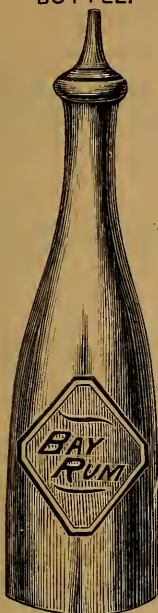


Holds 10 oz. With britannia tube. Kept in green, flint and amber.

Price, each, 30c.

White opaque, each, 35c.

OCTAGON RECESS
BOTTLE.



Holds 12 oz., with britannia tube.
Kept in white opaque.

Price, each..... 40c.

AMERICAN GLOBE
BOTTLE.



Holds 15 oz., with britannia tube.
Kept in blue, white and
greenish opaque.

Price, each..... 40c.

METAL
POWDER OR POMADE BOX.

Porcelain-lined.



Price, each..... 35c.

VENETIAN BOWL.



Kept in pink, blue and canary.

Price, each..... 50c.

PLAIN BOWL.



Kept in purple, green, blue and flint;
also, white opaque.

Price, each..... 25c.

SILVERED GLASS POWDER
STAND.



Price, large size, each..... 35c.

Price, small size, each..... 25c.

SQUARE RECESS BOTTLE.



Holds 10 oz., with britannia tube.
Kept in white opaque.

Price, each..... 35c.

SQUARE LABEL FANCY
BOTTLE.



With britannia tube.

Price, pints, each..... 50c.

Price, half-pints, each..... 40c.

All bottles on this page kept in stock with the following labels: Hair Oil, Bay Rum, Sea Foam, Hair Tonic, Cologne and Toilet Water.

CHICAGO HAND-MADE COMBS.**LADIES' HAIR DRESSING.**

No. 500. Chicago hand-made.
Each, 75c.

**WIDE HAIR CUTTING.**

No. 501. Chicago hand-made.
Per doz., \$4.00. Each, 35c.

**NARROW HAIR CUTTING.**

No. 502. Chicago hand-made.
Per doz., \$3.50. Each, 30c.

**HAIR DRESSING.**

No. 503. Chicago hand-made.
Per doz., \$2.75. Each, 25c.

**TAPER DRESSING.**

No. 504. Chicago hand-made.
Per doz., \$2.75. Each, 25c.

**COARSE DRESSING.**

No. 505. Chicago hand-made.
Per doz., \$2.75. Each, 25c.

**CURVED DRESSING.**

No. 506. Chicago hand-made.
Per doz., \$4.00. Each, 35c.

**DRESSING, WITH HANDLE.**

No. 507. Chicago hand-made.
Per doz., \$3.50. Each, 30c.

**NECK.**

No. 508. Chicago hand-made.
Per doz., \$2.75. Each, 25c.

**TAPER NECK.**

No. 509. Chicago hand-made.
Per doz., \$2.75. Each, 25c.

**WIDE CLIPPING.**

No. 510. Chicago hand-made.
Per doz., \$2.75. Each, 25c.

**NARROW CLIPPING.**

No. 511. Chicago hand-made.
Per doz., \$2.75. Each, 25c.

**DYE.**

No. 513. Chicago hand-made.
Per doz., \$1.65. Each, 15c.

NEW YORK HAND-MADE COMBS.**LADIES' HAIR DRESSING.**

No. 514. New York hand-made.

Per doz., \$4.00.

Each, 35c.

**WIDE CUTTING.**

No. 515. New York hand-made.

Per doz., \$2.50.

Each, 25c.

**NARROW CUTTING.**

No. 516. New York hand-made.

Per doz., \$2.00.

Each, 20c.

**DRESSING.**

No. 517. New York hand-made.

Per doz., \$1.50.

Each, 15c.

**TAPER DRESSING.**

No. 518. New York hand-made.

Per doz., \$1.50.

Each, 15c.

**COARSE DRESSING.**

No. 519. New York hand-made.

Per doz., \$1.50.

Each, 15c.

**WIDE BACK NECK.**

No. 520. New York hand-made.

Per doz., \$1.50.

Each, 15c.

**NECK.**

No. 521. New York hand-made.

Per doz., \$1.50.

Each, 15c.

**TAPER NECK.**

No. 522. New York hand-made.

Per doz., \$1.50.

Each, 15c.

**CLIPPING.**

No. 523. New York hand-made.

Per doz., \$1.50.

Each, 15c.

**DOUBLE NECK.**

No. 524. New York hand-made.

Per doz., \$2.25.

Each, 25c.

**DYE.**

No. 525. New York hand-made.

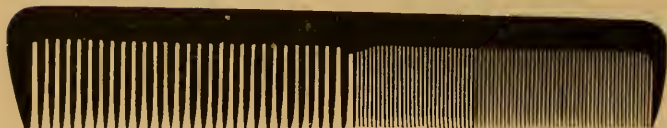
Per doz., \$1.00.

Each, 10c.

MISCELLANEOUS COMBS.



No. 547. India Rubber,
Ladies' Dressing.
Per doz., \$7.20. Each, 60c.



No. 512. Buffalo Horn,
Large Dressing.
Per doz., \$5.50. Each, 50c.



No. 527. Buffalo Horn,
Dressing.
Per doz., \$3.50. Each, 30c.



No. 526. Irish Horn, Wide Hair
Dressing.
Per doz., \$5.50. Each, 50c.



No. 528. Irish Horn, Dressing.
Per doz., \$4.50. Each, 40c.



No. 532. India Rubber, Narrow
Dressing.
Per doz., \$1.15. Each, 10c.



No. 529. Quill Back, Buffalo Horn.
Per doz., \$2.25. Each, 20c.



No. 530. French Raw Horn.
Per doz., \$2.25. Each, 20c.



No. 531. Machine-made Barber,
7½ inch.
Per doz..... \$1.00.



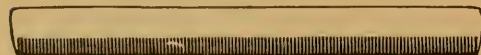
No. 532. Machine-made Barber,
6½ inch.
Per doz..... 75c.



No. 533. Celluloid Dressing. Red,
white, blue or shell.
Per doz., \$1.75. Each, 15c.



No. 534. Celluloid Taper Dressing.
Assorted colors.
Per doz., \$1.50. Each, 15c.



No. 535. Celluloid Neck, in red, white,
blue or shell.
Per doz., \$1.75. Each, 15c.

MISCELLANEOUS COMBS.



No. 536. Celluloid Clipping Comb. Assorted colors; very flexible. Per doz., \$1.00; each, 10c.



No. 537. Metal back Comb. Best quality. Per doz., \$1.75. Each, 15c.



No. 538. Bath-room Comb; with Chain, 3 ft. long. Per doz., \$3.00. Each, 25c.



No. 539. Machine-made Horn Pocket Combs; in cases. Per doz.....50c.



No. 540. Hand-made Horn Pocket Combs. Best quality; in cases. Per doz.....\$1.75.



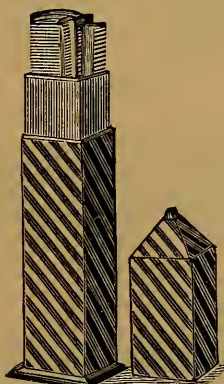
No. 541. Celluloid Pocket Combs. In cases; assorted colors. Per doz.....\$1.25.



No. 542. Celluloid Mustache Combs; in cases. Per doz.....\$1.00.



No. 543. Celluloid Pocket Combs; assorted colors. Per doz.....75c.



No. 544.

Celluloid Dressing Combs.

In pole-shaped paper box.

Per doz.; \$1.25.



No. 545.

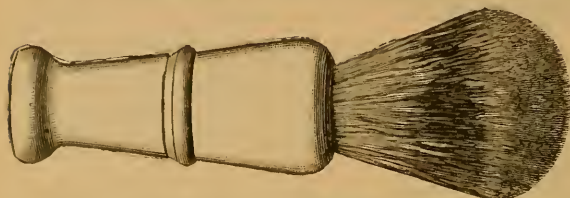
Celluloid Dressing Combs.

Assorted colors. One dozen on a card.

Price, per card, \$1.50.

LATHER BRUSHES.**No. 33.** Badger, bone handle.

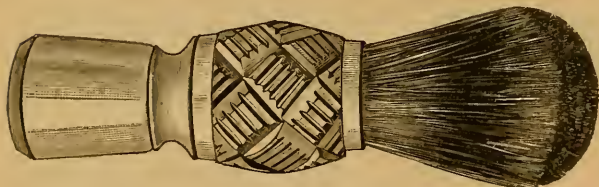
Per dozen.....\$5.00

**No. 51.** Badger, bone handle.

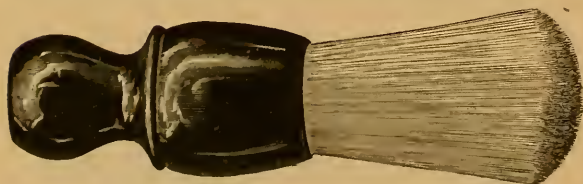
Per dozen.....\$6.00

**No. 67.** Badger, bone handle.

Per dozen.....\$7.00

**No. 95.** Badger, assorted fancy bone handles.

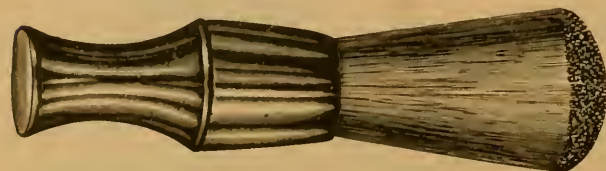
Per dozen.....\$6.00

**No. 103.** Enameled handle.

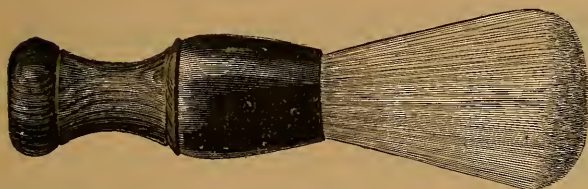
Per dozen.....\$2.00

**No. 60.** Enameled handle,
French bristles.

Per dozen.....\$1.50

No. 61. Larger size.
Per dozen.....\$2.00**No. 305.** White metal handle,
nickel-plated.

Per dozen.....\$3.00

LATHER BRUSHES.

No. 87. Rosewood handle,
French bristles.

Per dozen.....\$3.50

No. 88. Extra large.

Per dozen.....\$4.50



No. 26. Wire bound, medium size.

Per dozen.....\$1.00

No. 27. Larger size.

Per dozen.....\$1.25



No. 107. Twine bound, French
bristles, wood ferrule.

Per dozen.....\$2.00

No. 109. Larger size.

Per dozen.....\$2.50

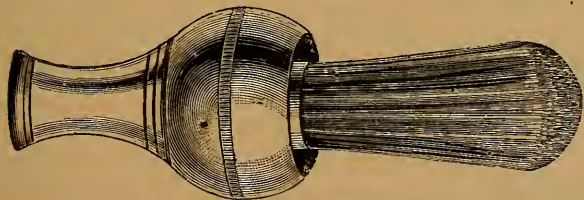


No. 9. Twine bound, Walnut
handle, French bristles.

Per dozen.....\$2.25

No. 90. Larger size.

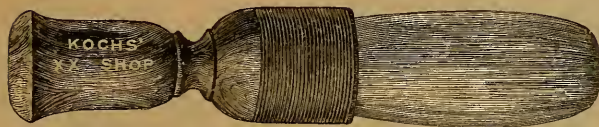
Per dozen.....\$3.00



Drip-Cup Lather Brush, nickel-
plated.

Per dozen.....\$4.50

Each......40



Kochs' XX Shop Brush.

Per dozen.....\$4.00

Each......35



Kochs' Common Sense
Shop Brush.

Per dozen.....\$3.50

Each......30

HAIR BRUSHES.

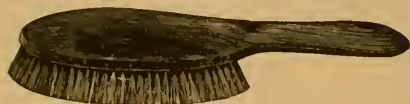
No. 1182. Russian Bristles, Rosewood.

Per doz., **\$12.00** Each, **\$1.00**



No. 910. Black Bristles Barbers' Brush.

Per doz., **\$10.00** Each, **85c.**



No. 5 L. Russian Bristles, Rosewood.

Per doz., **\$12.00** Each, **\$1.00**



No. 934. Kochs' Penetrating Hair Brush.

The best Brush in the market.

Per doz., **\$18.00** Each, **\$1.50**



No. 915. Screw Back Hair Brush.

Per doz., **\$8.50** Each, **75c.**



No. 941. Solid back, fox-wood, black
bristles.

Per doz., **\$13.50** Each, **\$1.15**



No. 974. Solid back, olive wood, French
Brush, white bristles.

Per doz., **\$8.50** Each, **75c.**



No. 943. Solid back, tulip wood, French
Brush, white bristles.

Per doz., **\$15.00** Each, **\$1.25**



No. 952. Solid back, French Brush,
white bristles.

Per doz., **\$16.00** Each, **\$1.35**



No. 963. French Brush, dark bristles.

Per doz., **\$8.50** Each, **75c.**

HAIR BRUSHES.

No. 982. Mustache brush, solid back, fancy wood, 6 inches long, white bristles.

Per doz., \$5.50

Each, 50c.



No. 1150. Cherry finish back, light bristles.

Per doz., \$3.50

Each, 30c.



No. 928. Walnut back, oiled, black bristles.

Per doz., \$8.50

Each, 75c



No. 926. Boston hair brush.

Per doz., \$6.50.

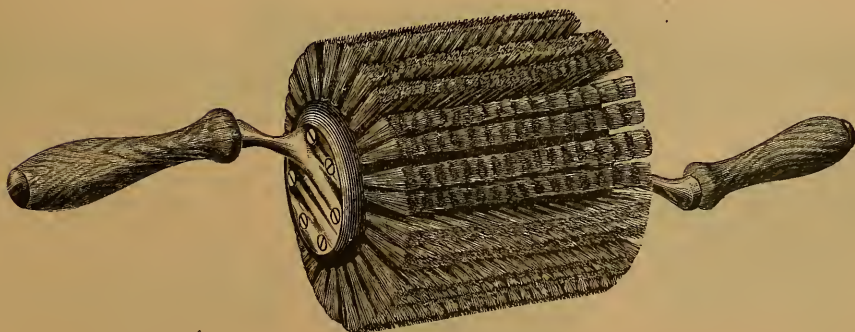
Each, 55c.



No. 995. Miles patent hair brush, nickel-plated, mirror back.

Per doz., \$18.00

Each, \$1.50

ROTARY HAIR BRUSH.

Rosewood handles. Price reduced to \$4.00.

BATH BRUSHES.

Ryan's Patent Bath Brush,
removable handle.
No. 6..... 75c.
No. 10, best quality..... 90c.



No. 27. Double Bath Brush.
Price, each 90c.



No. 31. Solid Back.
Price, each..... 85c.



No. 10. Solid Back.
Price, each..... 50c.



No. 2. Walnut Back, oiled.
Price, each..... 65c.



No. 1. Oval.
Price, each..... 50c.



No. 20. Curved Flesh Brush,
black and white bristles.
Price, each..... 85c.
Used for dry rubbing.



No. 40. Curved Flesh Brush.
Price, each..... 60c.



No. 30. Curved Flesh Brush,
horse hair.
Price, each..... 85c.



No. 4. Flesh and Bath Brush, with
removable handle.
Price, each..... 85c.
Can be used wet or dry.

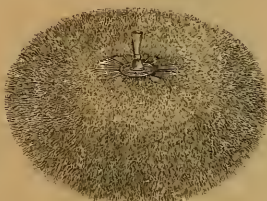
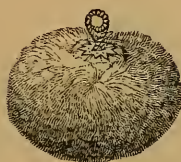


Hand Bath Brush, best quality.
Price, each..... 75c.

POWDER PUFFS.**RABBIT'S FOOT PUFF.**

(Bone Handle.)

The newest, latest and most practical article ever gotten up for the purpose. They will outwear half a dozen ordinary puffs. Extensively used by French barbers and hair-dressers. Price, each, 40c.

**No. 821.** Each, 15c.**No. 822.** Each, 25c.**No. 805.** Each, 40c.**No. 806.** Each, 50c.

Rabbit's hair.

No. 832. Each, 20c.**No. 833.** Each, 25c.**MISCELLANEOUS BRUSHES.****HAT BRUSH.**

Plush back.

Price, each.....50c.

SHOE POLISHER.

Black bristles, extra quality.

No. 476. Each.....75c.**No. 923.** Each.....\$1 00.**FLEXIBLE CLOTH BRUSH.**

Leather back.

Price, each.....60c.

CLOTH BRUSH.

Cedar wood, finely finished back.

Price, each. 50c.

HAT BRUSH.

For brushing rim of hat.

Price, each.....10c.

DAUBER.

With iron scraper.

No. 516. Each.....20c.**DAUBER.**

With iron scraper.

No. 527. Each.....20c.

NECK DUSTERS.

**No. 1.**

Plush back, horse hair.
Each, 40c.

**No. 2.**

Enameled handle, horse hair.
Each, 50c.

**No. 3.**

French bristles.
Each, 60c.

**No. 4.**

Horse hair.
Each, 50c.

**No. 5.**

Horse hair.
Each, 55c.

**No. 7.**

Metal handle, nickel-plated or brass finish.
French bristles. Each, \$1.25.

NECK DUSTERS.

(Continued.)



No. 6. Horse hair.
Price, each, 35c.



No. 57. Neck brush, horse hair.
Each, 50c.

FACE BRUSHES.



No. 12. Bone handle, soft bristles,
good size. Each, 50c.



No. 14. Buffalo horn handle, soft bristles,
good size. Each, 50c.

TOOTH BRUSHES.



- No. 2275.** Per doz.....\$1.00
No. 2255. Per doz..... 1.25
No. 2095. Per doz..... 1.50
No. 653. Best French make, wax
back. Per doz 2.00

- No. 764.** Best London make, in glass covered
boxes. Per doz.....\$2.00
No. 765. Best London make, extra large
brushes, in glass covered boxes. Per doz., 2.50

IMPORTED NAIL AND HAND SCRUBS.



No. 208. Bone handle. Per doz., \$4.50.



No. 225. Bone handle. Per doz., \$5.00.



No. 240. Buffalo horn handle.
Per doz., \$9.00.



No. 210. Bone handle. Per doz., \$3.00.



No. 236. Holly wood handle. Per doz., \$6.00.



No. 253. Bone handle. Per doz., \$4.75.

No. 254. Larger size. Per doz., 7.25.



Boxwood. Bristles.

No. 258. Small. Each, 25c.

No. 259. Medium. Each, 35c.

No. 260. Large. Each, 50c.



No. 261. Boxwood.
Each, 65c.



No. 273. Common Hand Scrub.
Each, 10c.

FEATHER DUSTERS AND WHISKS.



Small Shop Duster
Price, 15c.



Split Turkey Feather Duster,
12 inch.....40c.



Ostrich Feather Dusters.
7 inch.....25c.
11 "75c.



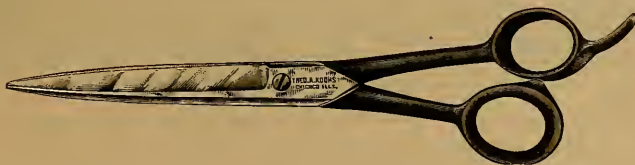
Barbers' Whisk.
Good quality, 25c.



Small Whisk.
Price, 15c.



Round Whisk,
Price, 35c.

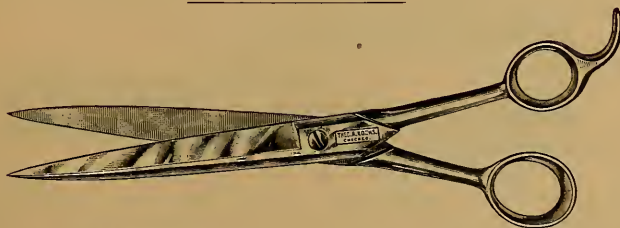
BARBERS' SHEARS.**THEO. A. KOCHS' STANDARD SHEARS.**

	Black Handles	Nickel- plated.
7½ inch, each.....	\$0.90	\$1.15
8½ " "	1.00	1.25
9 " "	1.10	1.35
9½ " "	1.20	1.45

Left-handed Shears, in japanned handles, kept in 9-inch size only. Price, each, \$1.30.

**THEO. A. KOCHS' DOUBLE HAMMER BRAND SHEARS.**

	Brown Handles.	Nickel- plated.
7½ inch, each.....	75c.	\$1.00
8 " "	80c.	1.05
8½ " "	85c.	1.10
9 " "	90c.	1.15
9½ " "	95c.	1.20

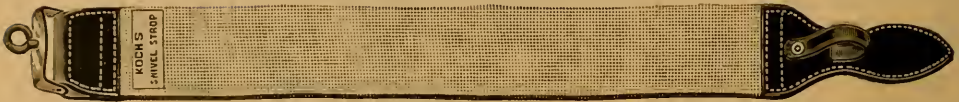
**THEO. A. KOCHS' ALL-STEEL SHEARS.**

Polished Steel, Nickel-plated Handles.

7½ inch.....	\$1.15
8 "	1.25
8½ "	1.35
9 "	1.45
9½ "	1.50

Left-handed all-steel Shears kept in stock in all sizes at same prices as right-handed.

RAZOR STROPS.

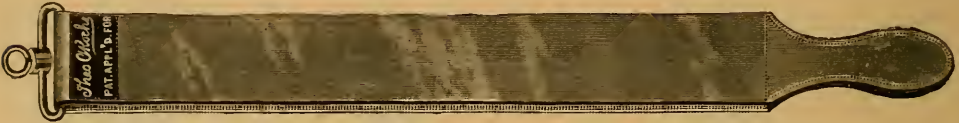


KOCHS' IMPROVED SWIVEL STROP.

Made of Seamless Linen Hose, with Swivel End, ready for use, price75c.

This strop is without exception the best finished linen hose strop that is made. It is far superior to any imported hose strop. It is exceedingly flexible, highly finished on both sides, draws well, and a great favorite with everyone who has used it. The swivel permits of its being turned, so it can be used on either side. The handle end is provided with a very convenient loop. We guarantee this strop to be superior to higher priced stropps of the same style. We warrant every strop to give satisfaction.

KOCHS' DOUBLE-SWING STROP, No. 25.



Patent applied for.

Seamless Linen Hose and Horse-hide, self-adjusting and reversible, prepared ready for use, price.....\$1.25

The demand for a serviceable low-priced donble-swing strop induced us to get up this strop. Only the best of material is used in its manufacture. Its swivel end allows it to be reversed at will so it can be used on either side.

KOCHS' DOUBLE-SWING STROP, No. 36.



Patent applied for.

Russia Leather and Linen Hose, with roller attachment, prepared ready for use, price\$2.00

The choicest quality of genuine Russia leather and the best seamless linen hose are used in this strop. It has a swivel end, permitting it to be used on either side at will. The strop, in form of an endless belt, rests at both ends on small rolls or pulleys, thereby securing rapid adjustment, and also giving strop, which is uppermost, a better bearing. The Russia leather used in this strop has the satin finish. All metal parts are finely nickel-plated.

GENUINE RUSSIA-LEATHER STROPS, SATIN FINISH.



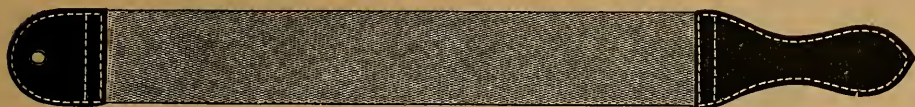
Russia Leather Stropps, Satin Finish, each.....\$1.00; extra heavy, each.....\$1.25

We have received a large number of inquiries from parties asking as to the methods we employ in producing on our Russia stropps the fine satin finish. Replying to these, will say that we accomplish these results by a vigorous use of elbow grease in combination with a strop preparation of our own invention. There is no other known process for putting such a gloss and satin finish on stropps as we produce. If any of these stropps should not prove satisfactory, we will refund the money, if strop be returned by mail in good order.

HORSE-HIDE STROPS.



Horse Hide Stropps, finished, each.....50c.

RAZOR STROPS.

- Canvas Stropps, Duck or Linen, not trimmed, each.....15c.
 Canvas Stropps, Duck or Linen, trimmed, each.....35c.



- Paulsen's Linen Duck Strop, trimmed and finished, each.....50c.
 Paulsen's Hose Strop, finished on one side, each.....75c.

- Eichner's Patent Finish Stropps, 1 Leather and 1 Canvas, per pair..... \$1.50

A box of composition finish sent with every pair.



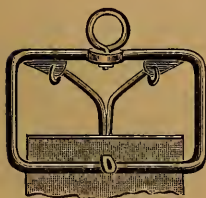
- Kochs' Combination Belt Strop, one side horse-hide, other side seamless linen hose;
 strong double rod frame, finely finished and nickel-plated. The best belt
 strop made for barbers' or private use; prepared ready for use. Price, each, \$1.00

- Torrey Belt Stropps, per dozen.....\$4.00
 Emerson Stropps, per dozen..... 3.50

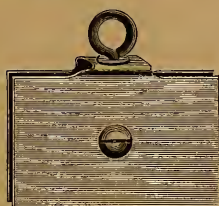
KOCHS' IMPROVED STROP HOLDER.

With Swivel Top. Pat. March 8th, 1887.

Neat, Practical and Convenient. Thousands in Daily Use.



Two or more stropps can be used with this holder. The
 stropps are easily attached and can be slipped off in a
 moment. There are no screws to loosen, nor any
 wrench required. The illustration shows strop
 attached to holder. Nickel-plated. Price, each.....25c.

**COMBINATION STROP HOLDER.**

Nickel-plated.

Price, including wrench, each.25c.

BRAZILIAN HONES.

(Label Copyrighted)

PRICES:

7 inch.....	\$1.50	9 inch.....	\$2.00
8 ".....	1.75	10 ".....	2.25

Above prices include rubbers.

The **BRAZILIAN RAZOR HONE** is a special brand of our own, and is a water hone of the highest and finest quality. The peculiar qualities of these hones were first discovered by us, and we know of no hones that have given such universal satisfaction. To distinguish them from ordinary water hones, some of which resemble them in appearance, we adopted for them the label of which the cut shown above is a fac-simile. For the protection of ourselves and our customers this label has been copyrighted.

The Brazilian Hones are of fine and compact grain, possess unusually great cutting powers, hone easily and leave razors with a keen and lasting edge. These hones can be obtained only from us and our authorized agents. It has puzzled other dealers not a little to discover the quarries from whence we procure these hones. As the supply is limited and as we take the entire output, the discovery of our source of supply would be of no value to them. We desire to warn our patrons against imitations of this hone. One dealer is trying to sell a *yellowish green water hone* as a substitute for the Brazilian hone, while another is doing his best to palm off a *light green hone* in place of the genuine. To further protect purchasers from imposition, every Brazilian hone will, from March 1st, 1888, bear our signature thus:—

Theo. A. Kochs

We guarantee every Brazilian hone to give satisfaction; should any of them not suit we will cheerfully refund the money, if hone be returned to us free of charge in good order.

We are the only house in Chicago from whom the Brazilian hones can be obtained.

\$50.00 WOULD NOT BUY IT!

What one of our customers says about our Brazilian Hones:

AUGUSTA, GA., June 18, 1886.

THEO. A. KOCHS,

Dear Sir:—

* * * I cannot bring this letter to a close without paying a high compliment to the quality of your new Brazilian Water Hone. I suppose I have bought a hundred hones, paying from \$1.00 to \$10.00 for them, and have never been able to get one to suit me until your agent advised me to try a Brazilian hone, and after a fair trial I must say *for ease in honing, keen cutting, and lasting edge, I have never seen its equal.* I paid you two dollars for it. Fifty dollars would not buy it! You can use this recommendation if you wish; probably it might strike the eye of some other barber that is in the same fix as I was. With many thanks to your agent for his kind attention, I am,

Respectfully yours,

E. J. HICKEY.

A CANDID OPINION.

ABERDEEN, DAK., March 23, 1887.

Mr. THEO. A. KOCHS,

Dear Sir:—You requested my opinion of the Brazilian hone. It has all the admirable qualities that *you have represented it to have* in every particular. It is the finest I ever possessed in about fourteen years' experience, pretty much all over this country.

Truly yours,

JAY SATTERLEE.

WATER HONES.**YELLOWISH GREEN WATER HONES.**

7 inch, including rubber.....	\$1.25	9 inch, including rubber.	\$1.75
8 " " "	1.50	10 " " "	2.00

LIGHT GREEN WATER HONES.

7 inch, including rubber.....	\$1.00	9 inch, including rubber.....	\$1.30
8 " " "	1.15	10 " " "	1.45

Rubbers for Water Hones, each... ..25c.

BELGIAN OIL HONES.

6 inch, first quality, selected	\$1.00	9 inch, first quality, selected.....	\$ 4.00
6 " second quality.....	.50	9 " second quality.....	2.50
7 " first quality, selected.....	2.00	10 " selected.....	5.00
7 " second quality.....	1.00	11 " "	6.50
8 " first quality, selected.....	3.00	12 " "	8.00
8 " second quality.....	1.50	13 " "	10.00
14 inch, selected.....	\$13.50		

The sizes generally used, and the most practical for barbers' use, are the 7, 8, 9 and 10 inch hones. There are a good many serviceable hones among those classed as second quality. Some of these are a little coarse-grained, while others have small defects, which do not, however, unfit them for use. In ordering a second quality hone, please describe exactly what kind of a hone you want and we will do our best in making selection.

EXCHANGING HONES.

We only make one exchange on selected hones. Hones must be returned to us free of charge in good order. We cannot exchange second quality hones.

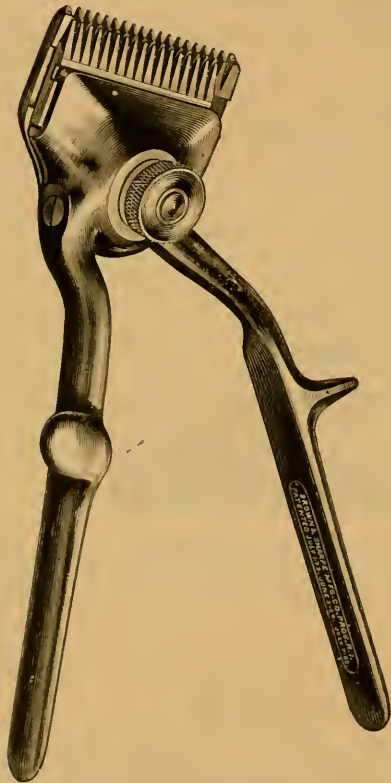
SWATY HONES.

Large size, 8 inches long, with directions for use, price, each.....\$2.00

CLIPPERS.

BROWN & SHARPE'S CLIPPERS.

IMPROVED.

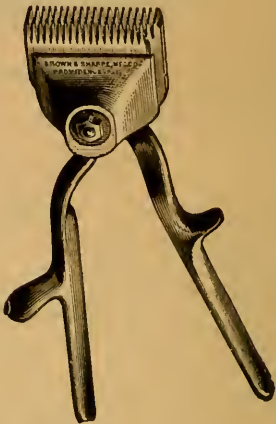


No.	Each.
1. To cut hair $\frac{1}{8}$ of an inch long,	\$3.50
2. " " $\frac{1}{4}$ " " "	4.00
3. " " 5-16 " " "	4.50
0. Clipper to be used only for cutting the hair very short about the neck, equal to shaving.....	3.00

Three extra springs come with these Clippers.

BROWN & SHARPE'S CLIPPERS.

OLD STYLE.



No.	Each.
1. To cut hair $\frac{1}{8}$ of an inch long,	\$3.50
2. " " $\frac{1}{4}$ " " "	4.00
3. " " 5-16 " " "	4.50

Three extra springs come with these Clippers.

NEW FRENCH TOILET CLIPPER,

No. 2.

NICKEL-PLATED.



Price.....\$2.50

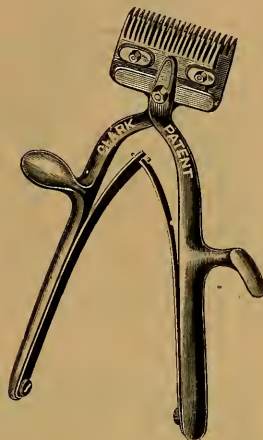
CLIPPERS.



CLARK'S CLIPPER, No. 2.

Price reduced to.....\$3.00

Direct Importation
from
W. CLARK, 528 Oxford St.
London, Eng.



CLARK'S HAIR CUTTER.

To cut hair $\frac{1}{4}$ inch.

Price reduced to.....\$2.75



CLARK'S SHAVER.

Price.....\$2.75



CLARK'S TOILET CLIPPER.

Price.....\$2.75

CLIPPERS.



Coates' Toilet Clipper, price, \$2.75
Coates' Shaver, price. 2.75



COATES' ADJUSTABLE CLIPPER.
Price..... \$3.75

Left-Handed Toilet Clippers, price.....\$3.25

THE CARE OF CLIPPERS.



Price,
Per bottle, 10c.

The cutting of a clipper depends entirely on the setting of it. Use the greatest care about the tension. Never screw the nuts tighter than just sufficient to cut fine hair and work smoothly. If a hair be introduced between the teeth, it should spring out the moment the teeth come in contact with it. Where two nuts are used on the clipper, both sides should be tried in the same manner. Oil often all the working parts with the best Sperm Oil, which you can procure from your druggist. We also sell Sperm Oil, put up in bottles, two ounces for 10 cents. Do not use Sweet Oil or Vegetable Oil; all such oils become gummy and interfere with the action of the clipper. Never try to cut hair which has dirt or grit in it. When you are through using your clippers, dust them off carefully, oil them, and place them where they cannot be meddled with.



Oiler, with screw
cap, gilt.
Each, 15c.

CLIPPER REPAIRS.



Female Spring.
To fit Clark's, Coates' and French Toilet Clippers.
Each, 20c.



Male Spring.
To fit Clark's, Coates' and French Toilet Clippers.
Each, 20c.



Spring for B. & S. Improved Clipper.
Each, 5c.



Spring for B. & S. Old Style Clipper.
Each, 5c.

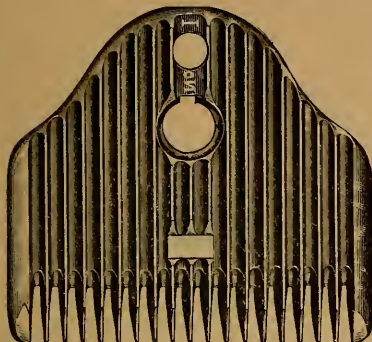


Side Screws for B. & S. Improved Clipper.
Each, 5c.



Washers for B. & S. Clippers.
Each, 5c.
In ordering, state if for Improved or Old Style.

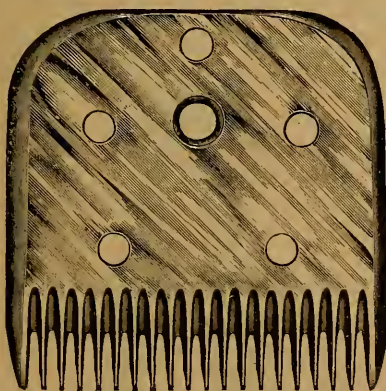
Grinding Clippers, each..... 75c.
Wrench for Old Style B. & S. Clipper.....25c.
Screw driver for Improved B. & S. Clipper.....15c.

CLIPPER PLATES—Full Size.

Brown & Sharpe Improved—Lower Plates.
No. 0. No. 1. No. 2. No. 3.
 Price, each, \$1.60 \$1.85 \$2.10 \$2.35.

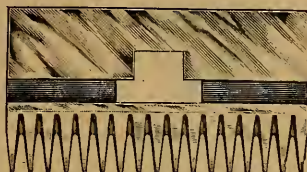


Brown & Sharpe Old Style—Lower Plates.
No. 0. No. 1. No. 2. No. 3.
 Price, each, \$1.60 \$1.85 \$2.10 \$2.35.

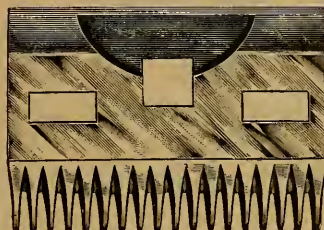


Clark's No. 2—Lower Plate.
 In ordering Clark's, state if wanted with 19 or 20 teeth.
 Price, \$1.50.

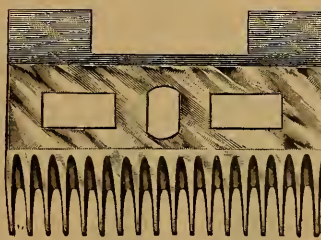
Coates' Adjustable Clipper.....	Upper plate, \$1.25.	Lower plate, \$1.50.
Coates' Toilet Clipper.....	Upper plate, 1.25.	Lower plate, 1.50.
Coates' Razor Clipper.....	Upper plate, 1.25.	Lower plate, 1.50.



Brown & Sharpe Improved—Upper Plates.
No. 0. No. 1. No. 2. No. 3.
 Price, each, \$1.20.



Brown & Sharpe Old Style—Upper Plates.
No. 0. No. 1. No. 2. No. 3.
 Price, each, \$1.20.



Clark's No. 2—Upper Plate.
 In ordering, state if wanted with 17 or 18 teeth.
 Price, \$1.25.

 For fitting plate and sharpening Clippers we charge 40 cts. in addition to above prices.

CLIPPERS.



**BROWN & SHARPE'S HORSE
CLIPPER.**

Nickel-plated

Price.....\$3.00



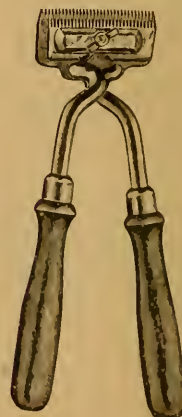
FRENCH HORSE CLIPPER.

Price.....\$1.25



CLARK'S HORSE CLIPPER.

Price.....\$2.75



COATES' HORSE CLIPPER.

Price.....\$2.25

OUR RAZORS.

Razors that will cut, that will take an edge and keep it; razors forged from the finest and highest grade of English steel, exquisitely tempered, artistically ground, and made for wear and service; such are the razors which we offer to a critical and discriminating patronage. Most of the brands of razors comprised within our list are already well known to the trade, and bear a high reputation. They possess superior qualities, and for general excellence cannot be equalled.

We make no pretence of grinding our razors by an electro-gas process, a process which never existed; nor do we try to delude our customers into the belief that the razors we sell are manufactured at our own factory, when they have been made some thousands of miles away. We do not claim that our razors are made out of Japanese-Liar-o-steel, tempered by some wonderful secret process, when nothing but ordinary material has been used. We sell our razors under no false pretences.

Our razors are honest English-made razors, manufactured from the very best quality of steel that money can buy, tempered by the *most improved process*, and ground by *expert grinders*.

The Lucifer, Bessemer, Damascus, Robert Knight, Diamond Steel and Henry Martin are special brands of our own, and gotten up especially for our own trade. These razors are made by different manufacturers, the *best* razor makers in England.

We offer our razors to the trade on their own inherent merits, fully satisfied that they will meet every requirement, and confident that their sterling qualities will gain for them many friends.

RAZORS.

If Razors sent out by us should not prove satisfactory, we are willing to make one exchange for others, if they are returned free of charge in good order.

RAZORS.



RAZORS.—Full Hollow Ground,

Showing various Trade Marks. We keep the following brands:

THEO. A. KOCHS.**DIAMOND STEEL.****ROBERT KNIGHT.****BESSEMER.**

(Bone Handle.)

**DAMASCUS.**

(Imitation Tortoise Shell Handle.)

**JOHNSON.****WADE & BUTCHER.****WADE & BUTCHER (Bow).****REYNOLDS.****BENGAL.****HENRY MARTIN.**

(Yellow Horn Handle.)

Kept in stock in $\frac{1}{8}$, $\frac{5}{16}$, $\frac{3}{8}$ and $\frac{7}{8}$ inch.**PRICES:**

Per Single Razor.....	\$1.25	Per Half dozen	\$ 6.50
Per Quarter Dozen.....	3.50	Per Dozen.....	12.00

Ivory Handle Razors.Kept in stock in the Diamond Steel brand only, in $\frac{1}{8}$, $\frac{5}{16}$ and $\frac{3}{8}$ sizes.

Price, each....	\$1.75	Per Quarter dozen....	\$5.00	Per Half dozen....	\$9.00
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For prices of Lucifer Razors, see opposite page.

THE "LUCIFER" RAZOR.

Price,
Per Dozen Razors,
\$21.00.



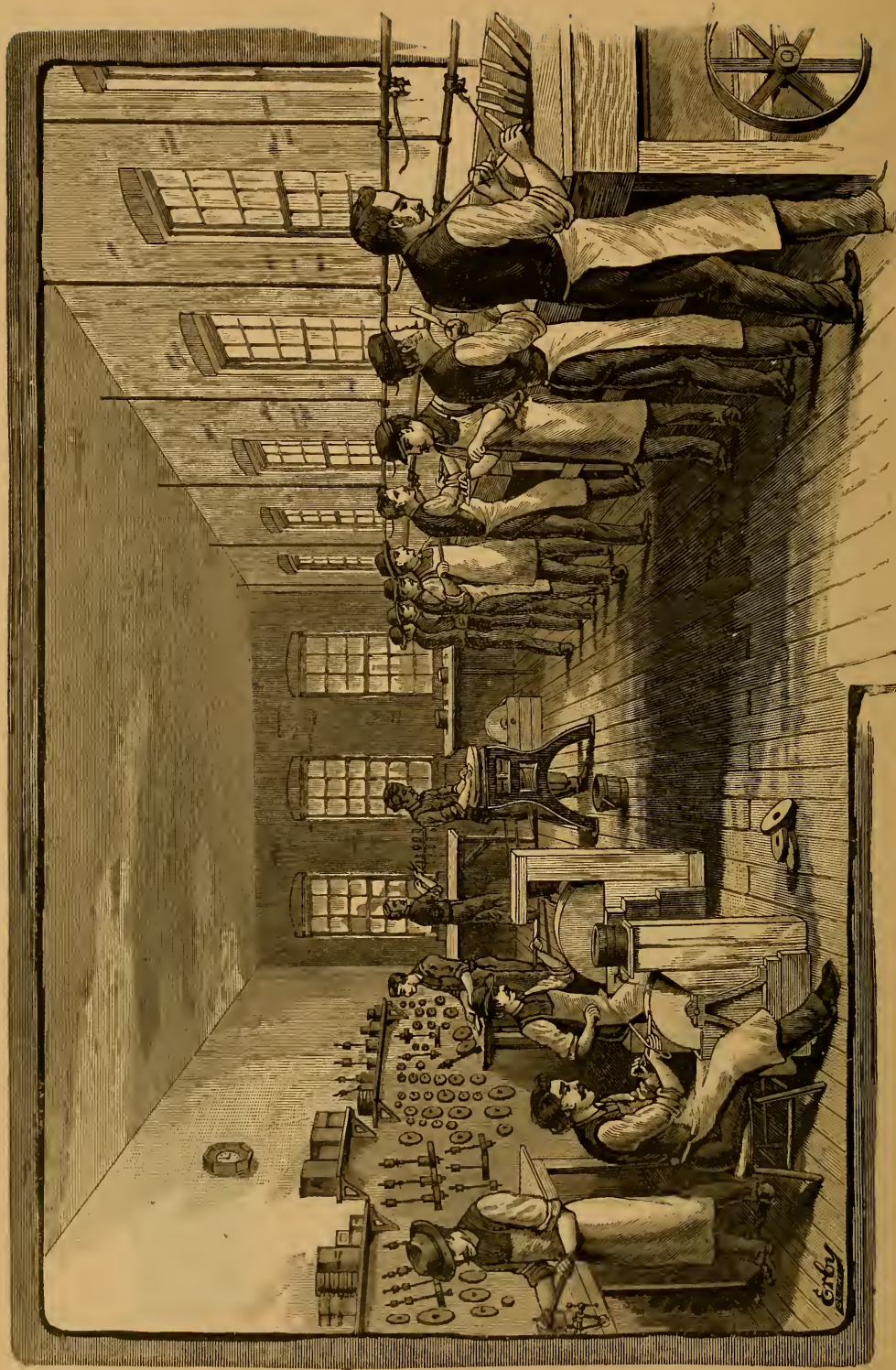
Price,
Per Single Razor,
\$1.75.

The Lucifer is a new brand of Razor, which we have had specially manufactured for our own trade. Every Lucifer Razor bears the Trade Mark shown here, and the illustrations below give a good idea of the style of Razor and the Case accompanying it.

These Razors are made from the finest quality of English Razor Steel. Every blade is subjected to the strictest scrutiny and carefully tested before being used; the greatest of care is taken in the tempering, and the grinding is absolutely perfect. We desire to draw attention to the peculiar shape and style of the razor shank, which differs from every other razor made. This shank is oval faced and permits of a firm grip.



Kept in stock only in $\frac{4}{8}$, $\frac{5}{8}$, $\frac{6}{8}$ and $\frac{7}{8}$



OUR GRIND-SHOP.

Curry
LONDON

OUR GRIND-SHOP.

We show on the opposite page an interior view of our grind-shop taken from life. We have noticed on looking over other dealers' catalogues, what purports to be interior views of grind-shops, in which one sees a small army of men grinding razors, forging steel, etc. For some reason or other, these shops are never open to inspection, presumably on the ground that the machines are undergoing repairs. These grind-shops which look so big on paper, will be found to employ in reality from two to four men.

Our grindshop is always open to inspection, and we cordially invite visitors to our factory to inspect same and note our methods of work. They will find a scene exactly as illustrated here. We have found occasion before to comment on the wonderful and rapid growth of this department. Every grinder we employ is an expert at his calling. The result is seen in the exceptionally high character of our work. We require on the average from one week to ten days to fill orders for grinding, after razors, etc., are received, as we are usually that time behind with this class of work. No one appreciates more than we do the importance of returning to customers as quickly as possible the tools sent us for grinding. Grinding to be done properly requires time, and if we occasionally presume a little upon the patience of our patrons, we trust they will overlook it, as they can rest assured that we have their interests always in view.

GRINDING AND REPAIRING.


Directions.—Razors are mailable, if the razor is *securely bound with wire*, so the blade cannot open. The *safest* way to send grinding is by express. In sending unsealed packages of razors or other tools by mail, do not enclose any writing in the package, but send full directions by letter. Write your name and address on the outside of the package. We frequently receive a package without any name or address marked on, and nothing to indicate who sent it. Delays naturally occur, until we can discover who the sender is. If razors are to be returned by mail, please remit five cents for each razor. If they are to be returned by registered mail, add ten cents for registration.

Razors ground plain.....	\$0.25
“ re-ground.....	.35
“ half concave.....	.35
“ three-quarter concave.....	.40
“ full concave.....	.50
Shears ground.....	.15
New screw in shears.....	.10
Clippers ground.....	.75
Horse Clippers (with wooden handles) ground.....	1.00

RAZOR HANDLES.

Black Handles, each.....	\$0.30
Celluloid or Ivorine Handles, each.....	.30
Bone Handles, each.....	.50
Ivory Handles, each.....	.75

For reducing large Razors to smaller size, also for grinding Razors that have been purposely hacked or broken, there will be an extra charge of 10 to 15 cents, considerable time and attention being required for this class of work.

 **Notice.**—French Toilet Clipper, No. 2, Nickel-plated, Price reduced to \$2.35.

BAY RUM.

Domestic Bay Rum, per gallon	\$1.60
Kochs' Standard Bay Rum, full proof, per gallon	2.00
Imported Bay Rum, (our own importation) per gallon	3.00



KOCHS' ESSENCE OF BAY RUM.

For making Bay Rum instantaneously, without filtering or waste.

Directions.—To $\frac{1}{2}$ gallon clear water add $\frac{1}{2}$ gallon alcohol; then add four ounces Essence of Bay Rum. By varying the quantity of the Essence used, Bay Rum of greater or lesser strength can be made.

PRICES:

Per pint...\$2.00 8 oz. bottle...\$1.00 4 oz. bottle...50c.

Alcohol, present price per gallon.....\$2.50

Price subject to market fluctuations.

BAY RUM.

Put up in sprinkle-top bottles.



PRICES:

Per Doz.

4 oz. bottles.....\$1.75

8 oz. bottles..... 3.00

IMPORTED BAY RUM.

Guaranteed Strictly Pure.

Put up in 12 oz. bottles.

PRICES:

Per doz.....\$4.50

Per bottle..... .40

This Bay Rum is of our own importation, and is bottled by ourselves. It is a first class article for retail trade, and once used will be called for again. Purchasers can rely upon getting the genuine article.



For prices of Bottles and Cans, see Page 179.

HAIR OIL.

Hair Oil, standard quality, per gallon.....	\$1.60
X Hair Oil, finely perfumed, per gallon.....	2.00
XX Hair Oil, extra perfumed, per gallon.....	2.50



HAIR OIL.

Put up in sprinkle-top
bottles.

PRICES:

	Per Doz.
4 oz. bottles.....	\$1.75
8 oz. bottles.....	3.00



KOCHS' COCOA HAIR DRESSING.

An excellent preparation for dressing and glossing the hair. Cooling and invigorating to the scalp. De lightfully perfumed.

PRICES:

	Per Doz.
Large bottles..	\$3.50
Small bottles..	1.75



IMPORTED FRENCH OIL. (HYGIENIQUE.)

PRICE:

Per doz.....\$5.00



BAY RUM HAIR OIL.

PRICES:

2 oz. bottles, per doz..	\$1.00
4 oz. bottles, per doz..	1.50



BRILLIANTINE HAIR OIL

PRICE:

Per doz.....\$1.00

HAIR PREPARATIONS.

HAIR TONICS.

Kochs' Turkish Hair Tonic, per gallon.....\$5.00

This Tonic possesses remarkable vitalizing properties. The ingredients contained in it are some of the choicest products of the laboratory. It acts directly upon the roots of the hair, giving them new life. It is finely perfumed, and imparts a delightful odor to the hair.

Kochs' Athenian Hair Tonic, per gallon.....\$3.00

Our Athenian Hair Tonic has been on the market now over 17 years. It is used in all the leading barber shops of the West and Northwest. It invigorates the scalp, removes dandruff, keeps the head clean and cool, and the hair soft, glossy and of a silken appearance.

Kochs' Cantharine Hair Tonic, per gallon.....\$2.40

A very cooling and refreshing preparation. Being less oily than our Athenian Hair Tonic, it can be used more freely. It will keep the hair and scalp in good condition.

SEA FOAM.

Domestic Sea Foam,
per gallon.....\$1.60

Kochs' Standard Sea
Foam, per gallon, 2.00

Put up in sprinkle-top
bottles.

Per doz.

4 oz. bottles.....\$1.75

8 oz. bottles..... 3.00

ATHENIAN HAIR TONIC.

Put up in sprinkle-top
bottles.

Per doz.

4 oz. bottles.....\$2.40

8 oz. bottles..... 3.75



INNIS' SHAMPOO PASTE.

In tin boxes.

PRICES:

Each.

4 oz. boxes.....25c.

8 oz. boxes.....50c.



KOCHS' SHAMPOO PASTE.

A Fine Shampooing
Compound.

Put up in glass pots.

PRICES:

Each.

4 oz. pots.....20c.

8 oz. pots.....35c.



HAIR DRESSINGS AND TONICS.



CANTHARINE HAIR TONIC.

A cooling and refreshing preparation for the hair.

Price, per doz. bottles, **\$2.00**



KOCHS' HUNGARIAN ESSENCE FOR THE HAIR.

After the original Hungarian recipe.

For promoting the growth of the hair. It prevents the hair from falling out, and removes dandruff.

Price, per doz. bottles, **\$3.50**



ATHENIAN HAIR TONIC.

This standard preparation has been sold by us for over 17 years. Keeps the head clean and cool, and the hair soft and glossy. Put up in 8 oz. bottles.

Per doz. **\$3.50**



KOCHS' TURKISH HAIR TONIC.

Vitalizing! Refreshing! Fragrant!

Unparalleled as an invigorator. Where the hair bulbs on bald heads are not destroyed, it will cause a growth of new hair. Imparts a delightful odor to the hair. Directions with each bottle.

Price, per dozen bottles, with gilt crown sprinkle-tops. **\$7.00**

CAMPBELL'S HAIR LUXURIANT.

Unequalled as a Hair Dressing. Renders the hair soft and glossy; removes and prevents dandruff.

Price, per dozen bottle. **\$5.50**

We guarantee all of our preparations to be entirely free from drugs or any other injurious substances.



HAIR DYES AND RESTORATIVES.

KOCHS' HAIR DYE.



Dyes the hair jet black instantaneously. We have manufactured this dye for more than fifteen years, and it has never failed to give satisfaction. It is easily removed from the skin by the use of soap and water; should this fail to take away the stain entirely, a solution of Sulphurate of Potash, which can be obtained from any druggist, will remove it immediately.

Box containing 2 oz. No. 1, and 1 oz. No. 2, also full directions, ... \$0.50
Per dozen Boxes..... 5.50



CAMPBELL'S ATMOSPHERIC BROWN HAIR DYE.

As its name implies, Campbell's Atmospheric Hair Dye does not dye the hair immediately after being applied, but gradually changes the color upon exposure to the atmosphere. According to the number of applications, the color of the hair can be varied from a **light brown** to a **jet black**.

4 oz. bottles, each.....50c. 2 oz. bottles, each.....25c.

Kappelman's Brown Hair Dye, 2 oz. bottles, each.....	\$0.25
Kappelman's Brown Hair Dye, 4 oz. bottles, each.....	.50
Kimballs' Brown Hair Dye, 2 oz. bottles, each.....	.25
Tebbett's Hair Restorer, per dozen.....	6.00
Wood's Hair Restorer, per dozen.....	4.00
Walter's Dandruff Cure, 8 oz. bottles, per dozen.....	4.50
Walter's Dandruff Cure, 4 oz. bottles, per dozen.....	2.70
Pinaud's Eau de Quinine, per dozen.....	4.50
Cactus Balm, large, per dozen.....	9.00

COLOGNE.

Fine Cologne, for shop use, per gallon	\$3.50
“ “ “ “ quart.....	1.00
“ “ “ “ pint.....	.60

PERFUMERY AND TOILET WATERS.**EXTRACTS FOR THE HANDKERCHIEF.****STANDARD ODORS.**

Jockey Club,
Ylang Ylang,
White Rose,
West End.
Excellent Strength and
Quality.

**PRICES:**

Half-pound bottles, 1
each.....\$1.75
1 oz. bottles, with
ball stopper, neatly
packed, three
in a box, per doz. 4.25
½ oz. glass stoppered
bottles, per doz. . 2.75

BOUQUET COLOGNE.

Rich and Lasting Odor.
Put up specially for retail trade.

Per dozen, \$1.75

**COLOGNE.**

Put up in 4 oz. sprinkle-top
bottles.

Per dozen, \$2.50

**KOCHS'
FLORIDA WATER.**

Per dozen, \$4.50

**KOCHS'
LAVENDER WATER.
Double Distilled.**

Per dozen, \$4.00

**KOCHS' AMBRÉE
LAVENDER WATER.**

Per dozen, \$5.50

Coudray's Lavender Water, distilled... \$4.50
Coudray's " " ambrée... 5.75
Lubin's " " distilled... 6.75
Lubin's " " ambrée... 9.50

Per Doz.

Pinaud's Lavender Water.....\$5.50
Colgate's " " 7.00
Murray & Lanman's Florida Water... 5.50
Bermuda Water..... 4.60

Per Doz.

FACE PREPARATIONS.


**KOCHS'
TOILET POWDER.**

Extra Perfumed.
Rare and rich in fragrance.
Permanent in odor.

Per lb. can.....50c.
Per ½ lb. can.....25c.


KOCHS' VIOLET CREAM.

For the Skin and Complexion.

An invaluable toilet accessory.
Healing, soothing and fragrant.
For imparting a velvety softness
to the skin it is unequalled.

In collapsable tin tubes,
per dozen.....\$2.25


**KOCHS'
MONTROSE POWDER.**

Pink Color; finely perfumed.

Per lb. can.....35c.
Per ½ lb. can.....20c.


**KOCHS'
FRAGRANT TOOTH POWDER.**

For cleaning and beautifying
the teeth and strengthening the
gums; renders the breath sweet
and pure.

Per doz\$2.00


LUMP MAGNESIA.

Rose Perfumed.

Per doz.....40c.
Per box of 2 doz..75c.


COMPRESSED ALUM.

3 oz. sticks, each..... 10c.


**KOCHS'
BENZOATED
CAMPHOR ICE.**

With Glycerine.

Per doz.....\$1.20


**KOCHS'
STYPTIC POWDER.**

Checks bleeding instantane-
ously.

Per doz., \$1.00 Per box, 10c.

FACE PREPARATIONS.**KOCHS' GLYCERINE JELLY.**

An exquisite emollient. Allays smarting and irritation. A superior preparation for chapped hands, roughened cheeks or lips.

Per doz., \$1.75

**KOCHS' HUMOLINE.**

For the Face and Skin. Finely perfumed. Used after shaving.

PRICE:

Per dozen.....\$1.25

**KOCHS' BRILLIANTINE.**

Equal to the imported. For glossing the hair and mustache. Finely perfumed.

PRICE:

Per dozen.....\$3.00

**PINAUD'S BRILLIANTINE.**

For glossing the hair and mustache.

PRICE:

Per doz., small.....\$3.25

Per doz., large..... 4.25

**KOCHS' CREAM FOR THE FACE.**

For Chapped Face, Chapped Hands, Sore Lips.

Used after shaving. Allays irritation and smarting of the skin.

Warranted equal to the best cream in the market. Bottle holds $\frac{1}{2}$ oz. more than any other similar preparation.

Price reduced to \$1.00 per doz.

**FUNK'S CREAM OF ROSES.**

PRICE:

Per dozen.....\$1.25

**COLD CREAM.**

Put up in Glass Jars.

Per dozen.....\$1.75

Lloyd's Euxesis, per dozen..... \$4.50

Coudray's Bandoline, per dozen..... 1.50

Bazin's Shaving Cream, per dozen..... 2.50

POMADES.**HUMOLINE POMADE, No. 48.**

Natural Color, extra light; finely perfumed.

5 pound cans, each.....	\$1.75
2 " " " .....	.75
1 " " " .....	.40

HUMOLINE POMADE, No. 30.

Natural Color; finely perfumed.

5 pound cans, each.....	\$1.50
2 " " " .....	.65
1 " " " .....	.35
$\frac{1}{2}$ " " " per dozen.....	2.50

**HUMOLINE POMADE, No. 24.**

Natural color; finely perfumed.

5 pound cans, each.....	\$1.25
2 " " " .....	.55
1 " " " .....	.30
$\frac{1}{2}$ " " " per dozen.....	2.00

HUMOLINE POMADE, No. 12.

Well perfumed.

5 pound cans, each.....	\$0.95
2 " " " .....	.40
1 " " " .....	.20

**ROSE HUMOLINE POMADE.**

Pink color; finely perfumed.

5 pound cans, each.....	\$1.25
2 " " " .....	.55
1 " " " .....	.30
$\frac{1}{2}$ " " " per dozen.....	2.00

HUMOLINE POMADE.

Natural color; finely perfumed.

4 oz. glass jars, per dozen	\$2.50
2 oz. bottles, " "	1.25



KOCHS' TRANSPARENT CRYSTAL POMADE.

This Pomade is confidently recommended as possessing properties not heretofore found in any preparation for the same purpose. It is totally unlike any other pomatum. It possesses a rich, opalescent hue, is of firm consistency, has a delightful odor and for its purpose is unexcelled. It is affected neither by time nor temperature. It is free from all animal or chemical substances, and is *warranted never to turn rancid*. A trial only is needed to convince our patrons of its merits and its superiority as a hair-dressing. Do not fail to include in your order a 4 or 8 oz. jar.

**KOCHS' TRANSPARENT CRYSTAL POMADE.**

$\frac{1}{4}$ lb. glass jars.....Per dozen, \$3.50. Each, 30c.

$\frac{1}{2}$ lb. " " 6.00. " 50c.

2 ounce bottles.....Per dozen, \$1.75. Each, 15c.



2 oz. bottle.

**KOCHS' TRANSPARENT CRYSTAL POMADE.**

Each.
1 lb. tin cans.....\$0.60

2 lb. " 1.20

KOCHS' ICE POMADE.

A Superior Hair Dressing.
Finely Perfumed.

Put up in glass jars with
nickel-plated screw cap.

Price, per dozen..\$2.00

**KOCHS' OX MARROW POMADE.**

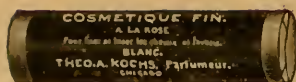
Pink Color.

5 lb. cans.....Each, \$1.25

2 lb. " " .55

1 lb. " " .30

$\frac{1}{4}$ lb. " Per dozen, 2.00

COSMETIQUES.**KOCHS' No. 120 COSMETIQUE.**

White or Black.

Per dozen.....60c.

**KOCHS' No. 340 COSMETIQUE.**

Pink or white; fine flower odor.

Per dozen.....90c.

**KOCHS' ORIENTAL COSMETIQUE.**

Pink.

Per dozen.....90c.

**KOCHS' ELITE COSMETIQUE.**

Oval sticks, rose color, finely perfumed. In fancy tin-foil wrapper; put up in very attractive style, and designed particularly for retail trade.

Warranted not to become rancid.

Per dozen.....75c.

**KOCHS' MILITARY COSMETIQUE.**

Finely perfumed; rose color.

Warranted not to become rancid.

Per dozen.....50c.

**KOCHS' IMPERIAL COSMETIQUE.**

Pink; fine flower odor.

Per dozen.....\$1.00

**KOCHS' BEST COSMETIQUE.**

This is without exception the finest perfumed cosmétique made. Warranted not to become rancid.

Per dozen.....\$1.25

Pinand's Cosmétique, white, brown or black, per dozen.....\$1.25

Italian Cosmétique, large; rose or jasmine, per dozen.....2.00

Italian Cosmétique, small; rose or jasmine, per dozen.....1.00

Smith's Turkish Cosmétique, per dozen.....1.20

**HARZ POMADE.**

Per dozen, \$1.25

**KOCHS' MUSTACHE WAX.**

Small size, per doz.....\$0.75

Large size, per doz.....1.00

**KOCHS' HUNGARIAN POMADE.**

Made after the Hungarian recipe.

1 oz. bottles.

Per dozen.....\$2.50

Per bottle......25

COUDRAY'S HUNGARIAN POMADE.

Per dozen bottles.....\$2.50

Per bottle......25

Per dozen pots.....3.50

Per pot......30

ALCOHOL, per gallon, \$2.50.

Usual extra charge for cans. The price of alcohol is at all times subject to market fluctuations, but customers can depend upon getting it from us at the lowest possible price.

ESSENTIAL OILS AND CHEMICALS.

Castor Oil.....	per gallon,	\$1.75
Union Salad Oil.....	“ “	1.00
Nut Oil... ..	“ “	1.10
Oil of Bay, pure.....	“ ounce,	.60
“ Bergamot.....	“ “	.30
“ Lemon.....	“ “	.30
“ Rose Geranium.....	“ “	1.00
“ Cassia.....	“ “	.10
“ Citronella.....	“ “	.10
“ Lavender Flowers	“ “	.25
Oil mixed for Pomade or Hair Oil.....	“ “	.50
Aqua Ammonia.....	lb. bottle,	.15
Nitrate of Silver.....	per ounce,	1.00
Glycerine, inodorous, lb. bottles.....	“ lb.,	.40
Sal. Tartar.....	“ “	.30
Coloring, red or yellow.....	“ ounce,	.05

CHARGES FOR CANS AND BOTTLES.

Furnished at cost price.



	Each.
$\frac{1}{2}$ Gallon Cans.....	10c.
1 “ “	15c.
2 “ “	25c.
3 “ “	35c.
5 “ “	55c.
10 “ Shipping Cans.....	85c.
Quart Bottles.....	5c.

KOCHS' FURNITURE POLISH.

This polish removes all dullness from furniture, and makes it appear bright and fresh. Put up in 8 oz. bottles.

Price, per bottle.....25c.



SOAPS.

Three years ago we began to manufacture Kochs' Barbers' Bar Shaving and also various Toilet Soaps, and from an humble beginning this department has grown into one of our most important industries. To make it a success, we were fully aware that there was needed a Shaving Soap that would at all times be uniform in quality, and which would give a mild, creamy, penetrating and durable lather, qualities which we have attained in Kochs' Barbers' Bar Shaving Soap. Dealing directly with barbers and hair-dressers, we are in the best possible position to know what properties a fine Shaving Soap should possess. We have profited by the suggestions and communications of thousands of our customers all over the country and have been enabled to bring about in a few years a success far greater than others have accomplished in a life-time.

The processes used in the manufacture of our Shaving Soap are the latest and most improved, and as our soap is made in our own building and under our immediate supervision, we have the knowledge that nothing but the choicest and best of materials enter into its composition.

On the opposite page we illustrate the Registered Trade Mark, which appears on all boxes and wrappers of our Barbers' Bar Shaving Soap, and is a guarantee of its purity and quality.

We also wish to call special attention to our Toilet Soaps, which are quoted on page 185. These are of standard quality, and by comparison with catalogues of other manufacturers, it will be noticed that our prices are exceedingly low. Considering the prices asked, our Toilet Soaps are by far the best, and we are confident that after a single trial they will be given the preference over all others.

We desire particularly to state, that the Shaving Soap bearing our name is manufactured solely by ourselves *on our own premises*, and it always affords us pleasure to show visitors through our Soap Manufacturing Department.

WHEN IN WANT OF A
First Class Reliable Shaving Soap
USE

KOCHS' BARBERS' BAR



TRADE MARK REGISTERED

SHAVING SOAP

• PURE • FRAGRANT • SWEET •

YOU CANNOT AFFORD
to be without it.

PRICE PER BOX
\$2 00

SHAVING SOAP.**KOCHS' BARBERS' BAR SHAVING SOAP.**

A pure, mild and fragrant shaving soap, well seasoned and uniform in quality.
It makes a rich, penetrating and durable lather.

PRICES:

Per box, containing 10 bars, round or square.....	\$2.00
Per pound bar, round or square.....	.20

Round bars contain 6 round cakes.

Square bars are not cut into cakes.

In ordering shaving soap, please state always whether *round* or *square* bars are wanted.

It is our intention to place our shaving soap within the reach of every barber, whether dealing direct with us or not, and it can now be obtained from every leading Barbers' Supply dealer in the country. Heretofore we have been able to manufacture only for our own trade, but we have increased our facilities, and our soap is now handled by all principal dealers. To protect our patrons against imitations, every pound bar of our shaving soap is put up in a wrapper bearing our registered Trade Mark and a fac-simile of our signature, thus:—

Theo. A Kochs

None genuine without these.

SHAVING SOAPS.



KOCHS' BARBERS' BAR SHAVING SOAP.

Per box of 10 bars, round or square\$2.00
Per pound......20
In ordering, state whether round or square bars are wanted.



ROBERTSON'S BARBERS' BAR SHAVING SOAP.

Per box of 10 bars, round or square.....\$2.25
Per pound......25



WILLIAMS' BARBERS' BAR SHAVING SOAP.

Per box of 10 bars, round or square.....\$2.70
Per pound......30



SCHMIDT'S BARBERS' BAR SHAVING SOAP.

Per box of 10 bars, round or square.....\$2.00
Per pound......20

ECONOMY SHAVING SOAP.

Per box of 10 square bars, 1½ lb. bars, 15 lbs.\$2.00

HECKMAN'S SHAVING SOAP.

Per box of 10 bars, round or square.....\$2.00
Per pound......20



KOCHS' BOSS SHAVING SOAP.

A first-class shaving soap, finely perfumed, wrapped in tin foil.
Per box, containing one dozen cakes, price, 50c.

Williams' Yankee Shaving Soap, per dozen\$1.00
Williams' Barbers' Favorite Shaving Soap, per dozen......65
Pioneer Shaving Soap, round cakes, per doz......40

TOILET SOAPS.**KOCHS' TOILET SOAP.**

3 oz. cakes.

Per dozen.....35c.

**KOCHS' TURKISH BATH SOAP.**

4½ oz. cakes.

Price, per dozen.....45c.

**KOCHS' PURE COCOANUT OIL SOAP.**

3 oz. cakes.

Price, per dozen.....40c.

**KOCHS' COCOA BATH SOAP.**

4½ oz. cakes.

Price, per dozen.....45c.

**KOCHS' CASTILE SOAP.**

5 oz. cakes.

Price, per dozen.....40c.

**KOCHS' JUMBO BATH SOAP.**

5½ oz. cakes.

Price, per dozen.....60c.

**KOCHS' FLOATING BATH SOAP.**

5 oz. cakes.

Price, per dozen.....75c.

**Genuine Imported Castile Soap.**

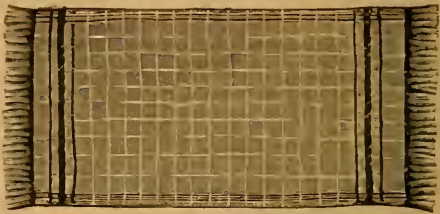
Made from olive oil. In bars weighing about 4 pounds.

Per lb.....15c.

TOWELS.



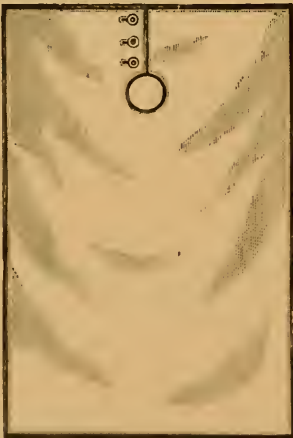
Huck Linen Face Towel.



Check Towel.

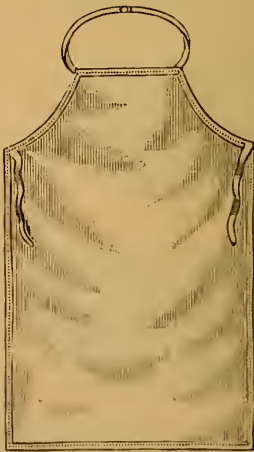
	Per doz.
Huck Linen Face Towels, 16 x30.....	\$1.30
“ “ “ “ 16 x27.....	1.20
“ “ “ “ 14½x27.....	1.10
“ “ “ “ 14½x24.....	1.00
“ “ “ “ 14 x24.....	.90
Linen Check Face Towels.....	.75
Cotton “ “ “.....	.40
Barbers' Emblem Towels, with razors, mug, brush, etc., woven in the border.....	1.25
Bath Towels, large.....	2.25
“ “ small.....	1.75

RUBBER SHAMPOOING CLOTH.



Worn by the customer during shampooing.
Size, 54x36 inches.
Made of best rubber cloth.
Price, each.....\$1.75

RUBBER SHAMPOOING APRON.



Worn by the barber during shampooing.
Size, 24x36 inches.
Made of best rubber cloth.
Price, each.....\$1.50

HAIR CUTTING CLOTHS.

Good length, made of calico, fast colors, each.....30c.
Same, with sleeves.....45c.

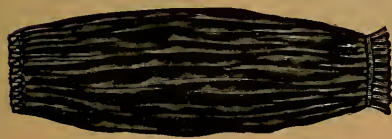
SPONGES.

Bleached Mediterranean Bath Sponges for bath-room use.			Medium size, each.....	\$0.45
"	"	"	"	"
"	"	"	Large, each.....	.60
Mediterranean Face Sponges.			Small, per doz.....	.35
"	"	"	" per case of 110 pieces.....	3.00
"	"	"	Medium, per doz.....	.60
"	"	"	" per case of 100 pieces.....	4.25
"	"	"	Medium large, per doz.....	1.00
"	"	"	" per case of 100 pieces.....	7.00
"	"	"	Large, per doz.....	1.25
"	"	"	" per case of 60 pieces.....	5.25
"	"	"	Large (forms), per doz.....	1.50
"	"	"	" per case of 50 pieces.....	5.50

In ordering sponges please be careful to give exact description, as above, of kind that are wanted; also mention price. These sponges are of our own importation, and have been assorted by ourselves. We have been at particular pains in so grading them that customers in ordering can always depend upon getting a uniform size. We have aimed at creating a certain standard as to size and quality, and we think our efforts have been successful. We are confident that a finer and more uniform line of sponges has never been offered to the trade. We have tried to suit the wants of everybody, whether wanting a cheap or a high priced article. If the sponges sold by us should not prove satisfactory, we will refund the money paid for them, if returned by mail in good order.

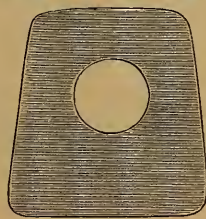
CHAMOIS.

Chamois for the face, 5x5½ inches, per dozen.....	\$1.00
Chamois Skins, good size, each.....	.40

RUBBER SLEEVES.

For use in shampooing. Made of rubber cloth.

Price, per pair, 50c.

RUBBER BIBB.

To be worn around the neck during hair-cutting and shampooing.

Price, 25c. each.

HAND AND TOILET GLASSES.

**No. 325.**

Plush back, 4x6 glass, beveled.

Per doz\$10.50



Wood back.

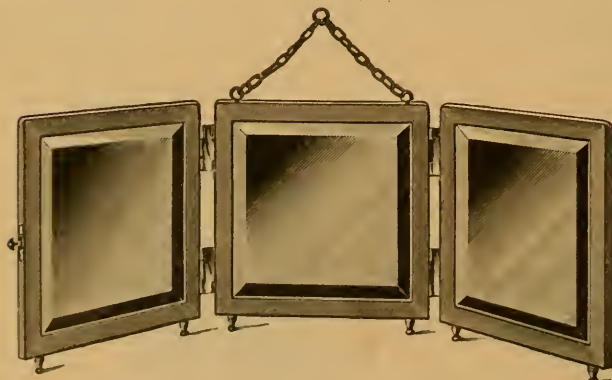
No. 318. Small size, per doz\$4.75**No. 319.** Large " " 7.25**No. 321.** Enameled back, beveled, per doz....\$12.00**No. 315.** Plush back, beveled, per doz..... 7.50

MAGNIFYING HAND GLASS

One side magnifying, other side plain mirror.

4 in., each\$1.00
6 in., each..... 2.00

Per Doz.

No. 312. Plush back, small \$6.00**No. 314.** " " large 10.50**No. 316.** Wood back, small 4.75**No. 317.** " " large 7.25

TRIPLICATE MIRRORS.

French plate glass, beveled, Lincrusta Walton back, highly polished, wood frame.

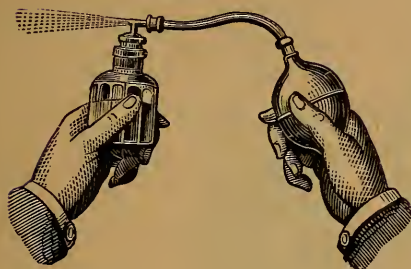
Size of glass, 8x8 inches; price, each.....	\$5.00
" " 7x9 " " " "	5.00
" " 12x12 " " " "	9.00



TriPLICATE Mirror—Closed.

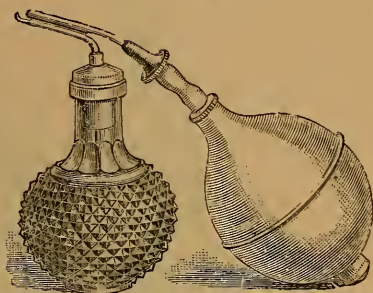
ATOMIZERS.

CENTENNIAL.



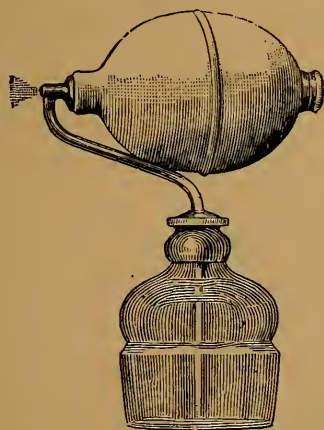
Price, each.....\$1.00

No. 3.



Price, each.....50c.

BOSTON.



Price, each.....\$1.00

MAGIC.



Price, each.....85c.

EXTRA RUBBER BULBS FOR ATOMIZERS.

Price, each.....35c.

In ordering, please state for which of the above Atomizers the bulb is wanted.

BARBERS' CASTERS.

No. 25. Wire Caster.

Price, each, 75c.

Bottles Extra.



No. 26. Wire Caster.

Price, each, \$1.00.

Bottles Extra.

For prices of bottles and bowls, see Page 130.

BARBERS' CASTERS.

No. 37. Made of Brass, finely nickel-plated. Price, each, \$3.00. Bottles Extra.



No. 38. Made of Brass, finely nickel-plated. Price, each, \$2.50. Bottles Extra.

For prices of bottles and bowls, see Page 130.

CUSPIDORS.



Brass, nickel-plated, price, each...**.75c.**



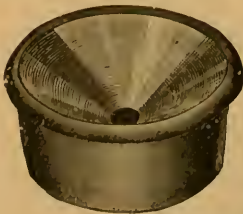
Metal, nickel-plated, price, each...**.30c.**



China, gilt flower decoration, each...**\$1.00**
China, landscape " " **.90**



Japanned tin, each.....**15c.**



Rubber Spittoons.—Outside Measure.

12½ in. diameter, each.....	\$1.75
11 " " "	1.55
10 " " "	1.35
9 " " "	1.10



Protection Cuspidor.

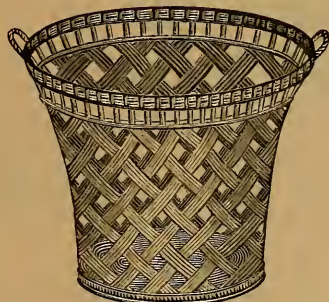
Secured by a screw to a mat 12 inches in diameter. Readily detached for cleaning.
Tin, fancy japanned, price, each.....**40c.**

WASTE BASKETS.



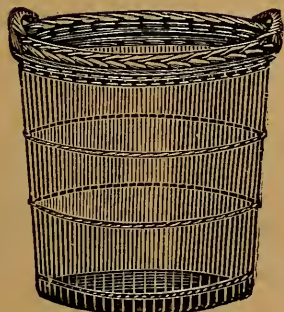
RATTAN.

- No. 175. Small, each.....60c.
 No. 174. Large, “75c.



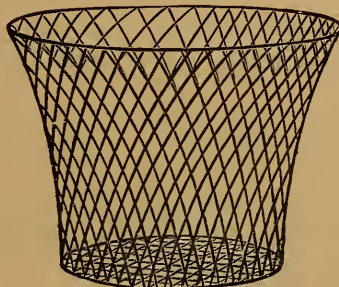
WILLOW.

- No. 626. Small..... 40c.
 No. 627. Large.....50c.



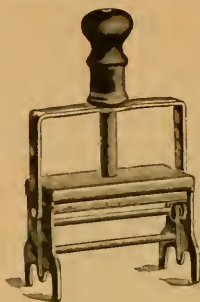
WILLOW.

- No. 163. Each.....65c.



No. 140. PLATED WIRE.

- No. 637. Single Wire, each.....50c.
 No. 638. Double “ “ 65c.

RUBBER STAMPS.

Price, with your name and town.

Each\$1.00

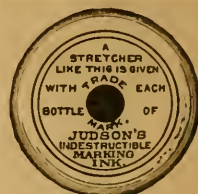
This is a self-inking nickel-plated stamp and we will send with each stamp a bottle of marking ink.

SINGEING TAPERS.

Per box,

Containing 5 dozen.

Price.....25c.

INDELIBLE MARKING INK.

Price, including stretcher, with directions for using.

Per doz., \$1.85. Each, 20c.

NAIL FILE AND CLEANER, No. 820.

Per doz.....85c.

Each.....10c.

TOWEL HOLDER.

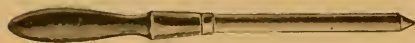
Nickel-plated, price, per doz., \$1.75. Each, 15c.

HAIR CURLING IRON, No. 830.

Nickel-plated, each.....25c.

MUSTACHE CURLING IRON, No. 841.

Nickel-plated, price, each.....25c.

THE PERFECT HAIR CURLER, No. 852.

Heating Iron.



Curling Shell.

The only Hair Curler made which avoids bringing the heated iron in direct contact with the hair. Always bright and clean. No soiling or burning the hair or hands.

Price, curling shell and heating iron, all complete.....50c.

TWEEZERS, WITH NAIL FILE, No. 861.

Price, per doz\$2.75. Each.....25c.

STEEL TWEEZERS, No. 872. Finely Polished.

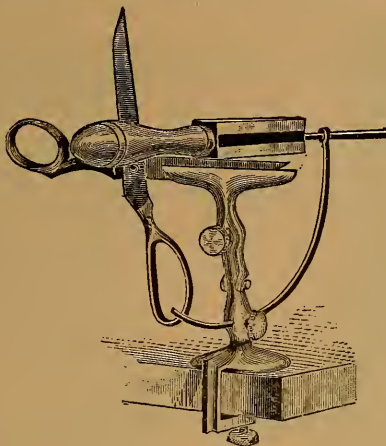
Price, per doz.....\$2.75. Each.....25c.

CORN FILE, No. 891.

Price, per doz.....\$1.85. Each.....20c.

TWEEZERS, WITH EAR SPOON. No. 883.

Price, per doz.....85c. Each.....10c.

THE YANKEE SHEARS' SHARPENER.

Price... ..\$1.00

The Yankee Shears' Sharpener is the best machine of its kind made. Simple in construction, strong and durable, it will be found a valuable tool in the shop. It can be used to sharpen small scissors or large shears. The ease and rapidity with which the hone can be set to cut at any angle, is one of its strongest points. In this particular it is far ahead of every other shear-sharpening machine.

INDEX HAND.

Made of wood, handsomely painted.
12 inch, price.....75c.

BATH SIGNS.

Gilt letters on black ground on both sides.
Each\$2.25

BOOT-BLACK FOOT-RESTS.

Iron, plain japanned.....each, \$0.60
" fancy..... " .75
" nickel-plated..... " 1.50
Brass, polished..... " 2.50
" nickel-plated..... " 3.00

CAMEL FOOT-RESTS.

Iron, bronze japanned.....each, \$1.00
Iron, nickel-plated..... " 2.00

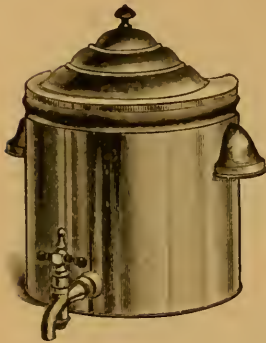


COPPER BOILERS—Round.

Made of Planished Copper.

Holds one and a half gallons, price, each.....\$3.50

Nickel-plated, price, each..... 4.50



COPPER BOILERS—Crescent Shape.

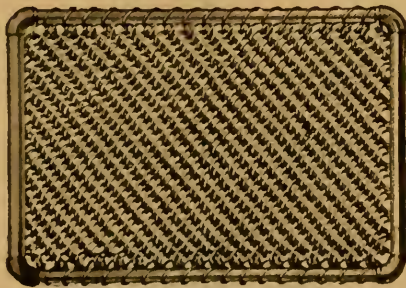
TO FIT AROUND STOVE PIPE.

Made of Planished Copper.

Holds one and three-quarter gallons, price, each.....\$3.50

Nickel-plated, price, each..... 4.50

**IMPROVED PATENT
STEEL WIRE DOOR MAT.**

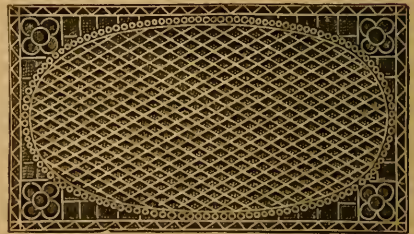


The cheapest and best wire mat made. Every wire touches the floor. It is woven in coils so as to form a series of scrapers, and removes mud, snow, ice and water quickly from the feet. Can be used on both sides.

PRICES:

No. 1.	Size, 16x24.....	\$2.50
" 2.	" 18x30.....	3.00
" 3.	" 22x36.....	4.00
" 4.	" 26x48.....	5.75
" 5.	" 30x48.....	6.50
" 6.	" 36x48.....	8.00

RUBBER MATS.



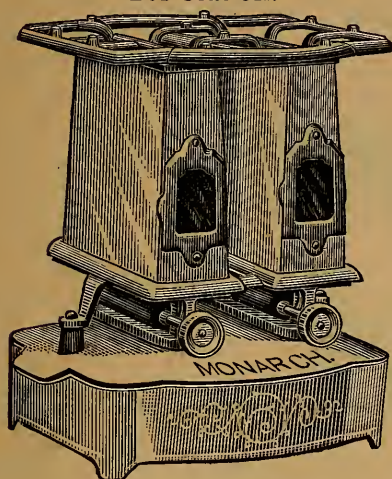
Best quality; specially adapted to withstand the unusual wear and tear to which such mats are subjected. Carefully made and finely finished.

PRICE:

17x30 in., each.....\$2.00

LAMP STOVES.

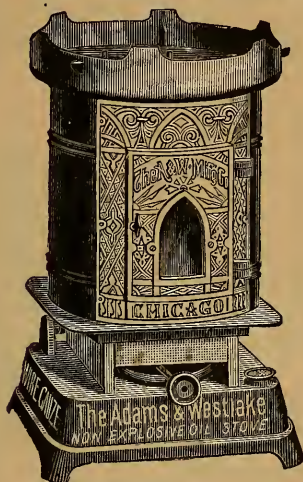
For Coal Oil.



No. 311. Two-Burner Lamp Stove,
4 inch wick, cast-iron base; price..\$2.75

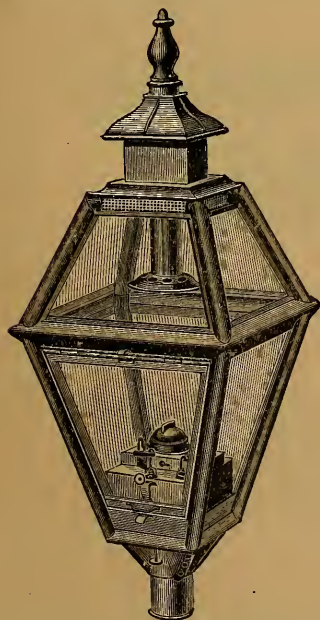
No. 324. One-burner Lamp Stove,
4-inch wick, cast-iron base; price.. 1.15

No. 1 OIL STOVE.



Cast-iron base, in one piece, finely nickel-plated. A very strong, substantial stove. 4-inch wick. Absolutely safe.

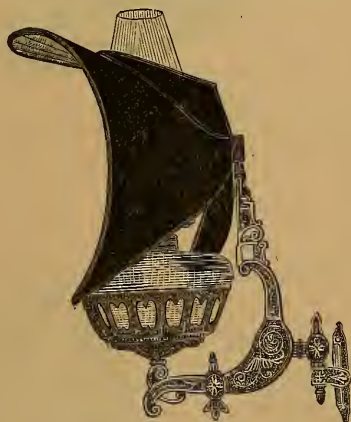
Price.....\$3.00



Improved Square Tubular Street Lamp, with outside wick regulator. Wick, 1½ inches wide. Requires no chimney. Stands the strongest wind, and gives a strong, clear, steady light. Can be set to burn 8, 16 or 24 hours.

Complete, as shown in cut, price.....\$7.00

WALL BRACKET LAMP, No. 44.

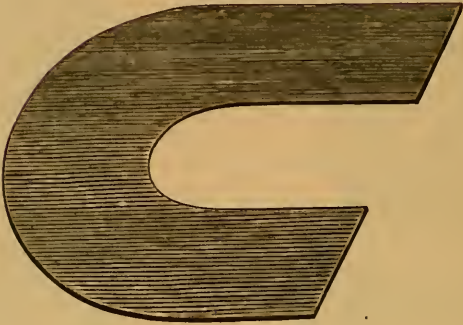


The very best reflector made for general wall-bracket use. Throws just as strong a light diagonally to each side as it does to the front, making it far superior to the common bracket-lamp reflector. It throws a soft, mellow light, perfectly steady, and particularly adapted for barber shops.

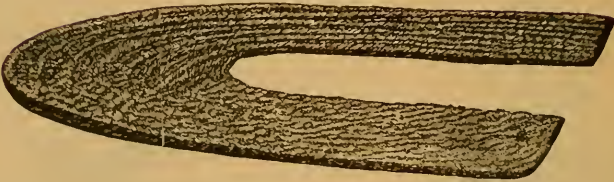
Price, complete.....\$2.15

Reflectors, each..... 1.50

CHAIR MATS.



Rubber Fluted. Each mat consists of two pieces. Price,.....\$7.50

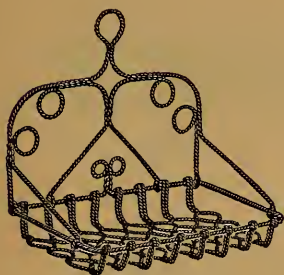


Cocoa. Price, each....\$5.00



Tapestry Brussels Carpet. Ends protected with metal tips. Price, each.....\$4.50

SOAP BRACKETS.



No. 453.

White lustral wire.

Price, each.....25c.



No. 465.

White lustral wire. Adjustable, for bath tub.

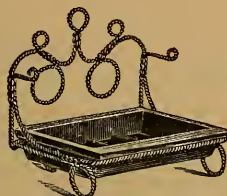
Price, each, 25c.



No. 469.

French china, decorated.

Price, each... 50c.



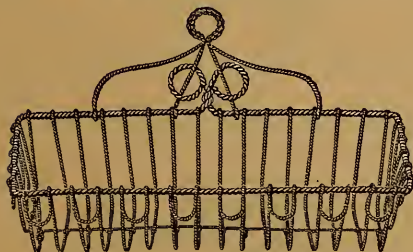
No. 471.

White lustral wire, with glass dish and tooth brush bracket.

Price, each.....35c.

COMB AND BRUSH RACK.

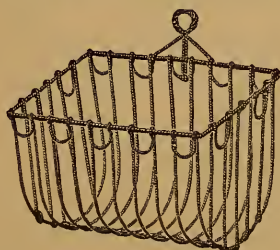
BATH SPONGE BASKET.



No. 473.

White lustral wire.

Price, each.....40c.



No. 494.

White lustral wire.

Price, each40c.

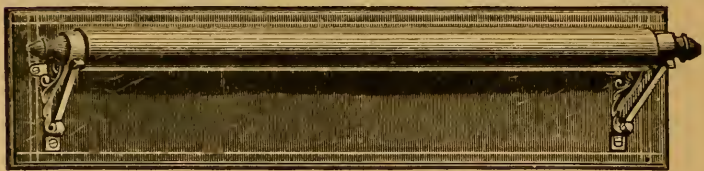
SUNDRIES.

COAT RACK, No. 461.



6-Hook, made of walnut or cherry, each, \$1.50; 9-Hook, \$2.00.

TOWEL ROLLER, No. 732.



Price, each, 40c.

TOWEL RACK, No. 618.



Price, each, 20c.

TOWEL RACK, No. 520.



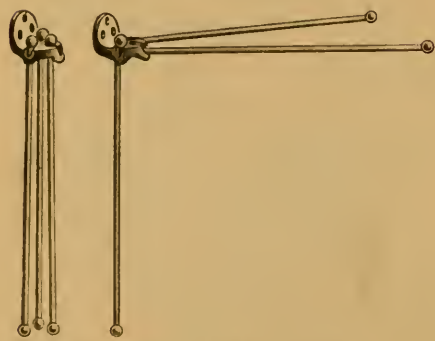
Price, each, 15c.

HAT AND COAT HOOK, No. 389.



Fancy Japanned, per doz., 60c.; each, 5c.

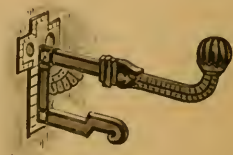
THE YANKEE TOWEL RACK.



Showing the rack out of use. Showing the rack with two of the arms in use.

Nickel-plated, price, each, 30c.

HAT AND COAT HOOK, No. 325.



Japanned, per doz. \$1.00; each, 10c.
Polished brass, per doz. . . . 3.50; each, 30c.

WHISK BROOM HOLDERS.



No. 15. For Barbers' Whisks.

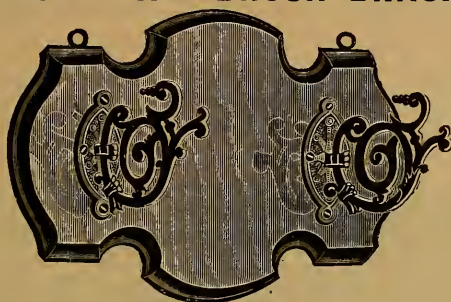
Price, each.....25c.



No. 26. For Barbers' or Small Whisks.

Price, each, 20c.

ROTARY HAIR BRUSH BRACKET.



Price, each.....\$1.00

COAT AND HAT RACK, No. 63 (Folding)

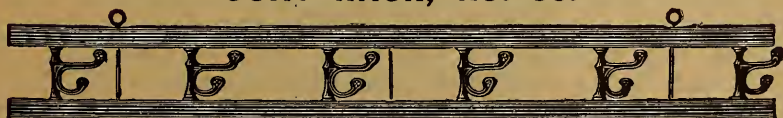


7 Pins15c.

10 Pins.....20c.

13 Pins.....25c.

COAT RACK, No. 56.



5 Hooks.....25c.

6 Hooks.....30c.

8 Hooks.....35c.

RAZOR POCKETS.



Genuine Calf Skin.

6 loops...\$1.00; 9 loops...\$1.25; 12 loops...\$1.50



Sheep Skin.—Stamped Alligator Pattern.

6 loops...\$0.75; 9 loops...\$1.00; 12 loops...\$1.25



This cut shows a razor pocket as it appears when rolled up.

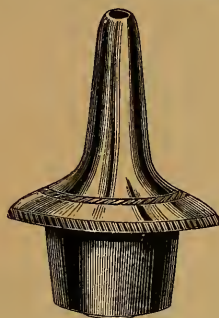
FINE TOOTH BRUSH.

With Drain Basin.



Price, per dozen.....\$4.00

BOTTLE TUBES.



Britannia, each.....10c.
Gilt, each.....20c.
Silver-plated, each.....20c.

SOAP SAVER.



Prevents waste of soap in mug.

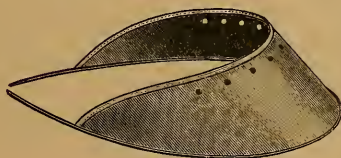
Price, each.....15c.

HAIR BRUSH CLEANER.



Price, each.....25c.

EYE SHADES.



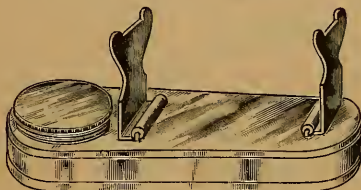
Per dozen.....\$1.50; each15c.

ECONOMICAL BARBERS' MUG.



Nickel-plated, each.....\$1.00

ALCOHOL LAMP.



For heating curling irons.

Price, each.....25c.

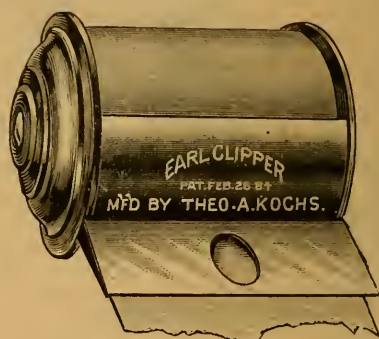
EARL CLIPPERS—For holding Shaving Paper.

Manufactured Solely by **THEO. A. KOCHS**, under Earl's Patents.

Patented February 26, 1884.

**PRICES:**

- Japanned, including one roll of paper,
each.....**60c.**
Fancy Japanned, including one roll of
paper, each.....**70c.**

**PRICE:**

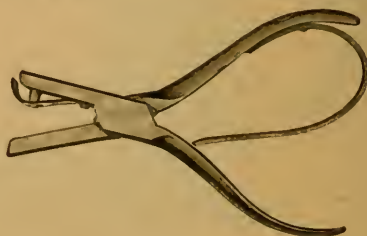
- Brass, nickel-plated, including one roll
of paper, each.....**90c.**

Paper rolls, 2 for **25c.**; per dozen, **\$1.40.**

These clippers, for holding shaving paper, were designed especially for use in barber shops, and we are sure they will be heartily welcomed by the trade as a substitute for the unsightly "Toilet Paper Fixture," which is entirely out of place in a hair-dressing parlor. With these clippers, the paper can be cut off at any desired length, and there is no waste whatever. The paper we furnish comes in rolls, is white and of good quality. These clippers, in a modified form, are in use in the Palmer House Barber Shop, of this city.

TICKET PUNCHES.

Conductors' Punches, each.....**\$2.00**



Plain Punches, each.....**75c.**

CHECKS AND BADGES—Full Size.



OCTAGON.

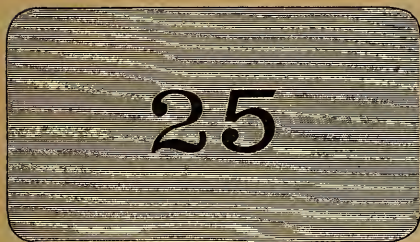
BRASS CHECKS.

Numbers Black Enameled.

Price, per 100..... \$2.50



SCALLOPED.



CARDBOARD CHECKS—Light blue color.

Price, per 100, 50c.

All checks kept in stock in the following numbers: 5, 10, 15, 20, 25, 30, 35, 40, 45 and 50.



CELLULOID CHECKS—Colored.

Price, per 100, \$2.25.



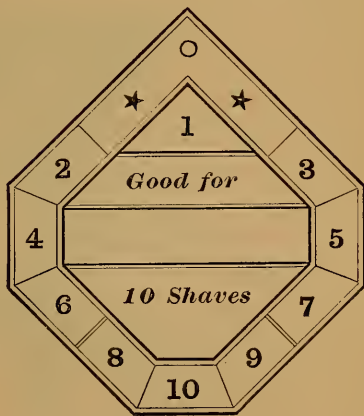
GERMAN-SILVER BADGE.

Highly polished, black enameled letters, with pin to fasten to coat or hat.

Price each.....75c.



No. 1.



No. 2.

Electrotypes, No. 1 or No. 2, each, 75c. These electrotypes are mortised for name, and any printer can put this in and print the tickets at a very small cost, if you furnish him with the electrotype. We have no printing office connected with our establishment, but if desired, can furnish shaving tickets printed in above designs.

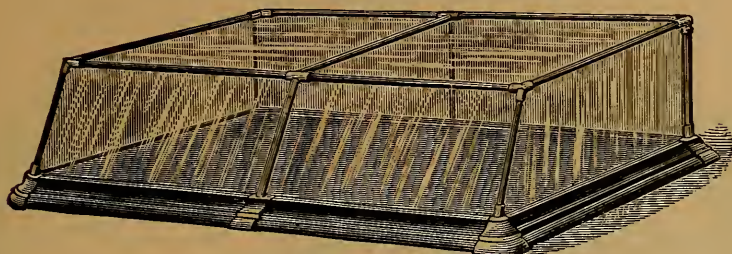
CENTER TABLE, No. 291.

Walnut, size 17 x 24 inches, Wood Top, \$4.00; Marble Top, \$6.00

CENTER TABLE, No. 172.

Walnut or Cherry, size 23 x 36, Billiard Cloth Top, Price, \$15.00

MANSARD SHOW CASE.

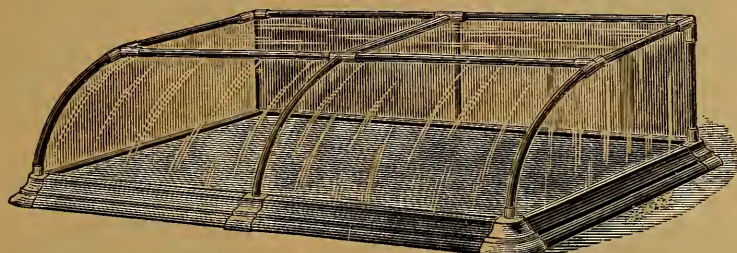


27½ inches wide, outside of base.

Highly polished walnut or cherry frame; nickel-plated angle plates; round base corners. Width of top glass, 20 inches; front glass, 11 inches. Extra heavy double thick French glass all round; panel doors hung with patent spring hinges; full size mirrors.

3 feet long, \$9.75 4 feet long, \$12.50 5 feet long, \$15.50 6 feet long, \$18.50

OVAL FRONT SHOW CASE.



28 inches wide, outside of base.

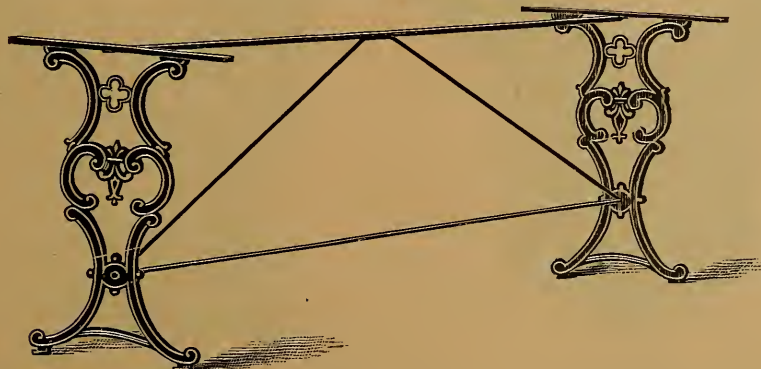
Highly polished walnut or cherry frame; nickel-plated angle plates; round base corners. Convex glass, 18 inches wide; top glass, 12 inches wide. Extra heavy double thick French glass all round. Panel doors swung with patent spring hinges. Full size mirrors.

3 feet long, \$10.00 4 feet long, \$13.00 5 feet long, \$16.00 6 feet long, \$19.00

We can furnish above cases with sliding doors in place of spring hinged doors, if preferred, at same prices.

These show cases are of the best quality. We can furnish a cheaper grade of case for less money if desired.

SHOW CASE STANDS.



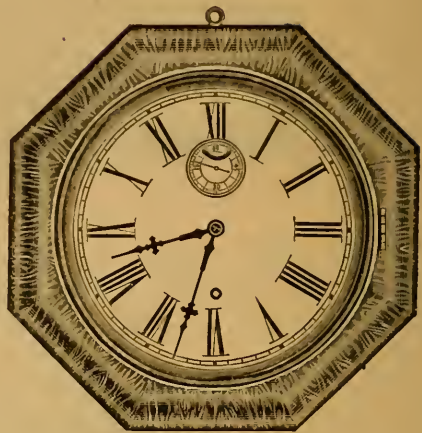
With two legs..... \$4.50

CLOCKS.



8-day, nickel, round, time.

6-inch dial.....\$3.75
8-inch dial..... 4.25



8-day, octagon, polished veneered.

8-inch dial.....\$4.25
10-inch dial..... 4.75



12-inch, drop octagon, 8-day time,
polished veneered.....\$5.00



12-inch, drop round, 8-day time, with
calendar, polished veneered, inlaid..\$7.00

BARBERS' EMBLEM PINS—SOLID GOLD.



No. 612.
Price, each, 75c.



No. 623.
Price, each, \$1.00.



No. 634.
Price, each, \$1.50.



No. 645.
Price, each, \$1.75.



No. 656.
Price, each, \$1.75.

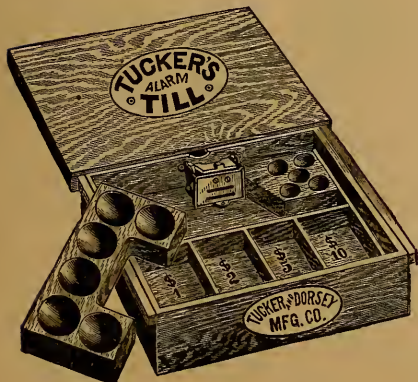


No. 667.
Price, each, \$2.00.



RUBBER COIN MAT.

A very handy and practical article; enables one to pick up coin readily. Price, each.....80c.



CASH DRAWER, with ALARM.

Combining Security with Convenience.

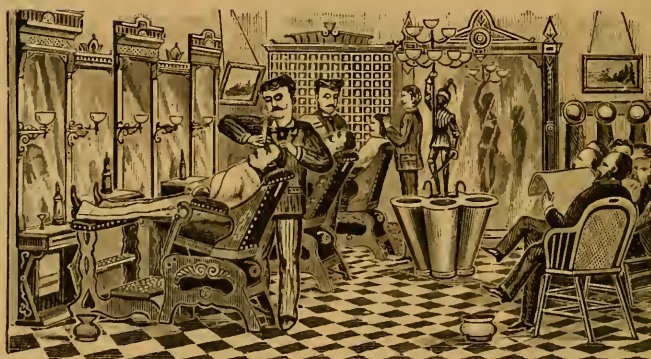
Provided with five strong bolts, combination susceptible to 32 changes.

The strongest and best Alarm Till manufactured.

Price, \$3.00

ELECTROTYPES.—For Advertising Purposes.

No. 179. Price, each, 45c.



No. 180. Price, each, 70c.

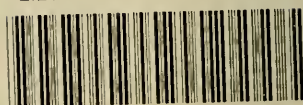


No. 181. Price, each, 75c.

This electrotype is specially adapted for use on the back of business cards. It shows the latest styles of hair-cuts, and makes an attractive advertisement.

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